

# iTPM

## 24.2.2

# Fall 2024 Update Release Notes



BFN Certified every 6 months.

October 2024  
Revised October 27, 2024

# New Features in iTPM 24.2.1 & .2

## Deduction Management

1. S-04819: Add "*Other reference 2*" in the promotion list when resolving deductions.

## Promotion Planning

2. S-04979: Create a new custom NetSuite *iTPM Broker Partner* center.

## Accruals

3. S-**04834**: Use item attributes as an additional filter for period-based accruals.

## Analytics

4. S-05018 Link the promotion planning record to all related promotion records for easier NetSuite workbook analysis.

## Applying Off -invoice

5. S-04933 Header Discounts & Surcharges.
6. S-04869 Prevent missed OI on sales orders for "*all items get this discount*" promotions.
7. S-04882 Add the promotion type as a column in the *Overlapping Promotions* sales order report.
8. S-04874: Support Kits in promotions, and items with no unit-of-measure.

## Publishing 2024.2.1

9. S-02719 Comply with new NetSuite mandates for SuiteApps.
10. S-04933 Prepare for header discounts in 2024.2.2.

**Note:** Go to **Technical Release notes for 24.2.2** at [www.i-TPM.com/admin-training-resources](http://www.i-TPM.com/admin-training-resources) to see a list of the 50+ changes to iTPM in 24.2.2

# 1. "Other reference code 2" is now in the settlement promotion list

**Benefits:** Fewer mouse clicks to find a deduction in the list

**- iTPM Deduction** 🔍

519 **OPEN**

**Edit** **Back** **Non G/L Changes** **Quick Split** **Split (CSV)**

▼ **Primary Information**

ENTRY NO. 519 ITPM CUSTOMER Kroger Corporate

ITPM OTHER REFERENCE CODE K245634456 DATE 7/22/2023

**ITPM OTHER REFERENCE CODE #2 8125-SM/LG** POSTING PERIOD Jul 2023

STATUS Open REFERENCE DATE

**Resolve Deductions** More

**Submit** **Cancel**

Use this tool to request settlements for more than one deduction. Please note-

- \* The deductions selected below will be **QUEUED** for resolution. For IMMEDIATE resolution of deductions, do not use this tool. Resolve them individually.
- \* The entire deduction open balance will be resolved by the settlement.
- \* The entire settlement amount will be entered against the MOP selected below, for ALL settlements created in this process.
- \* If the deduction open balance changes between now and the time of settlement creation, the settlement will not be created.

PROMOTION KR230404050066 DEDUCTION CUSTOMER Kroger Corporate OTHER REFERENCE CODE 8125-SM/LG MOP \* Lump Sum

PROMOTION CUSTOMER Kroger Corporate

ESTIMATED SPEND : PROMOTION 12,827.84 ESTIMATED SPEND : LUMP SUM 1,235.00 ESTIMATED SPEND : BILL-BACK 11,592.84 ESTIMATED SPEND : OFF-INVOICE 0.00

ACTUAL SPEND : PROMOTION 9,617.55 ACTUAL SPEND : LUMP SUM 2,761.00 ACTUAL SPEND : BILL-BACK 6,856.55 ACTUAL SPEND : OFF-INVOICE 0.00

NET LIABILITY : PROMOTION 0.00 NET LIABILITY : LUMP SUM 0.00 NET LIABILITY : BILL-BACK 0.00 NET LIABILITY : OFF-INVOICE 0.00

