

iTPM

24.1.1

Winter 2024 Update Release Notes



BFN Certified every 6 months.

January 2024

New Features in iTPM 24.1.1

Deduction Management

1. S-04311 **Filter** button the **settlement promotion list**.
2. S-04396 **Change the customer** button on the **settlement promotion list**.
3. S-04312 **Find Related Promotions** button in the **settlement promotion list** using a configurable customer attribute
4. S-04074: New deduction fields: **Date closed, Date reopened, and Date previously closed**.
5. S-04314: New **journal entry field: 'created-by'** with the user's name, including JEs created by the Deduction Expense Queue.
6. S-04339: **Update the deduction "days aged" formula in the deduction to use date resolved**. (See also S-04336)
7. S-03443: **New settlement field: 'created-by'** with the user's name that created the resolution [Both Reesolve Deductions & Bulk Settlement]
8. S-04418: **Eliminate the delay in updating KPIs** for the "Resolve Deductions" and "Settlement" buttons
9. S-04432: **This year/last year GLs for settlements by promotion type**.

Accruals:

10. S-04333, S-04334 **Populate Department in the financial accruals**
11. S-04382: Set up two **separate iTPM menus, one for event-accruals, and one for period-accruals**.
12. S-04352: **Add iTPM -> Help -> Accruals** to the iTPM menus

Promotion Planning

13. S-02881: New "**Quick Edit**" button on the promotion allows users to make minor changes to the promotion without triggering a KPI refresh.
14. S-04360: **Move the promotion owner to the header** to make it easier to see who owns the promotion.
15. S-04343: Create reminders to show **what promotions have their KPIs being refreshed**.
16. S-04362: Create a **new role permission for the CLOSE PROMOTION button**.
17. S-04350: If the Plan % lift or % discount or % redemption is less than .1, then auto-correct value in iTPM
18. S-04405: **Add SOURCE to the Base Forecast List view in the promotion**
19. S-04325 **Add NetSuite Tasks subtab in the promotion**
20. S-04469 New option to select "Customer Specific Price" as the promotion's price level.

Applying Off-Invoice

21. S-04396: Enhance the script that applies discounts to sales order to **support overlapping Fixed-Prices discounts for the same item in a sale order**.

Note: Go to Technical Release notes for 24.1.1 at www.i-TPM.com/admin-training-resources to see a list of the 100+ changes to iTPM in 24.1.1

- iTPM Deduction **OPEN**

1. **FILTER** button the **settlement** promotion list.

Promotions List

APPLY TO	PROMOTION ID	PROMOTION TITLE	CUSTOMER	OTHER REF CODE
1	1	Example promotion	Aldi	Ref # on the the promo

Benefits: Spend less time searching for promotions.

Filter includes:

- Promotion type
- Other reference code*
- Promotion Title*
- Ship start date
- Ship end date

*supports % wildcard

Filter Promotion

DEDUCTION
- iTPM Deduction #4536

PROMOTION TYPE

OTHER REFERENCE CODE

TITLE/REFERENCE CODE

SHIP START

SHIP END

Promotions List

APPLY TO	PROMOTION ID	PROMOTION TITLE	CUSTOMER	OTHER REF CODE	PROMOTION TYPE	CONDITION	SHIP START DATE	SHIP END DATE	ESTIMATED SPEND: PROMOTION	ACTUAL SPEND: PROMOTION	NET LIABILITY: PROMOTION
42689	42,689	Accrual testing April 15 #4	Aldi		Scan / Indirect (Sett hit accrual)	Completed	04/15/2023	04/30/2023	3,000.00	1,377.50	2,000.00
42695	42,695	April 18 Accrual Testing #5	Aldi		Scan / Indirect (Sett hit accrual)	Completed	04/18/2023	04/30/2023	3,000.00	3,176.75	0.00

- iTPM Deduction 4536 **OPEN**

2. CHANGE THE CUSTOMER button on the settlement promotion list

Benefits: Faster way to resolve direct customer deductions to indirect customer promotions.

