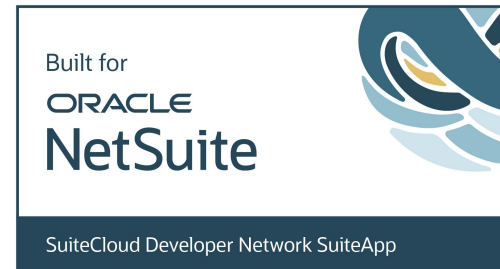


iTPM

26.2.1

Summer 2026 Update Release Notes



BFN Certified every 6 months.

June 2026
Revised June 13, 2026

New Features in iTPM 26.2.1

Deductions

- [1.](#) S-08796: CSV Splits now run in real time.
- [2.](#) S-08844: No more 40 row limit for SPLIT LINES.
- [3.](#) S-08686: Create deductions from credit memos which are in a different currency than the subsidiary currency.
- [4.](#) S-08796: Deduction Refactoring: Populate "Class, or item" in iTPM Expense Journals.
- [5.](#) S-08852: iTPM Preference checkbox option: Require reason code for deduction expense by journal.

Promotion Planning

- [6.](#) S-03414: Option for Mass Copy Promotion to copy promotions to another customer.
- [7.](#) S-08345: Mass Update Promotion admin tool for promotions.

Accruals

- [8.](#) S-08811: Add new 'saved search' summary field in the promotion under the *iTPM Accruals* subtab.

Applying Off-Invoice

- [9.](#) S-08759: Option to Change the discount item description to just the promotion #.
- [10.](#) S-08411: Option for sales order line level 'override' to skip iTPM discounts.
- [11.](#) S-08627: Configurable column name in the SO Price Analysis report.
- [12.](#) S-08570: Freeze the first two columns in the SO Price Analysis report to see item and row ID for horizontal scrolling.

Note: Go to Technical Release notes for **26.2.1** at www.i-TPM.com/admin-training-resources to see a list of the 50+ changes to iTPM in 26.2.1

1. CSV Splits run in real time

Benefits: No more waiting for the CSV upload.

Review the split data in real time before you click SUBMIT to execute the splits.

Correct split data in real time as needed.

The screenshot displays the i-TPM Deduction Split (CSV) Form. At the top, a CSV file named "Demo-Split-1339" is uploaded. Below the upload, the "Deduction Split (CSV) Form" is shown with a "Submit" button. The form includes a "Deduction Details" section with fields for "ITPM DEDUCTION" (1339), "DEDUCTION SUBSIDIARY" (Honeycomb Holdings Inc. : Honeycomb Mfg.), and "ITPM AMOUNT" (10,000.00). The "Record Details" section shows the "CUSTOM FORM" as "- iTPM Deduction Split Form". The "CSV FILE" section shows the uploaded file "Demo-Split-by-CSV-file-with-resolve-classifi". The "Splits" section contains a table with the following data:

SPLIT REFERENCE CODE	SPLIT MEMO	SPLIT AMOUNT	SPLIT DISPUTED?	SPLIT DEDUCTION	SPLIT REFERENCE DATE	SPLIT REASON CODE	EXPENSE?	PREVIOUS PERIOD?	RESOLVE CLASS	DEDUCTION SUBSIDIARY	RESOLVE ITEM	RESOLVE LOCATION	RESOLVE DEPARTMENT
50450005252A	Post Audit	94.89	NO		6/2/2025				Consumer Goods	Honeycomb Holdings Inc. : Honeycomb Mfg.		01: San Francisco	Sales
50450006337B	Post Audit	11.31	NO		6/2/2025				Consumer Goods	Honeycomb Holdings Inc. : Honeycomb Mfg.		01: San Francisco	Sales
1239238414C	Duplicate claim	24.58			6/2/2025				Consumer Goods	Honeycomb Holdings Inc. : Honeycomb Mfg.		01: San Francisco	Sales

2. Remove 40 row limit for SPLIT LINES.

Benefits: Split your deduction with fewer mouse clicks when credit memo has the detail.

- iTPM Deduction
← → List Search Customize

7629
OPEN

Edit Back |
 Non G/L Changes Quick Split Split Lines Split (CSV) Split Re-Invoice Quick Expense Expense Settlement Delete Change Customer |
 Actions

▼ Primary Information

ENTRY NO. 7629	ITPM CUSTOMER Walmart	RESEARCH STATUS	TRANSACTION <u>Credit Memo #MEM00000399</u>	ORIGINAL DEDUCTION - iTPM Deduction #7629
ITPM OTHER REFERENCE CODE Test Split Lines with 200 lines!	DATE 05/28/2026	NEXT STEPS	☐ DISPUTED?	PARENT DEDUCTION
ITPM OTHER REFERENCE CODE #2	POSTING PERIOD May 2026	GROUP	☐ CUSTOMER APPROVES REPAY?	ITPM APPLIED TO
			☐ DEDUCTION INCLUDES TAX	
STATUS Open	REFERENCE DATE		TAX RATE 0	CURRENCY USA