PENDING SPEND: PROMOTION 0.00

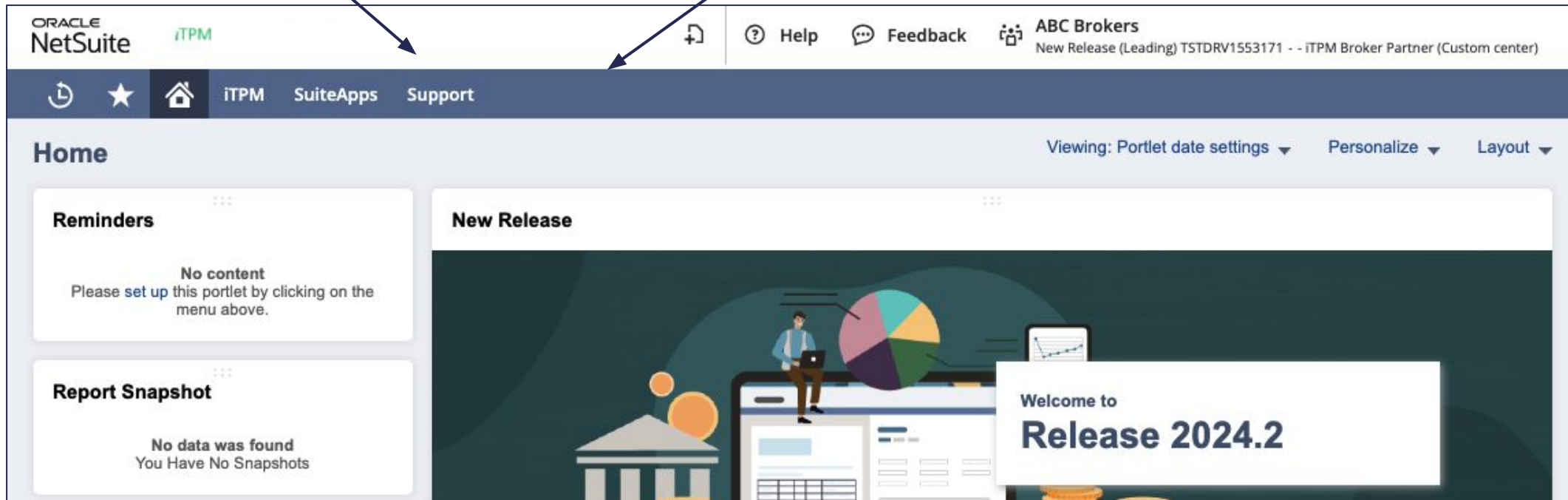
Deductions •												
RESOLVE	DEDUCTION NUMBER	DATE CREATED	CUSTOMER	ORIGINAL AMOUNT	PARENT DEDUCTION	ORIGINAL DEDUCTION	ITPM OTHER REFERENCE CODE	ITPM OTHER REFERENCE CODE2 *	MEMO	OPEN BALANCE	REASON CODE	REFERENCE DATE
<input type="checkbox"/>	519	7/22/2023	Kroger Corporate	1,000.00	- iTPM Deduction #518	- iTPM Deduction #518	K245634456	8125-SM/LG	2023.2 remit 33456	1,000.00	Promotion	
<input type="checkbox"/>	199	8/7/2019	Kroger	30.89	- iTPM Deduction #188	- iTPM Deduction #188	CSV Split Feb 3		BIN testing Jan 2020	30.89	Damages	1/30/2020

## 2. New custom NetSuite *iTPM Broker Partner* center

**Benefits:** Limit *iTPM* broker partner access to only see information they need for promotion planning.

NetSuite Global search is turned off.

All other center tab menus removed



### 3. Option to use item attribute filtering for period-based accruals

**- iTPM Period Accrual Setup**

CONTRACTED?       INCLUDE CUSTOMER ATTRIBUTE       EXCLUDE CUSTOMER ATTRIBUTE

INACTIVE      SHIP START DATE: 01/01/2024       INCLUDE CUSTOMER       EXCLUDE CUSTOMERS

SUBSIDIARY: CG Squared, Inc. : Honeycomb US-East      SHIP END DATE: 12/31/2030       INCLUDE ALL CUSTOMERS      DEPARTMENT

ACCRUAL NAME: License Royalty      DEBIT GL: 6014 Group Expenses - includes Trade : Trade Promotion Fees

PERCENT: 5.0%      CREDIT GL: 1361 Accruals : Accruals Current Year

MEMO: Example accrual with item filter      CUSTOMER ATTRIBUTE: customer attribute

**INCLUDE ITEM ATTRIBUTE**

- INCLUDE ALL ITEMS
- INCLUDE ITEM ATTRIBUTE Consumer Goods
- ITEM ATTRIBUTE Item Attribute

#### Benefits:

Limit period-approvals to specific items based on an attribute that is stored in your NetSuite item records.

If the "Include all items" checkbox is checked, or if there are no item attributes are selected, accruals are created for every item in the overlapping invoice.

Details for the one-time item attribute configuration is in the *Accrual User Guide*, section 3.1.