Filter includes:

- Promotion type
- Other reference code*
- Promotion Title*
- Ship start date
- Ship end date

*supports % wildcard

Promotions List

APPLY TO	PROMOTION ID	PROMOTION TITLE	CUSTOMER	OTHER REF CODE
1	1	Example promotion	Aldi	Ref # on the the promo

Change Promotion Customer More

PROMOTION CUSTOMER: KeHE
 REF CODE: DE-5427271

DEDUCTION: - iTPM Deduction #4536

ITPM AMOUNT: 1,392.12

OPEN BALANCE: 1,392.12

TITLE/REFERENCE CODE:

OTHERREF CODE2:

PROMOTION TYPE:

OTHER REFERENCE CODE:

SHIP START:

SHIP END:

Promotions List

APPLY TO	PROMOTION ID	PROMOTION TITLE	CUSTOMER	OTHER REF CODE	PROMOTION TYPE	CONDITION	SHIP START DATE	SHIP END DATE	ESTIMATED SPEND: PROMOTION	ACTUAL SPEND: PROMOTION	NET LIABILITY: PROMOTION
824	824	Test fixed price	KeHE		EDLP w/ fixed all MOP	Completed	01/01/2020	12/31/2020	0.00	155.00	0.00
868	868	Test promotion_14_7/7	KeHE		Scan / indirect (east sub, NO auto-app) Sett Hit Acc, No over-pay	Completed	08/01/2020	10/01/2020	5,000.00	5,881.09	0.00



3. **RELATED PROMOTIONS** button in the **settlement promotion list**

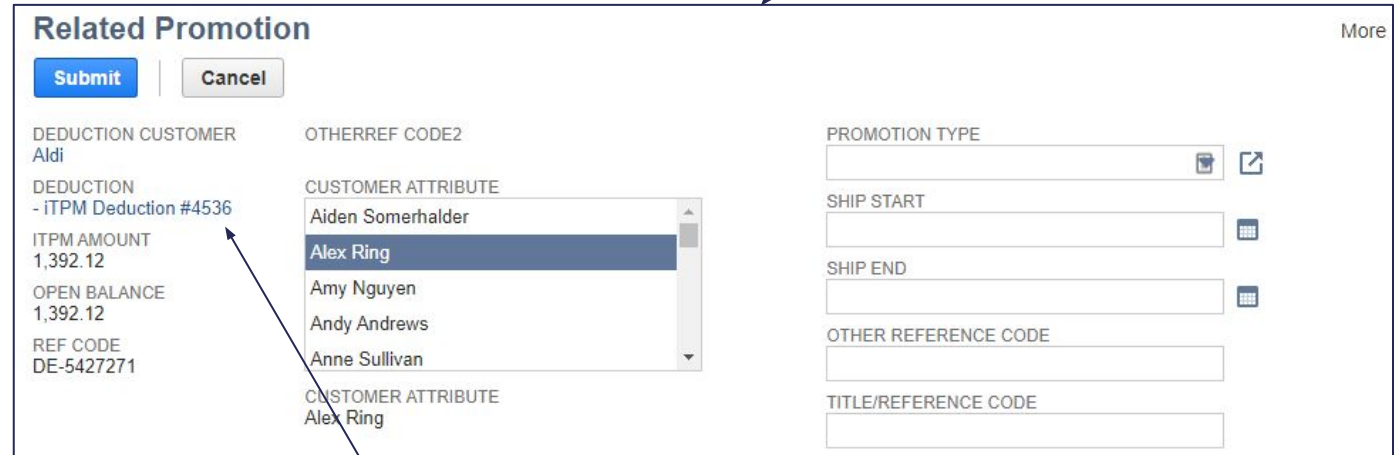
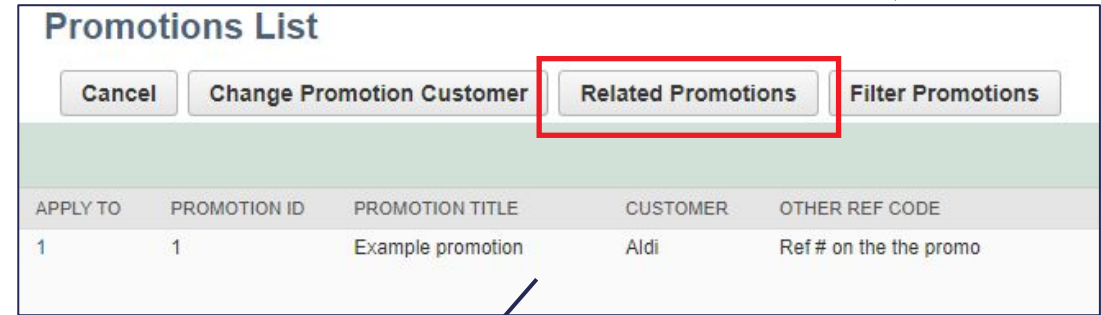
Benefits: Spend less time searching for promotions.