> Classification

> Assignment Detail

> Transaction Detail

Lines	iTPM	Communication	System Information	Custom	GL Impact	
ACCOUNT	DEBIT	CREDIT	MEMO			
1999 iTPM Open Deductions		10.50	Deduction applied on CreditMemo MEM00000399 23432			Walmart History
1999 iTPM Open Deductions		12.12	Deduction applied on CreditMemo MEM00000399 66345			Walmart History
1999 iTPM Open Deductions		94.89	Deduction applied on CreditMemo MEM00000399 50450005252A			Walmart History
1999 iTPM Open Deductions		11.31	Deduction applied on CreditMemo MEM00000399 50450006337B			Walmart History
1999 iTPM Open Deductions		24.58	Deduction applied on CreditMemo MEM00000399 12392338414C			Walmart History
1999 iTPM Open Deductions		27.39	Deduction applied on CreditMemo MEM00000399 11291676046D			Walmart History
1999 iTPM Open Deductions		30.32	Deduction applied on CreditMemo MEM00000399 A11291677503			Walmart History
1999 iTPM Open Deductions		30.89	Deduction applied on CreditMemo MEM00000399 B31231997431			Walmart History
1999 iTPM Open Deductions		37.07	Deduction applied on CreditMemo MEM00000399 C12392340014			Walmart History
1999 iTPM Open Deductions		42.03	Deduction applied on CreditMemo MEM00000399 C50450006336			Walmart History
1999 iTPM Open Deductions		83.20	Deduction applied on CreditMemo MEM00000399 DE36236545196			Walmart History

3. Create deductions from CM which are in a different currency than the subsidiary currency.

Benefits: You don't need a separate subsidiary to manage deductions in the currency

Credit Memo Subsidiary Primary Currency: USD

MEM00000307 AFES (Euros) **OPEN**

Edit **Back** **Generate Insight** **Refund** **Deduction** **Actions**

Primary Information

CREDIT #
MEM00000307

CUSTOMER
AFES (Euros)

PROJECT

PO #

MEMO
Testing S-03776

PARTNER

Limitation: Promotional Settlements are not supported yet in 26.2.1, only splits, iTPM journals, and statement charges.

NetSuite Configuration: The iTPM Clearing Account GL must be available for customer's currency.

iTPM Deduction **List**

Save **Cancel**

Primary Information

ENTRY NO.
To Be Generated

ITPM OTHER REFERENCE CODE

ITPM OTHER REFERENCE CODE #2

STATUS
Open

ITPM CUSTOMER *
AFES (Euros)

DATE *
11/15/2022

POSTING PERIOD
Jun 2026

REFERENCE DATE

RESEARCH STATUS

NEXT STEPS

GROUP

TRANSACTION *
Credit Memo #MEM00000307

ORIGINAL DEDUCTION
<Type then tab>

PARENT DEDUCTION
<Type then tab>

ITPM APPLIED TO
<Type then tab>

CURRENCY *
Euro

TAX RATE

☐ DISPUTED?

☐ CUSTOMER APPROVES REPAY?

☐ DEDUCTION INCLUDES TAX

4. Change deduction 'resolve' classifications: Class, Department and Location

Benefits: Change the classification in the deduction, even when the deduction period is closed.
Option to identify a specific item for your non-promotional journal resolutions.

- iTPM Deduction

7000 **OPEN**

[Edit](#) |
 [Back](#) |
 [Non G/L Changes](#) |
 [Quick Split](#) |
 [Split \(CSV\)](#) |
 [Split](#) |
 [Re-Invoice](#) |
 [Quick Expense](#) |
 [Expense](#) |
 [Settlement](#) |
 [Delete](#) |
 [Change Customer](#) |
 |
 |
 Actions

Primary Information

ENTRY NO. 7000	ITPM CUSTOMER Ahold	RESEARCH STATUS	TRANSACTION Credit Memo #MEM00000394	ORIGINAL DEDUCTION - iTPM Deduction #6993
ITPM OTHER REFERENCE CODE 3	DATE 05/14/2026	NEXT STEPS	☐ DISPUTED? ☐ CUSTOMER APPROVES REPAY? ☐ DEDUCTION INCLUDES TAX	PARENT DEDUCTION - iTPM Deduction #6998
ITPM OTHER REFERENCE CODE #2	POSTING PERIOD May 2026	GROUP	TAX RATE 0	ITPM APPLIED TO - iTPM Deduction #6998
STATUS Open	REFERENCE DATE			CURRENCY USA

Classification

SUBSIDIARY Honeycomb US-East	RESOLVE DEPARTMENT Production : Assembly	RESOLVE CLASS Furniture : Office	RESOLVE LOCATION 01: San Francisco	RESOLVE ITEM ACC00002
---------------------------------	---	---	---	--

4. Non G/L change button: Change deduction 'resolve' classifications

Benefits: Change classifications to be used in non-trade resolutions, even when the period is closed.