In NetSuite, *iTPM* -> *Help* -> *Accruals*

**- iTPM Item Attributes**

|

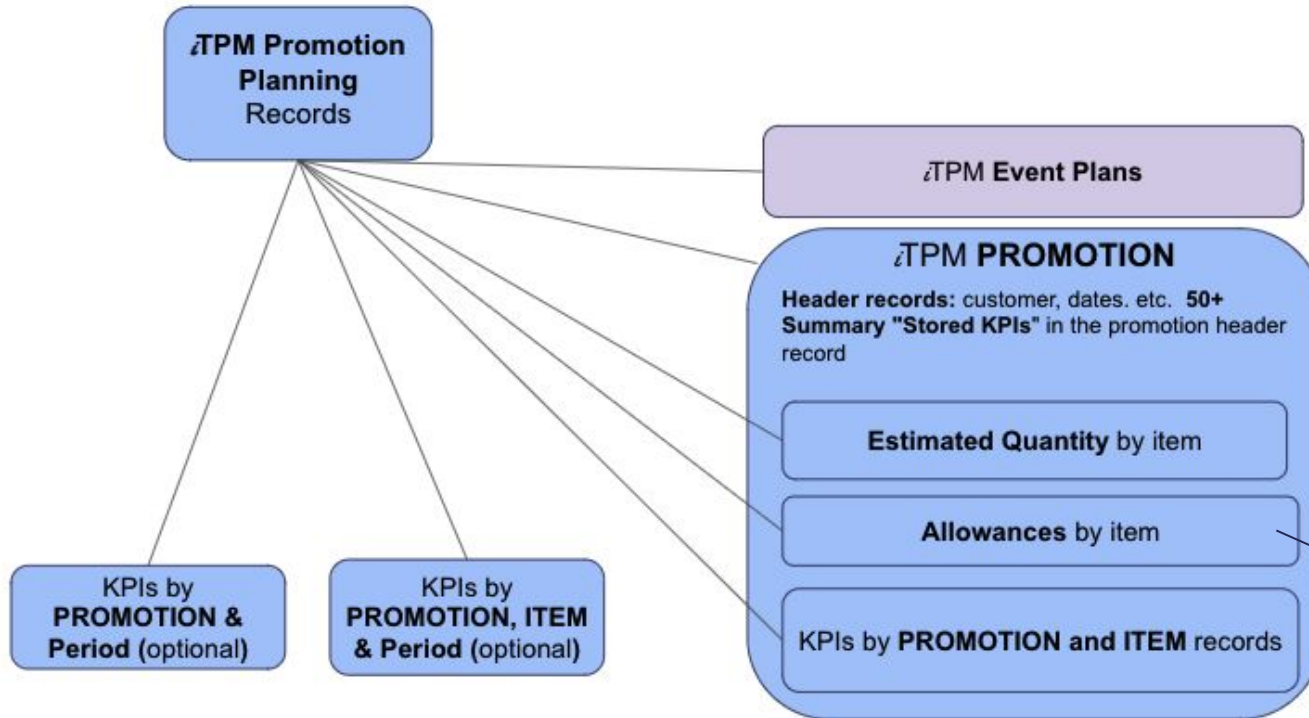
PERIODBASE ID: 15

INCLUDE ITEM ATTRIBUTE NAME: classification

**INCLUDE ITEM ATTRIBUTE**

- Accessories
- Consumer Goods**
- Furniture
- Furniture : Home
- Furniture : Office

## 4. Planning record now links directly to all related promotional records for analysis



**Benefits:** All the related information in a promotion can be reported the way it was planned in a NetSuite Workbooks using only 1 NetSuite dataset.

The example below shows the allowance for item *BIC00011* is part of the NetSuite item group "*- BIC (11 items)*" in the *iTPM Promotion Planning* record.