- Shows you all promotions where the customers have the same attribute. i.e. 'All other retail'
- One-time configuration of customer record attribute
- Any customer list field can be used
- Defaults to "Sales Rep"

Filter includes:

- Promotion type
- Other reference code*
- Promotion Title*
- Ship start date
- Ship end date

*supports % wildcard



4. New deduction fields: **Date closed, Date reopened, and Date previously closed.**

Benefits: Use these new fields for deduction KPI reports and reporting for resolved deductions.

- **Date Last Resolved:** This is the most current date the deduction status changed *resolved* status.
- **Date Reopened:** Date the deduction changed from *resolved* status to *open* status.
- **Date Previously Resolved:** This is populated with *date last resolved* when a deduction is reopened.
- Fields are under the *CUSTOM* subtab in the deduction.

The screenshot displays a 'Transaction Detail' page with the following fields:

ITPM AMOUNT 2,000.00	SPLIT OFF 1,700.00	REASON CODE Ads-sub	APPLIED STATEMENT CHARGES
OPEN BALANCE 0.00	TOTAL SETTLEMENTS 300.00	MEMO Testing	
APPLIED JE AMOUNT 2,000.00	APPROVAL NOTES	EXTERNAL BACKUP URL	APPLIED REVERSAL JE AMOUNT 2,000.00

Below the fields is a navigation bar with tabs: Lines, iTPM, Communication, System Information, **Custom**, and GL Impact. An arrow points to the 'Custom' tab. A red box highlights the following fields under the 'Custom' tab:

DATE LAST RESOLVED 11/16/2023	DATE REOPENED 10/03/2023
DATE PREVIOUS RESOLVED 11/16/2023	

5. New journal entry field: 'created-by' with the user's name

Benefits:

Know who created the journal entry that resolved the deduction, even when the journal entry was created by a schedule script.

Includes all iTPM JEs:

- Expense button
- Quick Expense
- Mass Expense
- CSV Bulk Expense
- Split and expense

The screenshot shows a NetSuite Journal Entry (JEU00009283) with the status 'APPROVED FOR POSTING'. The 'Primary Information' section includes: ENTRY NO. JEU00009283, CURRENCY USA, EXCHANGE RATE 1.00, DATE 10/27/2023, POSTING PERIOD Oct 2023, and MEMO Expense for Deduction 868. The 'Classification' section includes: SUBSIDIARY Honeycomb US-East, CLASS, ITPM APPLIED TO - iTPM Deduction #868, and ITPM CREATED FROM. The 'Custom' tab is selected, and the 'CREATED BY' field is highlighted in red, showing the value 'iTPM Demo'.

NetSuite 'created by' in the settlement is "-System-", but the `custbody_itpm_createdby` field is the user "iTPM Demo"

The screenshot shows the 'System Information' tab in NetSuite, displaying a table of system notes. The 'SET BY' field is highlighted in red, showing the value '-System-'.