NON G/L CHANGES

More

Submit

Cancel

▼ Deduction Details

SUBSIDIARY
CG Squared, Inc. : Honeycomb US-East

CUSTOMER
Walmart

DEDUCTION
- ITPM Deduction #9392

STATUS
Open

DEDUCTION AMOUNT
1,000.00

OPEN AMOUNT
1,000.00

▼ Resolution Classifications

RESOLVE CLASS
Consumer Goods

RESOLVE DEPARTMENT
Production

RESOLVE LOCATION
01: San Francisco

RESOLVE ITEM
<Type then tab>

▼ Assigned Representative

ASSIGN TO
Clark Koozer

☐ CHANGE ASSIGN-TO TO THE REASON CODE APPROVER
REASON CODE APPROVER

☐ CHANGE ASSIGN-TO TO BASED ON THE CUSTOMER SALES REP?
CUSTOMER SALES REP
Clark Koozer

▼ Other Details

ITPM OTHER REFERENCE CODE
454454

ITPM OTHER REFERENCE CODE 2

☐ DISPUTED?

☐ CUSTOMER APPROVES REPAY?

REASON CODE

REFERENCE DATE
09/07/2019

DUE DATE / FOLLOW-UP DATE
06/11/2026

RESEARCH STATUS

NEXT STEPS

GROUP

EXTERNAL BACKUP URL

MEMO
9817311 Check# 636532

APPROVAL NOTES

ADD NOTES

4. SPLIT and Split Lines and CSV Split: Change deduction 'resolve' classifications

Save

Cancel

CUSTOM FORM *

- iTPM Deduction Split Form

INACTIVE

ITPM DEDUCTION

- iTPM Deduction #6997

ITPM AMOUNT

500.00

ITPM OPEN BALANCE

400.00

ITPM SPLIT PROCESS COMPELETED?

ITPM IMPORT COMPLETED?

DEDUCTION SUBSIDIARY

CG Squared, Inc. : Honeycomb US-East

RESOLVE CLASS

RESOLVE ITEM

RESOLVE DEPARTMENT

Production

RESOLVE LOCATION

02: Boston

TOTAL LINE AMOUNT

250.00

REMAINING AMOUNT

150.00

Splits

Notes

Files

SPLIT REFERENCE CODE	SPLIT MEMO	SPLIT AMOUNT ★	SPLIT DISPUTED?	SPLIT DEDUCTION	SPLIT REFERENCE DATE	SPLIT REASON CODE	EXPENSE?	PREVIOUS PERIOD?	RESOLVE CLASS	DEDUCTION SUBSIDIARY	RESOLVE ITEM	RESOLVE LOCATION	RESOLVE DEPARTMENT
123		250.00								CG Squared, Inc. : Honeycomb US-East		02: Boston	Production
456		200.00				Compliance				CG Squared, Inc. : Honeycomb US-East		02: Boston	Sales

✓ Add

✕ Cancel

+ Insert

🗑 Remove

Splits default to 'resolve' classifications from deduction to be split.

Option to override the default 'resolve' classifications

4. Expense and CSV Bulk Expense: Change Classifications in iTPM journals:

- iTPM Deduction

7000

OPEN

Edit

Back

Non G/L Changes

Quick Split

Split (CSV)

Split

Re-Invoice

Quick Expense

Expense

Settlement

Delete

Change Customer

> Primary Information

▼ Classification

SUBSIDIARY
Honeycomb US-East

RESOLVE DEPARTMENT
Sales

RESOLVE CLASS
Consumer Goods

RESOLVE LOCATION
01: San Francisco

RESOLVE ITEM
ACC00002

- iTPM Expense Queue

iTPM_EQ0616

Edit

Back

▼ Queue Information

ITPM DEDUCTION
- iTPM Deduction #7000

OPEN BALANCE

EXPENSE JOURNAL ENTRY
Journal #JOU00009869

PROCESSING NOTES

DEDUCTION SUBSIDIARY
CG Squared, Inc. : Honeycomb US-East

ACCOUNT
5040 Damaged Goods

▼ Requested Resolution

REASON CODE
Damages

REQUESTED EXPENSE AMOUNT
12.50

MEMO
Example resolution with class and item

☐ POST TO PREVIOUS PERIOD?

▼ Resolution Classifications

RESOLVE LOCATION
01: San Francisco

RESOLVE DEPARTMENT
Sales

RESOLVE CLASS
Consumer Goods

RESOLVE ITEM
ACC00002

5. iTPM Preference option to require reason code for non-promotional resolutions.

Benefits: Prevent incorrect iTPM journal resolutions because of missing reason codes.

