

iTPM

25.1.1

Winter 2025 Update Release Notes



BFN Certified every 6 months.

February 2025
Revised February 17, 2025

New Features in iTPM 25.1.1

Analytics / Workbooks

1. S-05224 Install 20+ **pre-built datasets and workbooks with iTPM data**

Deductions

2. S-05347: **Epic: Auto-create JE for GST for settlements** when deductions include GST tax.
NOTE: Native NetSuite does not support GST on custom transactions, so GST must be specifically managed by iTPM.
3. S-005329: **Option to create a deduction from a journal entry.**

Promotion Planning

4. S-04210: **New Summary KPI: Stored Original Approved Estimated spend**
5. S-05315: New yellow **warning banner for possible duplicate items** in the planning record

Applying Off -invoice

6. S-05279: Option to use a new script **optimized for high sales order volume.**
7. S-05345: **Populate department** in the sales order discount item.

Note: Go to **Technical Release notes for 25.1.1** at www.i-TPM.com/admin-training-resources to see a list of the 50+ changes to iTPM in 25.1.1

1. 20+ Pre-build datasets and workbooks for iTPM

Benefits: Get visibility to iTPM data with less set-up time.

SuiteApps

2 SuiteApps Found

Vertical and Business Need

VERTICALS	
Advertising	0
Consulting	0
ERP	0
Health	0
IT Services	0
Manufacturing	2
Media and Publishing	0
Nonprofit	0
Other Industry Solutions	0
Wholesale Distribution	1

Activities iTPM Payments Box Files Transactions Lists Reports **Analytics** Customization Documents Setup