DATE	SET BY	CONTEXT	TYPE	FIELD	OLD VALUE	NEW VALUE
10/27/2023 8:48 am	-System-	Script (Map/Reduce)	Create	Record		90421
10/27/2023 8:48 am	-System-	Script (Map/Reduce)	Set	Created By		iTPM Demo
10/27/2023 8:48 am	-System-	Script (Map/Reduce)	Set	iTPM JE Applied Status		Open
10/27/2023 8:48 am	-System-	Script (Map/Reduce)	Set	Currency		USA

6. Update the deduction "days aged" formula in the deduction to use date resolved.

Benefits: You can now use "Days Aged" for resolved deductions.

In this example, the deduction was created and resolved the same day, so it is reported as 0 days aged.

Days Aged =
Deduction Date - date last resolved.

The screenshot shows the iTPM Deduction interface for entry 4652, which is in a 'RESOLVED' state. The interface includes a navigation bar with 'Edit', 'Back', and 'Actions' buttons. Below this are several sections: 'Primary Information', 'Classification', 'Assignment Detail', and 'Transaction Detail'. In the 'Assignment Detail' section, the 'DAYS AGED' field is highlighted with a red box and contains the value '0'. An arrow points to this field from the text 'Days Aged = Deduction Date - date last resolved.' located to the left of the screenshot. At the bottom of the interface, there is a 'Lines' section with a sub-section 'Custom' containing fields for 'DATE LAST RESOLVED' (09/04/2023) and 'DATE REOPENED'. Another arrow points to the 'DATE LAST RESOLVED' field from the same text on the left.

Primary Information				
ENTRY NO. 4652	ITPM CUSTOMER Albertsons / Safeway	RESEARCH STATUS	TRANSACTION Credit Memo #MEM00000335	ORIGINAL DEDUCTION - iTPM Deduction #4652
ITPM OTHER REFERENCE CODE	DATE 09/04/2023	NEXT STEPS	<input type="checkbox"/> DISPUTED?	PARENT DEDUCTION
ITPM OTHER REFERENCE CODE #2	POSTING PERIOD Sep 2023	GROUP	<input type="checkbox"/> CUSTOMER APPROVES REPAY?	ITPM APPLIED TO
REFERENCE DATE				
STATUS Resolved				
Classification				
SUBSIDIARY Honeycomb US-East	DEPARTMENT	LOCATION 01: San Francisco		
Assignment Detail				
ASSIGNED TO Divya Gude	ASSIGNED ON 09/04/2023	DAYS AGED 0	DUE DATE / FOLLOW UP 09/18/2023	
Transaction Detail				
ITPM AMOUNT 2,000.00	SPLIT OFF 0.00	REASON CODE	APPLIED STATEMENT CHARGES	
OPEN BALANCE 0.00	TOTAL SETTLEMENTS 2,000.00	MEMO		
APPLIED JE AMOUNT	APPROVAL NOTES	EXTERNAL BACKUP URL	APPLIED REVERSAL JE AMOUNT	
Lines				
DATE LAST RESOLVED 09/04/2023		DATE REOPENED		
DATE PREVIOUS RESOLVED				

7. New settlement field: 'created-by' with the user's name

Benefits:

Know who created the settlement that resolved the deduction, even when it was created by a schedule script.

Includes all iTPM settlements:

- Settlement button
- Resolve Deductions button
- CSV Bulk Settlement
- Settlement Adjustment

Transaction Detail : Enter amount to resolve in this section. iTPM manages the transaction lines.