- iTPM Preferences

Cancel

SUBSIDIARY
CG Squared, Inc.: Honeycomb US-East

Setup	Promotion Planning Configuration	Deduction Management Configuration	Settlement Configurations	Off-Invoice configurations	Accrual Configurations
☐ NEW DEDUCTION ALWAYS HAS CURRENT DATE ☐ POPULATE CUSTOMSEGMENT? ☒ ASSIGN TO CUSTOMER SALES REP WHEN CREATED OR SPLIT ☐ DO NOT CHANGE DEDUCTION ASSIGN-TO ON SPLIT ITPM EXPENSE QUEUE REC TYPE ID - iTPM Expense Queue ITPM DEDUCTION APPROVAL BY SALES REP REC TYPE ID - iTPM Deduction Approval by Sales ITPM DEDUCTIONS DELETE PERMISSION REC TYPE ID - iTPM Deductions Delete Permission ITPM DEDUCTIONS PERMISSION REC TYPE ID - iTPM Deductions Permission		ITPM DEDUCTION RECORD TYPE ID - iTPM Deduction ITPM DEDUCTIONS CHANGE CUSTOMER PERMISSION REC TYPE ID - iTPM Deductions Change Cust Permission ITPM DEDUCTION SPLIT REC TYPE ID - iTPM Deduction Split ITPM CREATE DDN FROM JE PERMISSION REC TYPE ID - iTPM Create DDN from JE Permission ☐ DEDUCTION BUTTON ENABLED ON JOURNAL ENTRIES ☒ AUTO-APPROVE ITPM EXPENSE QUEUE JES ☐ AUTO-APPROVE ITPM QUICK EXPENSE JES		☐ INCLUDE MATCHING PROMOTIONS ACROSS ALL SUBSIDIARIES CUSTOMER ATTRIBUTE employee CUSTOMER ATTRIBUTE FIELD ID ON CUSTOMER RECORD salesrep ITPM CUSTOMER ATTRIBUTE salesrep ATTACH FILES DEDUCTION FOLDER ID ☐ SHOW ATTACH FILES BUTTON ON DEDUCTION ☒ REQUIRE REASON CODE FOR DEDUCTION EXPENSE JOURNAL ENTRIES?	

Insufficient Information

A reason code is required to expense this deduction.
Please edit the Deduction using the "Non G/L
Changes" button to select a reason code.

OK

- iTPM Expense Queue List									
VIEW w/Filters Edit View New - iTPM Expense Queue									
+ FILTERS									
 ☐ SHOW INACTIVES EDIT QUICK SORT 638 — 589 < > TOTAL: 596									
EDIT VIEW	INTERNAL ID ▾	ID	ITPM DEDUCTION	OPEN BALANCE	REASON CODE	ACCOUNT	REQUESTED EXPENSE AMOUNT	EXPENSE JOURNAL ENTRY	PROCESSING NOTES
Edit View	638	ITPM_EQ0638	- ITPM Deduction #9401	300.00			300.00		Reason Code is required as per iTPM Preferences for this Subsidiary.
Edit View	637	ITPM_EQ0637	- ITPM Deduction #9400	0.00	Damages	5040 Damaged Goods	100.00	Journal #JOU00009893	

6. Option to mass copy promotions to another customer

Benefits: Save time if you need to copy many promotions from one customer to another.
Set up promotion templates, so users can copy to their customers as needed.

MASS Copy Promotions

More

Submit

Search

Reset

Instructions:

Step 1: Set your filter, and what you want to do. (Role restrictions apply)

Step 2: Click SEARCH, and answer "LEAVE" to leave the form.

Step 3: Mark the promotions you want to COPY, and

Step 4: Click SUBMIT

Filters

SUBSIDIARY

CG Squared, Inc. : Honeycomb US-East

CUSTOMER

Ahold

PROMOTION TYPE

START DATE

01/01/2025

END DATE

12/31/2025

OWNER

Select one Radio Button Below

☐ COPY TO NEXT YEAR

☐ COPY TO NEXT QUARTER

☐ COPY TO NEXT MONTH

☒ SAME DATES,COPY TO ANOTHER CUSTOMER

☒ CHANGE OWNER IN THE COPIED PROMOTION TO YOU

CUSTOMER

Aldi

Promotions

TOTAL 2

Mark All

UnMark All

COPY	PROMOTION ID	PROMOTION NAME	PROMOTION TYPE	CUSTOMER	OWNER	STATUS	CONDITION	SHIP START	SHIP END
☐	51246	Copy from 45745: S-01705	MCB (direct accounts)	Ahold	Susan Ring	Draft	Completed	01/01/2025	12/31/2025
☐	51883	Testing S-07875	MCB with perf dates	Ahold	iTPM Demo	Draft	Completed	11/19/2025	11/19/2025

Same dates, copy to another customer option.

7. Mass Update Promotion admin tool for promotions

Benefits:

Easy way to trigger:

- KPI refresh
- Contribution allocation
- Period share reset
- Run *Process Plan* for *Draft* promotions
- Reprocess Planning records for approved promotions. (Modify)

Mass Promotion Update

SubmitSearchReset

Instructions:
Step 1: Set your filter, and what you want to do. (Role restrictions apply)
Step 2: Click SEARCH, and answer "LEAVE" to leave the form.
Step 3: Mark the promotions you want to change, and
Step 4: Click SUBMIT

Filters

SUBSIDIARY *

CG Squared, Inc. : Honeycomb US-East

CUSTOMER

<Type & tab for single value>

OWNER

- New -

Aiden Somerhalder

Alex Ring

Amy Nguyen

Ananyo Kumar

PROMOTION TYPE

SHIP DATE - START

(Custom)

FROM

01/01/2026

TO

12/31/2026

PROMOTION NAME

SHIP DATE - END

(Custom)

FROM

TO

REFERENCE CODE

ONLY PLANNED SPEND <> ESTIMATED

ONLY ACCRUALS <> EXPECTED LIABILITY

DIFFERENCE IS < OR >

0

Actions: Check all that apply

TRIGGER KPI REFRESH

TRIGGER CONTRIBUTION ALLOCATION FOR KPI REFRESH

DELETE PERIOD SHARE / RESET?