Planning Allowances Estimated Quantity Retail Info KPI's Settlements Reports Files Communication Workflow Tasks System Information Accrual Overlapping Promotions																
VIEW		-ITPM ALLOWANCES														
Default View		<Type then tab>														
New - iTPM Allowances		Attach		Customize View												
EDIT	ID	ITEM	ITEM DESCRIPTION	PRICE LEVEL	METHOD OF PAYMENT	ALLOWANCE TYPE	UNIT	UNIT PRICE	RATE PER UNIT	% PER UNIT	ALLOW ADDITIONAL DISCOUNTS	ACCOUNT	COMMENTS	IMPACT PRICE UOM	IMPACT PRICE	ITEM NAME
Edit	367031	BIC00011	Summer Item - Bike	List Price	Bill-Back	Rate Per UOM	Each	150.00	1.00	0.67%	No	4009 Sales : Trade Promotion (contra revenue)		Each	150.00	-BIC (11 items)
Edit	367027	CAB00001	2-Drawer Lateral File Cabinet Steel - White	List Price	Bill-Back	Rate Per UOM	Each	323.50	1.00	0.31%	No	4009 Sales : Trade Promotion		Each	323.50	-CAB (4 items)

## 5. Option: Header Discounts & Surcharges

**Benefits:** Fewer rows in the sales order compared to the iTPM off-invoice method-of-payment.

Planning Allowances Estimated Quantity Retail Info KPI's Settlements Reports Files Communicati

LS AMOUNT LS ACCOUNT  
0.00

PLANNED SPEND TOTAL PLANNED SPEND ACCOUNT  
0.00 0.00 0050 Sales Disc

ANY ITEM SOLD TO CUSTOMER GETS THIS DISCOUNT

- iTPM Promotion Plannings • Monthly forecast

VIEW  
Default View

- iTPM PROMOTION PLANNING  
<Type then tab>

New - iTPM Promotion Planning Attach Customize View

EDIT	ID	ITEM	ITEM DISPLAY NAME	UNIT	MORE DISC?	MOP	%	RATE	BASE
Edit	iTPM_PP3906	Fees		Each	No	Header discount	1.0%	0.00	

Items Address Shipping Messages History iTPM iTPM Discounts

EXCHANGE RATE  
1.00

COUPON CODE

PROMOTION

ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT	
ACC00002	Ea	6,061	10	Digital Single Line Telephone ( 4400) for support calls	List Price	100.00	1,000.00	
ACC00004	Ea	8,424	10	Merlin 4412D: The most powerful features avail in a 12 button display phone	List Price	325.00	3,250.00	
ACC00008	Ea	5,585	20	Ledenary Panasonic quality at an affordable price	List Price	95.95	1,919.00	
ACC00010	Ea	31	30	Telephone Headset	List Price	17.95	538.50	
SUB-TOTAL					Sub-Total	Custom	6,707.50	
Example Header Discount					Promotion: 1% defect allowance on everything 1%	Custom	-1.0%	-67.08
Example Header Surcharge					Promotion: \$25 handling fee per order \$25.0000	Custom	25.00	25.00

iTPM automatically adds the subtotal to the sales order.

Unit-of-measure conversion factor between allowance and sales order is always 1.0 for header discounts and surcharges.

Limitation: iTPM version 24.2.2 only supports one *header discount* and one *header surcharge* per sales order.

## 6. Prevent missed OI on sales orders for "all items get this discount"

**Please wait while an allowance is added for a new item in an overlapping promotion**  
 This sales order is in the queue to be processed. Please wait to approve and/or fulfill this sales order until processing is complete and the banner is gone. This process runs every 15 minutes, or sooner if you click 'Process OI Now'.

**Sales Order**   **PENDING APPROVAL**

← → List Search Customize

**Benefits:** No missed off-invoice discounts the first time new items are sold to a customer.

**Please wait while APPLYING iTPM discounts...**  
 This sales order is in the queue to be processed. Please wait to approve and/or fulfill this sales order until processing is complete and the banner is gone. This process runs every 15 minutes, or sooner if you click 'Process OI Now'.

**Sales Order**   **PENDING APPROVAL**

← → List Search Customize

New items are automatically added to the promotion.