> My favorite workbooks

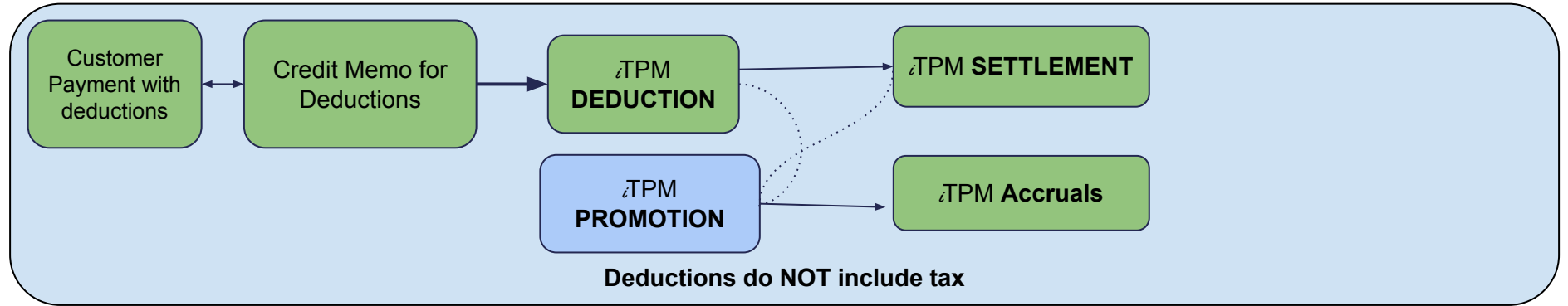
Workbooks Datasets

Search All Workbooks Showing 59 Workbooks

	WORKBOOK NAME	DETAILS	DESCRIPTION
☆	- iTPM 210 Open Deduction Analysis (2SDF)	Details	Use this to analyze open deductions
☆	- iTPM 220 All Deductions Open and Resolved (2SDF)	Details	Analyze open AND resolved deductions
☆	- iTPM 230 Deduction Aging by Month/Last Yr (2SDF)	Details	Deduction Aging Current, Last Month, Prior Month & Last Year
☆	- iTPM 310 Settlements (2SDF)	Details	Analyze iTPM settlements (Does not include voiding and voided Settlements)
☆	- iTPM 320 Expense Journal Entries (2SDF)	Details	Analyze iTPM Journal entries
☆	- iTPM 330 Re-invoiced Deductions (SDF)	Details	Analyze iTPM Statement Charges
☆	- iTPM 340 All Deduction Resolutions (2SDF)	Details	Use this to analyze Settlements, JEs and Statement charges created by iTPM.
☆	- iTPM 410 Promotion KPIs (2SDF)	Details	Analyze promotions by event
☆	- iTPM 420 Promotion KPIs by Item	Details	Analyze promotions by item
☆	- iTPM 430 Promotion Period Share (2SDF)	Details	- iTPM Promotion Period Share Workbook
☆	- iTPM 440 Promotion KPIs by Period & Item (SDF)	Details	Promotion KPIs by item & period analysis
☆	- iTPM 450 Off-Invoice Allowances (2SDF)	Details	Analyze discounts applied to sales orders, invoices or RMAs by iTPM.
☆	- iTPM 510 Accrual Log (SDF)	Details	Analyze event-based accrual log
☆	- iTPM 520 Financial PERIOD-based Accruals (SDF)	Details	Use this to analyze period-based accruals (Also called ship-trade)
☆	- iTPM 530 EVENT-based Accruals (SDF)	Details	Use this to analyze accruals based on promotional events (Excludes Period-Based accruals)
☆	- iTPM 540 Simple Accrual Test	Details	- iTPM 540 Simple Accrual Test to help diagnose issue deploying 520 and 530.
☆	- iTPM 610 Budget Analysis (2SDF)	Details	Native NetSuite Budget
☆	- iTPM 620 Budget vs Promo KPIs by Period (SDF)	Details	Use this to compare the NetSuite budget vs your promotion KPIs by period
☆	- iTPM 710 Reconcile Open Deductions to GL (2SDF)	Details	Use this pivot table to reconcile open deduction balance to ending balance of GL 6023
☆	- iTPM 720 DDN Balance Reconciliation (2SDF)	Details	Look for deductions where the open balance does not match the transactions associated to them.
☆	- iTPM 730 ALL Open Deduction Transactions (2SDF)	Details	ALL Open Deduction Transactions
☆	- iTPM 740 Reconciliation Journal Entries (2SDF)	Details	Sum JEs by DDN, compare to open balance
☆	- iTPM 810 Base plus Est Inc Revenue (SDF)	Details	- iTPM 810 Base plus Est Inc Revenue
☆	- iTPM 910 Sales (Invoiced) - Sales (2SDF)	Details	- iTPM Sales (Invoiced) - PoC Sales
☆	- iTPM 920 Sales Orders Analysis (2SDF)	Details	Use this to analyze sales orders

2. Auto-process tax with journal if deduction includes tax

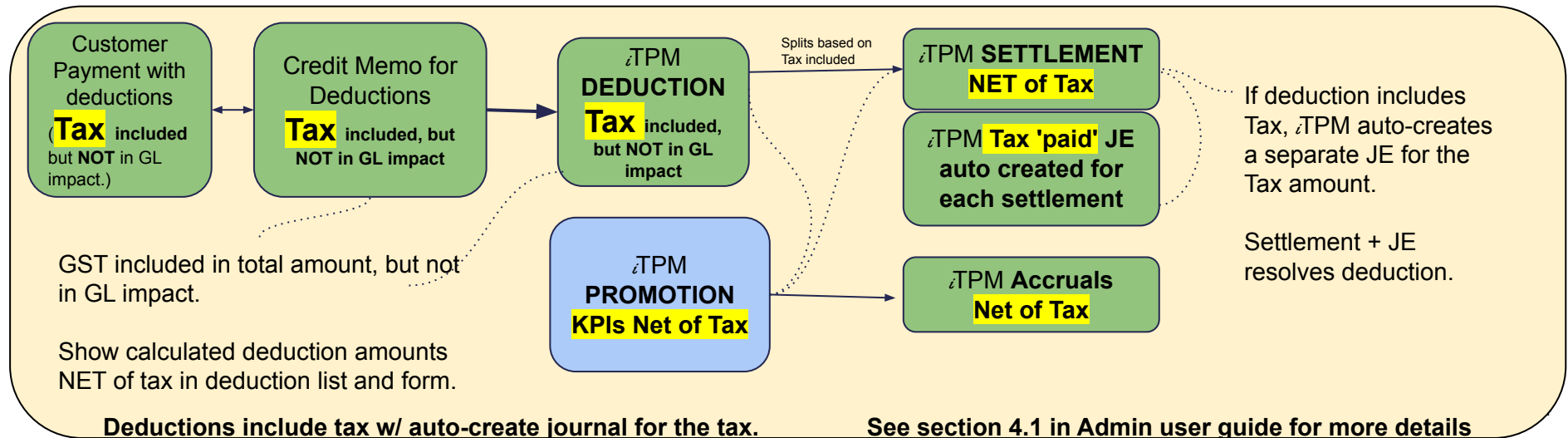
Benefits: Fewer mouse clicks process the GST tax in the deduction.