RUN PROCESS PLAN FOR DRAFT PROMOTIONS

IS PROMOTION PLANNING COMPLETE?

REPROCESS PLANNING RECORDS (APPROVED STATUS)

Promotion List •

TOTAL
235

Selected: 0

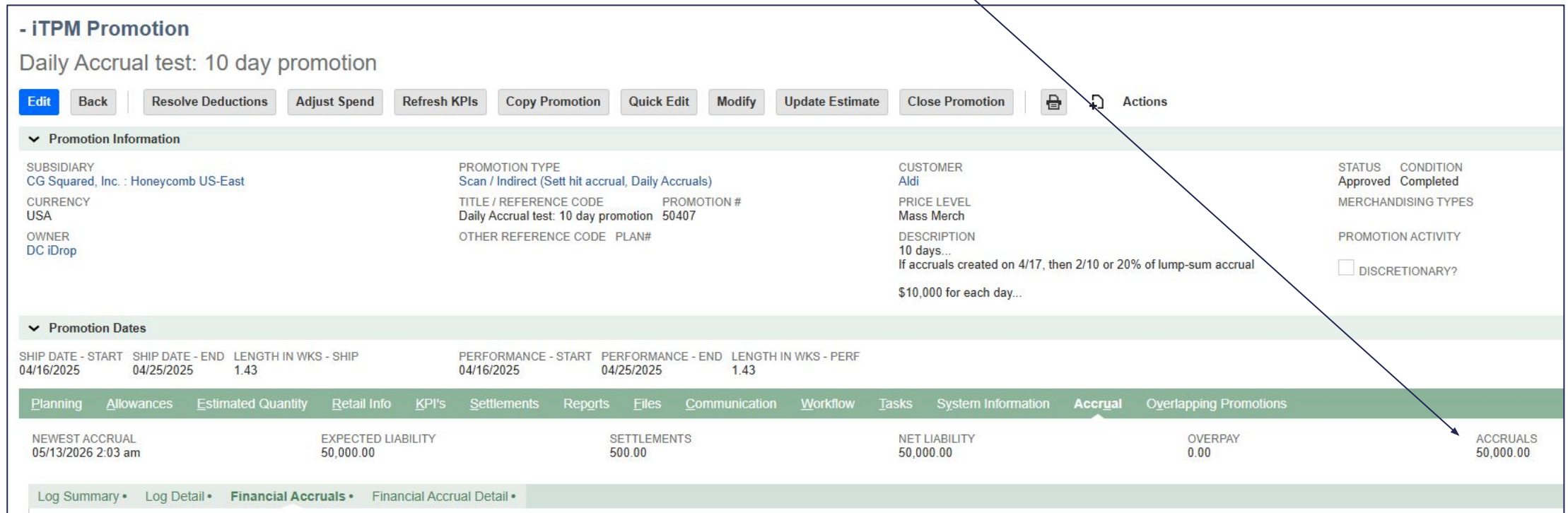
Mark All

UnMark All

UPDATE	ID	PROMOTION	PROMOTION TYPE	CUSTOMER	OWNER	STATUS	CONDITION	SHIP START	SHIP END
☐	51776	2026 January event	Scan / Indirect (Sett hit accrual, Daily Accruals)	Aldi	iTPM Demo	Draft	Completed	01/05/2026	01/11/2026
☐	51890	Broker copy to 2026	Scan / Indirect (Sett hit accrual, Daily Accruals)	Maple Leaf Foods	ABC Broker	Draft	Future	07/15/2026	07/15/2026

8. New Accruals field in the promotion under the *iTPM Accruals* subtab

Benefits: Save time and mouse clicks comparing accruals to promotion KPIs without scrolling.



- iTPM Promotion
Daily Accrual test: 10 day promotion

Buttons: Edit, Back, Resolve Deductions, Adjust Spend, Refresh KPIs, Copy Promotion, Quick Edit, Modify, Update Estimate, Close Promotion, Actions

▼ Promotion Information

SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	PROMOTION TYPE Scan / Indirect (Sett hit accrual, Daily Accruals)	CUSTOMER Aldi	STATUS Approved	CONDITION Completed
CURRENCY USA	TITLE / REFERENCE CODE Daily Accrual test: 10 day promotion	PRICE LEVEL Mass Merch	MERCHANDISING TYPES	
OWNER DC iDrop	PROMOTION # 50407	DESCRIPTION 10 days... If accruals created on 4/17, then 2/10 or 20% of lump-sum accrual \$10,000 for each day...	PROMOTION ACTIVITY ☐ DISCRETIONARY?	

