*i*TPM

25.1.2

Spring 2025 Update   Release Notes

*i*TPM
Extend NetSuite for
Trade Promotion
Management

Built for
ORACLE
NetSuite

Native SuiteApp
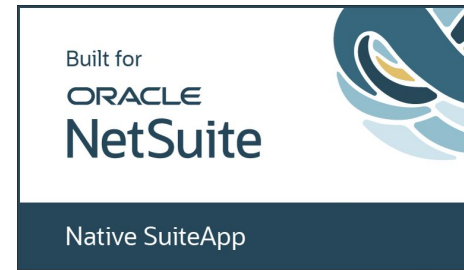
BFN Certified every 6 months.

May 2025
Revised May 10, 2025

New Features in *i*TPM 25.1.2

Accruals

1. S-006697: DA-06, **Daily Allocated Event Accruals**, Redesign and develop a new script for daily, weekly and monthly accruals.

2. S-06797: Develop: Create **event transaction accruals for backdated promotions** where accruals are linked to sell-in

Deductions

3. S-05641: **CSV Bulk Settlement to support partial deduction resolutions**.

4. S-05634: Allow users to **enter just the deduction # for CSV Bulk Settlements**.

5. GST-33c: Design the **Bulk Settlement to support Settlement Adjustments.**

Promotion Planning

6. S-06704: **Mass Status Change: Add more filters,** including promotion condition, other reference code and promotion name with wildcard search.

7. S-06776 **Optimize KPI processing for speed and scalability**

Applying Off -invoice

8. S-055550: Create a new parameter **option to choose a different 'ship date' field name for applying iTPM Discounts.** (See also S-05506)

Note: Go to Technical Release notes for 25.1.2 at www.i-TPM.com/admin-training-resources **to see a list of the 50+ changes to *i*TPM in 25.1.2**

1. Allocated Event Accruals updated daily, weekly or monthly

Benefits: Align financial accruals to the financial periods that overlap the promotion.

See chapter 4 in the Accrual User Guide for details.
In NetSuite, *iTPM -> Help -> Accruals*

Allocated based on the % of promotion days completed.

Accrual lines show increase or decrease by item in each accrual record.

One-time configuration.

25.1.2 Update

2. Create event accruals for missed transaction for sell-in promotions

Benefits: For promotions where accruals are linked to what you sell, event-based transaction accruals can be created for back-dated promotions.

If the sum of accruals for a promotion does not equal the *Expected Liability* KPI, the missed-accrual script searches for transactions that overlap the promotion but do not have an associated accrual.

3. CSV Bulk Settlement to allow partial resolutions

Benefits: Reduce data entry time by uploading the settlement resolutions from an Excel file instead of doing each resolution through the browser.

The Excel template below describes what to enter in each row and cell.
See section 5.8 in the Deduction User Guide for more details.
Enter partial amount in column D.

	A	B	C	D	E	F	G	H	I
1	Enter the ITPM Promotion number for the settlement. The iTPM Promotion must be Approved, and the condition should be either Active or Completed. Example promotion #: **19412**	You have the option to include addition information about this settlement. This will go into the settlement Other Reference Code.	Enter the Deduction # as a number. Example Deduction #: 360	Resolution Amount must be equal to or less than the current deduction Open Balance. For example **44.97** Note: If this deduction is taxable, this resolution amount field INCLUDES tax. No commas, and No Currency symbol	Optiona: Deduction Includes tax **Yes** = The settlement amount in the promotion KPI will be net of tax **No** = The settlement amount in the KPI will be the full amount requested in Column D. Defaults to NO if blank or missing in your CSV import.	Enter the MOP (Method of Payment). These are the only valid MOPs for settlements: **Lump Sum** **Bill-Back** This must be an EXACT text match. Note which letters are capitalized, and that Lump Sum does NOT have the dash.	You have the option to enter a Memo. This will be populated in the iTPM Other Reference Code of the Settlement. Example: **Bulk import May 24 2025** Must be less than 1,000 charaters in length.	**Option to create Settlement Adjustments:** **NO** = Request resolves some or all of an open deduction **Yes** = Adjust Spend, no net GL impact... just update the promotion KPIs Defaults to NO if blank.	You have the option to link a vendor bill, payment, or other transaction to your Settlement Adjustment. This is the internal ID of the matched transaction. This appears in the "iTPM Applied to" field, and is only used for reporting.
2									
3	REQUIRED	OPTIONAL	REQUIRED	REQUIRED	OPTIONAL	REQUIRED	OPTIONAL	OPTIONAL	OPTIONAL
4	Promotion_Number	Other_Reference_Code	Deduction_Number	Resolution_Amount	Deduction_Includes_Tax	MOP	Memo	Settlement_Adjustment	Sett_Adjust_Internal_ID
5	19412	234567	360	22275.00	Yes	Lump Sum	Example Bulk CSV import Ma	No	
6	19412	Concur or Payment		150.00	No	Lump Sum	Example Bulk CSV import	Yes	123456
7	12345			450.12		Bill-Back	Deduction does not include t	No	

Bulk_Settlements_Template

4. Bulk Settlements supports deduction number for import

Benefits: Save time and prevent data entry errors by using just deduction # in the CSV file.