For more details:

Admin User Guide:
Section 2.17
Section 4.21

Deduction User Guide:
Section 3.5



3. Create a deduction from a journal (Option for correcting errors)

Benefits: Sometimes a journal entry is a faster way to fix reconciliation errors.

Option for creating deductions when migrating to NetSuite from other ERPs.

Journal JOURNAL

JOU00009334 APPROVED FOR POSTING

Edit Back Undo Expense Print Refresh Actions

Primary Information
 ENTRY NO. JOU00009334 APPROVED REVERSAL #
 DATE 02/07/2025 REVERSAL DATE
 CURRENCY AUD POSTING PERIOD Feb 2025 MEMO
 EXCHANGE RATE 1.00

Classification
 SUBSIDIARY Honeycomb Australia CLASS
 ITPM APPLIED TO - ITPM Deduction #6304 ITPM CREATED FROM

Lines Communication Related Records System Information Custom GL Impact iTPM

ACCOUNT	DEBIT	CREDIT	TAX CODE	TAX RATE	GROSS AMT.	MEMO	NAME	DEPARTM
1100 Accounts Receivable		800.00					Metcash	
1999 iTPM Open Deductions	800.00						Metcash	

iTPM Deduction 6304 OPEN

Edit Back Split (CSV) Split Re-Invoice Quick Expense Expense Settlement Change Customer Print Refresh Actions

Primary Information
 ENTRY NO. 6304 ITPM CUSTOMER Metcash RESEARCH STATUS
 ITPM OTHER REFERENCE CODE DATE 02/07/2025 NEXT STEPS
 ITPM OTHER REFERENCE CODE #2 POSTING PERIOD Feb 2025 GROUP
 STATUS Open REFERENCE DATE

Classification
 SUBSIDIARY Honeycomb Australia DEPARTMENT LOCATION

TRANSACTION Journal #JOU00009334 ORIGINAL DEDUCTION - iTPM Deduction #6304
 DISPUTED? PARENT DEDUCTION
 CUSTOMER APPROVES REPAY? ITPM APPLIED TO
 DEDUCTION INCLUDES TAX

4. New promotion KPI: Original Total Estimated Spend

Benefits: Better visibility of changes after a promotion is approved.

KPI is only populated when the promotion is approved.


If the promotion goes back to draft status and is later re-approved, this value never changes.

Use this KPI to track changes to approved promotions.

Planning	Allowances	Estimated Quantity	Retail Info	KPI's	Settlements	Reports	Files	Communication	Wc
KPI Summary			KPI Summary : Lump Sum			KPI Summary : Bill Back			
ESTIMATED SPEND : PROMOTION 72,274.30			ESTIMATED SPEND : LUMP SUM 10,100.00			ESTIMATED SPEND : BILL BACK 62,174.30			
LE SPEND : PROMOTION 52,273.54			LE SPEND : LUMP SUM 20,177.08			LE SPEND : BILL BACK 32,096.46			
MAXIMUM LIABILITY : PROMOTION 16,535.30			MAXIMUM LIABILITY : LUMP SUM 10,100.00			MAXIMUM LIABILITY : BILL-BACK 6,435.30			
EXPECTED LIABILITY : PROMOTION 16,535.30			EXPECTED LIABILITY : LUMP SUM 10,100.00			EXPECTED LIABILITY : BILL-BACK 6,435.30			
ACTUAL SPEND : PROMOTION 46,136.74			ACTUAL SPEND : LUMP SUM 20,177.08			ACTUAL SPEND : BILL-BACK 25,959.66			
NET LIABILITY : PROMOTION 0.00			NET LIABILITY : LUMP SUM 0.00			NET LIABILITY : BILL-BACK 0.00			
OVERPAY : PROMOTION 29,601.44			OVERPAY : LUMP SUM 10,077.08			OVERPAY : BILL-BACK 19,524.36			
REQUESTED SPEND: PROMOTION 0.00			REQUESTED SPEND: LS			REQUESTED SPEND : BB			
PENDING SPEND : PROMOTION 0.00			PENDING SPEND : LS			PENDING SPEND : BB			
▼ Last Updated (Note: The KPI Summary (2nd date/time) updates 15 minutes after the KPIs update (1st date/time))									
KPIs LAST UPDATED 11/07/2024 10:38 am			KPI SUMMARY LAST UPDATED 11/07/2024 10:41:01 am			STORED ORIGINAL TOTAL ESTIMATED SPEND 31,834.30			

5. Warning banner if possible duplicate item

Benefits: Helps promotion approvers from missing the processing message that there may be a duplicate item in the promotion.