▼ Promotion Dates

SHIP DATE - START 04/16/2025	SHIP DATE - END 04/25/2025	LENGTH IN WKS - SHIP 1.43	PERFORMANCE - START 04/16/2025	PERFORMANCE - END 04/25/2025	LENGTH IN WKS - PERF 1.43
---------------------------------	-------------------------------	------------------------------	-----------------------------------	---------------------------------	------------------------------

Navigation Tabs: Planning, Allowances, Estimated Quantity, Retail Info, KPI's, Settlements, Reports, Files, Communication, Workflow, Tasks, System Information, **Accrual**, Overlapping Promotions

NEWEST ACCRUAL 05/13/2026 2:03 am	EXPECTED LIABILITY 50,000.00	SETTLEMENTS 500.00	NET LIABILITY 50,000.00	OVERPAY 0.00	ACCRUALS 50,000.00
--------------------------------------	---------------------------------	-----------------------	----------------------------	-----------------	-----------------------

Footer: Log Summary • Log Detail • **Financial Accruals •** Financial Accrual Detail •

9. Option to Change the discount item description to just the promotion

Benefits: Prevent EDI errors when the promotion description is too long.

Off-Invoice configurations

- ☒ SHOW NBOI BUTTONS ON SALES ORDER
- ☒ ALLOW SALES ORDER LINE LEVEL OVERRIDE
- ☐ USE PROMOTION # FOR TRANSACTION ITEM DESCRIPTIONS & LIMIT CHARACTERS?

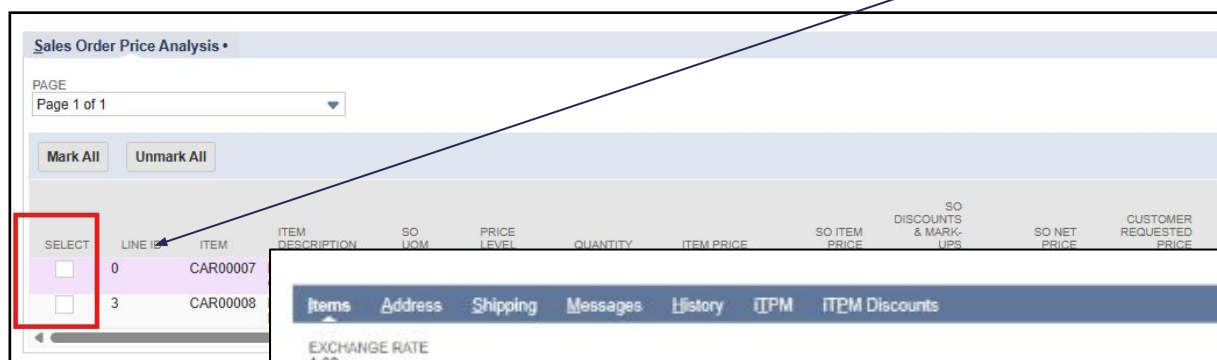
Items Address Shipping Messages History iTPM iTPM Discounts								
EXCHANGE RATE 1.00								
COUPON CODE								
ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT	
ACC00001	Ea	9,847	1	Digital Single Line Telephone (4400) for support calls	List Price	60.00	60.00	
Off-invoice				ACC00001, Promotion: Test OI on SO with many items 10%	Custom	-10.0%	-6.00	
Off-invoice				ACC00001, Promotion: Example defective allowance 2% 2%	Custom	-2.0%	-1.20	
Off-invoice				ACC00001, Promotion: All items OI for testing. (Start with 1 item) 1%	Custom	-1.0%	-0.60	
ACC00004	Ea	18,437	10	Merlin 4412D: The most powerful features avail in a 12 button display phone	List Price	325.00	3,250.00	
Subtotal					Custom		3,302.20	
Example Header Discount				Promotion: Rz-Test-Header	Custom	-2.0%	-66.04	

- ☒ SHOW NBOI BUTTONS ON SALES ORDER
- ☒ ALLOW SALES ORDER LINE LEVEL OVERRIDE
- ☒ USE PROMOTION # FOR TRANSACTION ITEM DESCRIPTIONS & LIMIT CHARACTERS?

Items Address Shipping Messages History iTPM iTPM Discounts								
EXCHANGE RATE 1.00								
COUPON CODE								
ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT	
ACC00001	Ea	9,847	1	Digital Single Line Telephone (4400) for support calls	List Price	60.00	60.00	
Off-invoice				ACC00001, Promo: 517	Custom	-10.0%	-6.00	
Off-invoice				ACC00001, Promo: 517	Custom	-2.0%	-1.20	
Off-invoice				ACC00001, Promo: 519	Custom	-1.0%	-0.60	
ACC00004	Ea	18,437	10	Merlin 4412D: The most powerful features avail in a 12 button display phone	List Price	325.00	3,250.00	
Subtotal					Custom		3,302.20	
Example Header Discount				Promo: 52006	Custom	-2.0%	-66.04	

See Section 5.11 in the *iTPM Off-Invoice User Guide* for more details.