Planning													Allowances	Estimated Quantity	Retail Info	KPI's	Settlements	Reports	Files	Communication	Workflow	Tasks	System Information	Accrual	Box Files	Overlapping Promotions								
VIEW															-ITPM ALLOWANCES																			
Default View															<Type then tab>																			
New - iTPM Allowances															Attach										Customize View									
EDIT	ID	ITEM	ITEM DESCRIPTION	PRICE LEVEL	METHOD OF PAYMENT	ALLOWANCE TYPE	UNIT	UNIT PRICE	RATE PER UNIT	% PER UNIT	ALLOW ADDITIONAL DISCOUNTS	ACCOUNT	COMMENTS																					
Edit	14114	KIT00003	Kit with Components	List Price	Off-Invoice	% Discount	Each(1)	125.00	12.50	10.0%	No	4010 Sales : Trade Promotion (contra revenue)	Added Allowance as per item sold by customer in the last two days Sun Oct 27 2024 12:12:15																					



## 7. Promotion type in the Overlapping Promotions reports

**Benefits:** Fewer mouse clicks to understand what promotions overlapp the sales order.

**Promotion Report** More

TRANSACTION: Sales Order #SLS00106395      DATE: 08/22/2024       USE SHIP DATE TO APPLY ITPM DISCOUNTS?  
CUSTOMER: KeHE      SHIP DATE: 08/24/2024       DO NOT APPLY ITPM DISCOUNTS TO SALES ORDERS?

**Promotions •**

ROWS: 1 to 3 of 3

PROMOTION #	CUSTOMER	TITLE	SHIP START DATE	SHIP END DATE	ORDER START DATE	ORDER END DATE	PROMOTION TYPE	DATE CREATED	DATE LAST MODIFIED	INACTIVE	ALL ITEMS? ▲	DO NOT APPLY, JUST TRACK
1950	KeHE	Kehe OI Rate per unit Test UOM	01/01/2021	12/31/2024			MCB (direct accounts)	12/13/2021	08/23/2024	No		No
49028	KeHE	1% defect allowance on everything	01/01/2024	12/31/2024	01/01/2024	12/31/2024	Header Discount	08/21/2024	10/22/2024	No	Yes	No
49029	KeHE	\$25 handling fee per order	01/01/2024	12/31/2024	01/01/2024	12/31/2024	Header Surcharge	08/21/2024	10/23/2024	No	Yes	No

## 8. Support for Kits and item with no unit-of-measure in promotions.

**Benefits:** Include Kits in iTPM promotions.

When the item does not have a unit-of-measure, there is no conversion between the allowance unit-of-measure and the sales order unit of measure.

- iTPM assumes a conversion factor of 1.0.
- The allowance discount in the promotion is the same as the sales order.
- No impact for percent discounts.
- **Warning: Review rate-per-unit discounts as they may not be correct.**

**Kit/Package**

[Edit](#) [Back](#) [Actions](#)

**Primary Information**

ITEM NAME/NUMBER  
KIT00001

DESCRIPTION  
Kit of Lot Tracked Medical Supplies

INACTIVE

UPC CODE  
10879714441

DISPLAY NAME/CODE

SUBITEM OF

**Inventory Item**

[Edit](#) [Back](#) [Print Label](#) [Actions](#)

**Primary Information**

INTERNAL ID  
359

ITEM NAME/NUMBER  
NIC00001

UPC CODE

DISPLAY NAME/CODE  
NIC - Original Gum

VENDOR NAME/CODE

UNITS TYPE  
Ea/Bx (12)/Cs(48)

PRIMARY STOCK UNIT  
Each

PRIMARY PURCHASE UNIT  
Each

PRIMARY SALE UNIT  
Each

SUBITEM OF

ITEM	UOM	AVAILABLE	QTY	DESCRIPTION	PRICE LEVEL	PRICE	AMOUNT
KIT00001		109	1	Kit of Lot Tracked Medical Supplies	5% Discount Level	142.50	142.50
Off-invoice EDLP				KIT00001, Promotion: OI promotion for 24.1.1 testing 10%	Custom	-10.0%	-14.25
NIC00001	Ea	50	1	Nicorette - Original Gum	5% Discount Level	9.49	9.49
Off-invoice EDLP				NIC00001, Promotion: OI promotion for 24.1.1 testing 10%	Custom	-10.0%	-0.95

[Edit](#) [Back](#) [Approve](#) [Cancel Order](#) [Create Deposit](#) [Apply or ReApply Discounts](#) [Process OI now](#) [Print](#) [Refresh](#) [Act](#)

## 9. Release 24.2.1: Changes to comply with new NetSuite SuiteApp mandates

**Benefits:** iTPM will continue to work, even after updating to the new version of NetSuite and when NetSuite makes changes to their platform.