 **Duplicate item in this promotion?**
 There may be one or more planning records for the same item. Research for possible duplicate item and allowance.

- iTPM Promotion
 Display - Spring / Summer : June

[Edit](#) [Back](#) [Refresh KPIs](#) [Copy Promotion](#) [Quick Edit](#) [Process Plan](#) [Submit](#) [Void](#)

▼ Promotion Information

SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	PROMOTION TYPE EDLP all MOP + all dates
CURRENCY USA	TITLE / REFERENCE CODE PROMOTION # Display - Spring / Summer : June 23014

LS AMOUNT 1,200.00	LS ACCOUNT 4009 Sales : Trade Promotion (contra revenue)	PLANNED SPEND 0.00	TOTAL PLANNED SPEND 1,200.00
		ACCOUNT 4009 Sales : Trade Promotion (contra revenue)	LAST 52 WEEKS ITEM SOLD All items sold in the last 52Weeks
		<input type="checkbox"/> ANY ITEM SOLD TO CUSTOMER GETS THIS DISCOUNT	LAST 52 WEEKS ITEM SOLD(PARENT) All items sold in the last 52Weeks (P)

- iTPM Promotion Plannings • Monthly forecast •

VIEW: Foodservice View - iTPM PROMOTION PLANNING

<Type then tab> ↕ 🔗

[New - iTPM Promotion Planning](#) [Attach](#) [Customize View](#)

EDIT	ITEM	ITEM DISPLAY NAME	UNIT	MOP	%	RATE	BASE	INCREMENTAL	% LIFT	REVENUE	PLANNED SPEND	PROCESSED? *	PROCESSING RESPONSE
Edit	ACC00001	Merlin 4400 PLUS Phone	Each	Bill-Back		0.00	1	1	0.0%		0.00	Yes	* ACC00001 Estimated Qty allocation issue. Duplicate item?
Edit	ACC00001	Merlin 4400 PLUS Phone	Each	Bill-Back			1	1	0.0%		0.00	Yes	* ACC00001 Estimated Qty allocation issue. Duplicate item?

7. Auto-populate department in sales order discount item

Benefits: Supports Netsuite reporting of discounts using department and filtering without a custom script.

If the iTPM Discount item has department, it will be used for the discount in the sales order.

If department is blank in the discount item, then iTPM will use department from the item.

Header discounts only look for department in the discount item.

The screenshot displays a NetSuite Sales Order for customer Aldi (SLS00106426h) with a status of 'PENDING FULFILLMENT'. The order details include: DATE 01/21/2025, LOCATION 01: San Francisco, PROMISE DATE, DEPARTMENT, ITPM APPLIED TO, DEDUCTION, CUSTOMER Aldi, ORDER # SLS00106426h, JOB, OPPORTUNITY, CURRENCY USA, SALES REP Alex Ring, SUBSIDIARY Honeycomb US-East, PO # S-04847 testing Aug 27 2024, and TERMS Net 30. The 'Items' tab is active, showing a table of items with columns for ITEM, UOM, AVAILABLE, QTY, DESCRIPTION, PRICE LEVEL, PRICE, and AMOUNT. The table contains three rows: a main item (NIC00001) with a price of 455.52 and amount of 21,864.96; an 'Off-invoice' discount row with a price of -2,304.00 and amount of -2,304.00; and another main item (NIC00001b) with a price of 0.19770833 and amount of 9.49. A second 'Off-invoice' discount row is also present with a price of -1.00 and amount of -1.00. Arrows from the text on the left point to the 'Department' field in the header and the 'Off-invoice' discount rows in the table.

ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT
NIC00001	Ea(12b/48e)	78.35416667	48	Nicorette - Original Gum	Mass Merch	455.52	21,864.96
Off-invoice				NIC00001, Promotion: Test applying OI with different UOM \$48.0000/Each(12b/48e)	Custom	-2,304.00	-2,304.00
NIC00001b	Cs(48e/cs)	459,772	48	Nicorette - Original Gum	Mass Merch	0.19770833	9.49
Off-invoice				NIC00001b, Promotion: Test applying OI with different UOM \$0.0208/Case(48e/cs)	Custom	-1.00	-1.00

Update Schedule

The next update is tentatively scheduled for Summer **2025**.

iTPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 25.1.x	As needed. Release date and enhancements may change based on client needs and requests.
'Major' Release 25.2.1	Summer 2025. Release date and enhancements may change based on client needs and requests.

* Subject to change

Summary

- Email questions and issues to support@cgsquared.com
- Updated User Guides for all roles are available online at www.i-TPM.com/training-resources