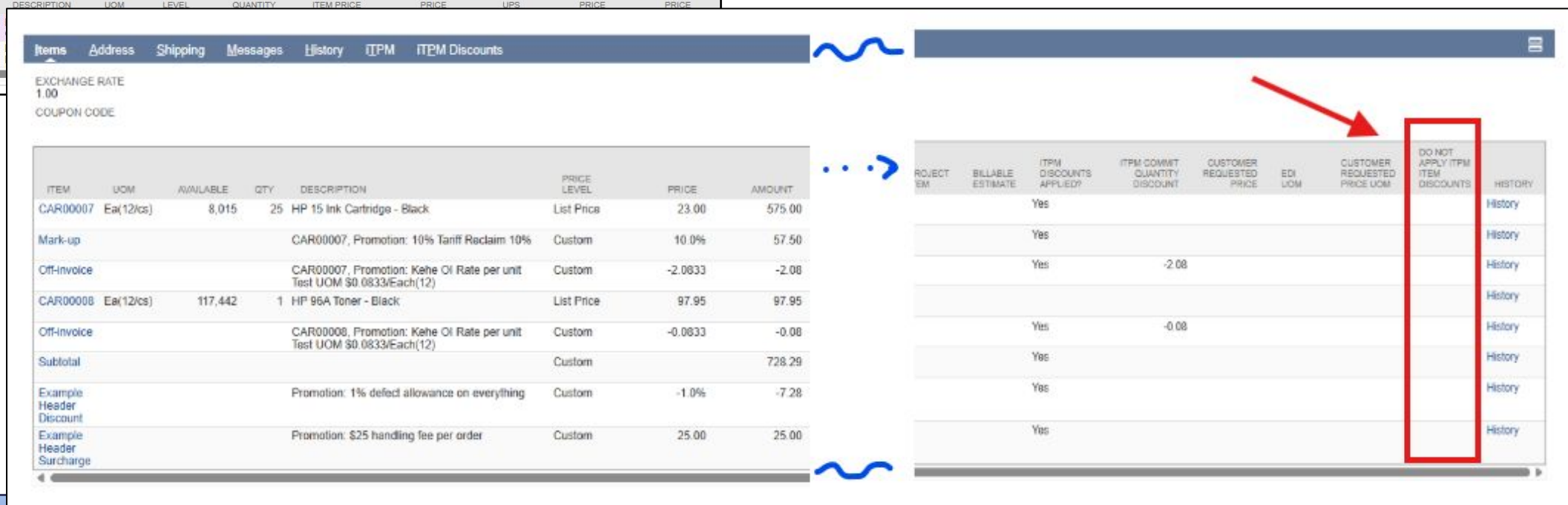
10. Skip applying discounts just on specific lines with .'SO order line 'override'.



Benefits: More control over which discounts are applied by line in sales orders.

Override directly in the sales order lines, or use the checkbox in the real-time *"iTPM Sales Order Prices Analysis"* form.

See Section 3.7 in the Off-Invoice User Guide.



ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT
CAR00007	Ea(12/cs)	8,015	25	HP 15 Ink Cartridge - Black	List Price	23.00	575.00
Mark-up				CAR00007, Promotion: 10% Tariff Reclaim 10%	Custom	10.0%	57.50
Off-Invoice				CAR00007, Promotion: Kahe Oil Rate per unit Test UOM \$0.0833/Each(12)	Custom	-2.0833	-2.08
CAR00008	Ea(12/cs)	117,442	1	HP 96A Toner - Black	List Price	97.95	97.95
Off-Invoice				CAR00008, Promotion: Kahe Oil Rate per unit Test UOM \$0.0833/Each(12)	Custom	-0.0833	-0.08
Subtotal					Custom		728.29
Example Header Discount				Promotion: 1% defect allowance on everything	Custom	-1.0%	-7.28
Example Header Surcharge				Promotion: \$25 handling fee per order	Custom	25.00	25.00

11. Configurable column name in the SO Price Analysis report.

Benefits: Prevent confusion by setting the column name to match the configurable field.

▼ Off-Invoice configurations

☒ RATE IN 4 DECIMALS (ALL SUBSIDIARIES)

☐ ONLY PROCESS EXCEPTIONS? (ALL SUBSIDIARIES)

ITPM SHIP DATE FIELD INTERNAL ID (ALL SUBSIDIARIES)

ITPM EDI UOM FIELD INTERNAL ID (ALL SUBSIDIARIES)

custcolreq_price_uom

ITPM EDI PRICE FIELD INTERNAL ID (ALL SUBSIDIARIES)

custcolreq_price

ITPM EDI PRICE FIELD NAME (ALL SUBSIDIARIES)

Customer Requested Price

☒ SHOW NBOI BUTTONS ON SALES ORDER

☒ ALLOW SALES ORDER LINE LEVEL OVERRIDE

☒

USE PROMOTION # FOR TRANSACTION ITEM DESCRIPTIONS & LIMIT CHARACTERS?

Sales Order Price Analysis

More

Export to CSV

Return to Home

Promotion Report

Off-Invoice Report

Mark-up Report

Net-Bill Report

Fixed Price Report

Header Level Discounts Report

Header Level Surcharges Report

TRANSACTION
Sales Order #SLS00106453

CUSTOMER
KeHE

TRANSACTION CURRENCY
USA

☐ USE SHIP DATE TO APPLY ITPM DISCOUNTS?

☐ DO NOT APPLY ITPM DISCOUNTS TO SALES ORDERS?