Example notification from NetSuite on May **13**, 2024 to SDN partners for iTPM compliance starting May **15**, 2024.

### New Validation Check for Hide In SuiteBundle Preference

Hello SDN Partner,

Some SuiteApps and SuiteBundles may include script files that are marked as Hide in SuiteBundle but must be accessed in the browser, such as client or library scripts. Enablement of the Hide in SuiteBundle preference for this type of file is not a valid configuration.

#### What is Changing?

As of May 15, 2024, client script files in the File Cabinet that have the Hide in SuiteBundle preference enabled will receive a validation error on creation or update. Client script files that do not have the Hide in SuiteBundle preference enabled but include references to files, such as library files, with the preference enabled will also receive an error. This validation check will occur both in the UI and in SuiteCloud tools. In the UI, the validation check will occur on record save for file records as well as custom forms and script records with script files attached. In SuiteCloud tools, the validation error will occur when you run either validation or deployment from your IDE or in the CLI.

## 10. Release 24.2.1: Prepare iTPM for version 24.2.2 enhancements

**Benefits:** New features were beta-tested in client sandboxes before release in 24.2.2

- New "*Header discount*" and "*Header Surcharge*" MOPs.
- "*Header Level Discount?*" checkbox added to the promotion type.
- Item Attribute added to the Period Accrual setup form. (See slide 5 for screenshot)

The screenshot displays the iTPM system interface for promotion setup. The 'METHODS OF PAYMENT' section is highlighted with a red box, showing options: Net-Bill, Off-Invoice, Fixed Price, Header discount (highlighted with a blue bar and an arrow), and Header charge (highlighted with a blue bar and an arrow). Below this is the 'VALID MERCHANDISING TYPES' section with options: - New -, Ad, Display, EDLP, and Other (highlighted with a blue bar). The 'Additional Promo Information' section is expanded, showing a list of checkboxes. The 'HEADER LEVEL DISCOUNTS?' checkbox is highlighted with a red box and is checked. Other checkboxes include: SHOW ORDER DATES? (checked), SHOW PERFORMANCE DATES? (unchecked), SHOW AT RETAIL? (unchecked), VALID FOR INDIRECTS? (unchecked), ALLOW SETTLEMENTS WHEN PROMOTION IS ACTIVE? (unchecked), DO NOT UPDATE LIABILITY BASED ON ACTUAL SHIPMENTS (checked), APPLY PERCENTAGE ALLOWANCES AS PERCENTAGE DISCOUNTS (checked), ONLY CREATE KPI AND ALLOWANCE FOR THE FIRST ITEM IN ITEM GROUP? (unchecked), TRACK ONLY, DO NOT APPLY OI, NB, FP TO SALES ORDERS (unchecked), BASE DEAL? (unchecked), REQUIRE ESTIMATED QUANTITY? (unchecked), PLAN INCREMENTAL SEPARATE FROM TOTAL? (unchecked), AVAILABLE (checked), REQUIRE PROMOTION PERIOD SHARE (unchecked), DISCOUNT ITEM FOR OFF-INVOICE (dropdown menu showing 'Example Header Discount'), AUTO APPROVE L1 IF FUTURE CONDITION? (unchecked), PROCESS PLAN TO EXCLUDE ITEMS THAT WERE NOT SOLD IN THE LAST 52 WEEKS (unchecked), and PROCESS PLAN TO INCLUDE MONTHLY BASE FORECAST ITEMS (unchecked). The 'DEFAULT ACCOUNT' is set to '8050 Sales Discounts' and the 'NUMBER OF DAYS BEFORE AUTOCLOSURE' is empty. A checkbox for 'USE EVENT ACCRUAL CREDIT GLS IF PROMOTION IS NOT IN THE CURRENT YEAR?' is also present.

# Update Schedule

The next update is tentatively scheduled for Winter **2025**.

iTPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 24.2.x	As needed.  Release date and enhancements may change based on client needs and requests.
'Major' Release <b>25.1.1</b>	Winter 2025.  Release date and enhancements may change based on client needs and requests.

\* Subject to change

# Summary

- Email questions and issues to [support@cgsquared.com](mailto:support@cgsquared.com)
- Updated User Guides for all roles are available online at [www.i-TPM.com/training-resources](http://www.i-TPM.com/training-resources)