	A	B	C	D	E	F	G	H	I
1	Promotion_Number	Other_Reference_Code	Deduction_Number	Resolution_Amount	Deduction_Includes_Tax	MOP	Memo	Settlement_Adjustment	Sett_Adjust_Internal_ID
2	57	Other-Ref 123	1180	250	No	Lump Sum	Partial resolution #1 for DDN 1180	No	
3	26	Claim-34566	1180	150	No	Lump Sum	Partial resolution #1 for DDN 1180	No	

Deduction number is used in the published *i*TPM Saved CSV import.
Before version 25.1.2, the import format was - iTPM Deduction #1180

Row 1: Column names from the *i*TPM Bulk Settlement CSV import template
Row 2 and 3: Resolves some or all of a specific **DEDUCTION**

- a.   Column A: **Promotion #**
- b.   Column B: Other reference code with customer's short-pay info
- c.   Column C: **Deduction #**
- d.   Column D: **Amount** of the open deduction to resolve.
- e.   Column E: Does deduction include tax?   **No**
- f.   Column F: **Method of payment:** Lump Sum, Bill-back
- g.   Column G: Memo
- h.   Column H: Is this a settlement adjustment? **No**
- i.   Column I: Blank

Note: Alternative template is available that uses the deduction internal ID.

5. CSV Bulk Settlement to support 'Adjust Spend' resolutions

Benefits: Reduce data entry time by uploading the "Adjust Spend" settlement from an Excel file instead of doing each resolution through the browser.

	A	B	C	D	E	F	G		H	I
1	Promotion_Number	Other_Reference_Code	Deduction_Number	Resolution_Amount	Deduction_Includes_'	MOP	Memo		Settlement_Adjustment	Sett_Adjust_Internal_ID
2	57	Bill-paid-April 25		100		Lump Sum	Adjust Spend for prom 57		Yes	3331

Row 1: Column names from the *i*TPM Bulk Settlement CSV import template
Row 2: is a **SETTLEMENT ADJUSTMENT** to promotion KPIs.
- Column A: **Promotion #**
- Column B: Other reference code with customer's short-pay info
- Column C: Blank
- Column D: **Amount** to adjust the promotion KPIs
- Column E: Does your deduction include tax? **No**
- Column F: **Method of payment**: Lump Sum, Bill-back
- Column G: Memo
- Column H: Is this a Settlement Adjustment: **Yes**
- Column I: Internal ID of the vendor bill we want to associate with our Settlement Adjustment.

Note: Alternative template is available that uses the deduction internal ID.

6. Validations added to Promotion Mass Status Change

Benefits: Prevent data issues by applying the same validations used when clicking buttons on the promotion.

Promotions that fail validations are listed in the "Failed Promotions" list.

6. Other improvements to Mass Status Change

Benefits: Save time filtering your list using these new filters:

- Other Reference Code'
- Promotion condition
- Promotion name

Reference code and promotion name support the NetSuite '%' wildcard search.

Save time by processing up to 500 promotions at once, up from the previous 125 promotion limit.

7. Optimized KPI processing for speed and scalability

Benefits:
- Less time waiting for KPIs to update.
- No delay, as Summary KPIs are now updated at the same time as the item level KPIs
- Supports promotions with more items.

*i*TPM form and button: Promotions	*i*TPM Map / Reduce Script

Refresh KPIs
 	
When a promotion is first approved or an allowance is edited, run the appropriate MR script based on the promotion status.
 	
(*Resolve Deductions* and *Adjust Spend* buttons are not visible on the promotion until these scripts run.)
 	
Note: The MR script "*- iTPM MR Schedule KPI Queue*" that updates KPIs based on yesterday's actual sales is chain-run by the overnight process. (see above
	If any promotion in the KPI Queue has "Pending Allocation Contribution?" = allocations by item are recalculated.
	If no changes, the script then chain-runs the KPI calculations:
	
	For DRAFT & Pending Approval Promotions:
	  - iTPM - MR All Contribution for Draft(Sc)
	    … Scheduled MR script that chain runs….
	  - iTPM
		OPT	KPI Calculations	MR
				    with appropriate deployment, draft, edit or scheduled
				
				For APPROVED & Closed Promotions:
				  - iTPM - MR Allocation Contribution (SC)
				    … Scheduled MR script that chain runs….
				  - iTPM
					OPT	KPI Calculations	MR
							    with appropriate deployment, approved edit or scheduled

8. "Ship Date" field is now configurable for apply off-invoice discounts

Benefits: More accurate sales orders discounts, and fewer manual overrides.

Apply *i*TPM off-invoice discounts using the '*ship date*' field that aligns with how you need discounts to be applied to sales orders.

Red box: Default ship date in sales order used by *i*TPM
Blank configuration = default = *shipdate*
Blue box: Example data in SO that can be configured
See section 5.6 in the Off-Invoice User Guide for details.

Update Schedule

The next update is tentatively scheduled for Summer **2025**.

¿TPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 25.1.x	As needed. Release date and enhancements may change based on client needs and requests.
'Major' Release **25.2**.1	Summer 2025. Release date and enhancements may change based on client needs and requests.

* Subject to change

Summary

- Email questions and issues to support@cgsquared.com

- Updated User Guides for all roles are available online at

    www.i-TPM.com/training-resources