☒ NO OVERLAPPING PROMOTIONS / ITEMS / OVERRIDE

☐ SKIP FIXED-PRICE DISCOUNTS FOR THIS SALES ORDER

☐ APPLY ITPM DISCOUNTS

☐ ITPM DISCOUNTS APPLIED

☐ REMOVE ITPM DISCOUNTS

HEADER PROMOTIONS APPLIED AMOUNT
0.00

HEADER PROMOTIONS AVAILABLE TO APPLY
0.00

☒ ATLEAST ONE "ALL ITEM" PROMOTION AVAILABLE

☐ "ALL ITEM" PROMOTIONS APPLIED

☐ "ALL ITEM" PROMOTIONS AVAILABLE TO BE APPLIED

HELP
For more information, refer to sections 1.7 and 3.4 in the [iTPM Off-Invoice Discounts User Guide](#).

Navigate to [iTPM](#) → [Help](#) → [Apply Off-Invoice User Guides](#).

Sales Order Price Analysis •

PAGE
Page 1 of 1

DO NOT APPLY ITPM ITEM DISCOUNTS?	LINE ID	ITEM	ITEM DESCRIPTION	SO UOM	PRICE LEVEL	QUANTITY	ITEM PRICE	SO ITEM PRICE	SO DISCOUNTS & MARK-UPS	SO NET PRICE	CUSTOMER REQUESTED PRICE	CUSTOMER REQUESTED PRICE ADJ	CUSTOMER REQUESTED PRICE UOM	ITPM FIXED PRICE	# OF FIXED PRICE DEALS	ITPM UNIT
	1	CAB00004	Storage Cabinet Wood - Honey Oak	Each	List Price	1.0	299.99	299.99	0.000	299.99	0.00	0.00	N/A	0.00	0.00	

12. SO Price Analysis report: Freeze the first two columns for horizontal scrolling

Benefits: Always see the item, item description and row ID when scrolling left and right.

Sales Order Price Analysis More

[Export to CSV](#) [Return to Home](#) [Promotion Report](#) [Off-Invoice Report](#) [Mark-up Report](#) [Net-Bill Report](#) [Fixed Price Report](#) [Header Level Discounts Report](#) [Header Level Surcharges Report](#)

TRANSACTION
Sales Order #SL500106453

CUSTOMER
KeHE

TRANSACTION CURRENCY
USA

☐ USE SHIP DATE TO APPLY ITPM DISCOUNTS?
☐ DO NOT APPLY ITPM DISCOUNTS TO SALES ORDERS?
☒ NO OVERLAPPING PROMOTIONS / ITEMS / OVERRIDE
☐ SKIP FIXED-PRICE DISCOUNTS FOR THIS SALES ORDER
☐ APPLY ITPM DISCOUNTS
☐ ITPM DISCOUNTS APPLIED
☐ REMOVE ITPM DISCOUNTS

HEADER PROMOTIONS APPLIED AMOUNT
0.00

HEADER PROMOTIONS AVAILABLE TO APPLY
0.00

☒ ATLEAST ONE "ALL ITEM" PROMOTION AVAILABLE
☐ "ALL ITEM" PROMOTIONS APPLIED
☐ "ALL ITEM" PROMOTIONS AVAILABLE TO BE APPLIED

HELP
For more information, refer to sections 1.7 and 3.4 in the [iTPM Off-Invoice Discounts User Guide](#).
Navigate to **iTPM** → **Help** → **Apply Off-Invoice User Guides**.

Any line highlighted in this color indicates the iTPM Price is different from the price applied on the Sales Order.
Any line highlighted in this color indicates an "All Item" promotion item allowance has not yet been generated.
Any line highlighted in this color indicates an "All Item" promotion item allowance has not yet been applied to the Sales Order.

Sales Order Price Analysis •

PAGE
Page 1 of 1

DO NOT APPLY ITPM ITEM DISCOUNTS?	LINE ID	ITEM	ITEM DESCRIPTION	ITPM OI: %	ITPM OI: RATE PER UNIT	ITPM MU PER UNIT TOTAL	ITPM MU: %	ITPM MU: RATE PER UNIT	ITPM: NB % DISCOUNT	ITPM: NB RATE PER UNIT	ITPM EXPECTED NET PRICE	CUSTOMER REQUESTED PRICE VS SO	CUSTOMER REQUESTED PRICE VS ITPM	ITPM PRICE VS SO	MISSING "ALL ITEMS" ITEM ALLOWANCE RECORD	ANY "ALL ITEMS" PROMOTION NOT APPLIED ▲
	1	CAB00004	Storage Cabinet Wood - Honey Oak	0.0%	0.00	0.00	0.0%	0.00	0.0%	0.00	299.99	N/A	N/A	0.00	Yes	No

Update Schedule

The next update is tentatively scheduled for Winter **2027**.

iTPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 26.2.x	As needed. Release date and enhancements may change based on client needs and requests.
'Major' Release 27.1.1	Winter 2027. Release date and enhancements may change based on client needs and requests.

* Subject to change

Summary

- Email questions and issues to support@cgsquared.com
- Updated User Guides for all roles are available online at www.i-TPM.com/training-resources