ESTIMATED SPEND 0.00	ESTIMATED SPEND: LUMP SUM	ESTIMATED SPEND: BILL-BACK	ESTIMATED SPEND: OFF-INVOICE
NET LIABILITY 399.73	NET LIABILITY : LUMP SUM	NET LIABILITY : BILL-BACK	NET LIABILITY : OFF-INVOICE
ITPM AMOUNT 51.84	SETTLEMENT : LUMP SUM 51.84	SETTLEMENT : BILL-BACK 0.00	SETTLEMENT : MISSED OFF-INVOICE 0.00
MEMO	OVERPAY : LUMP SUM	OVERPAY : BILL-BACK	OVERPAY : MISSED OFF-INVOICE
	REQUESTED AMOUNT : LS	REQUESTED AMOUNT : BB	REQUESTED AMOUNT : OI

Lines Communication System Information **Custom** iTPM GL Impact

TOTAL CREDIT AMOUNT
51.84

STORED CREDIT AMOUNT

CREATED BY
iTPM Demo

Lines Communication System Information Custom iTPM GL Impact

System Notes • Active Workflows Workflow History •

VIEW: Default FIELD *

1 to 25 of 26

DATE ▲	SET BY	CONTEXT	TYPE	FIELD	OLD VALUE	NEW VALUE
11/17/2023 8:05 am	-System-	Script (Map/Reduce)	Create	Record		92880
11/17/2023 8:05 am	-System-	Script (Map/Reduce)	Set	Apply iTPM Discounts		F
11/17/2023 8:05 am	-System-	Script (Map/Reduce)	Set	Created By		iTPM Demo
11/17/2023 8:05 am	-System-	Script (Map/Reduce)	Set	iTPM Customer		Aldi

NetSuite 'created by' in the settlement is "-System-",
but the `custbody_itpm_createdby` field is the user "iTPM Demo"

8. Eliminate the "Actual Spend" KPI delay in the "Settlement" form

Benefits: Know what settlements are pending so you have real-time settlement information when matching open deductions to the promotion.

Planning	Allowances	Estimated Quantity	Retail Info	KPI's	Settlements	Reports	Files	Communication	Workflow	Tasks	System Information
KPI Summary			KPI Summary : Lump Sum			KPI Summary : Bill Back					
ESTIMATED SPEND : PROMOTION 3,907.00			ESTIMATED SPEND : LUMP SUM 100.00			ESTIMATED SPEND : BILL BACK 3,807.00					
LE SPEND : PROMOTION 4,727.38			LE SPEND : LUMP SUM 920.38			LE SPEND : BILL BACK 3,807.00					
MAXIMUM LIABILITY : PROMOTION 3,907.00			MAXIMUM LIABILITY : LUMP SUM 100.00			MAXIMUM LIABILITY : BILL-BACK 3,807.00					
EXPECTED LIABILITY : PROMOTION 3,907.00			EXPECTED LIABILITY : LUMP SUM 100.00			EXPECTED LIABILITY : BILL-BACK 3,807.00					
ACTUAL SPEND : PROMOTION 2,416.13			ACTUAL SPEND : LUMP SUM 920.38			ACTUAL SPEND : BILL-BACK 1,495.75					
NET LIABILITY : PROMOTION 1,056.52			NET LIABILITY : LUMP SUM 0.00			NET LIABILITY : BILL-BACK 1,056.52					
OVERPAY : PROMOTION 820.38			OVERPAY : LUMP SUM 820.38			OVERPAY : BILL-BACK 0.00					
REQUESTED SPEND : PROMOTION 0.00			REQUESTED SPEND : LS			REQUESTED SPEND : BB					
PENDING SPEND : PROMOTION 1,254.73			PENDING SPEND : LS 0.00			PENDING SPEND : BB 1,254.73					

Promotions List												
<input type="button" value="Cancel"/> <input type="button" value="Change Promotion Customer"/> <input type="button" value="Related Promotions"/> <input type="button" value="Filter Promotions"/>												
APPLY TO	PROMOTION ID	PROMOTION TITLE	CUSTOMER	OTHER REF CODE	PROMOTION TYPE	CONDITION	SHIP START DATE	SHIP END DATE	ESTIMATED SPEND: PROMOTION	ACTUAL SPEND: PROMOTION	NET LIABILITY: PROMOTION	PENDING SPEND: PROMOTION
1	1	Example promotion	Aldi	Ref # on the the promo	Scan / indirect (east sub, NO auto-app) Sett Hit Acc. No over-pay	Completed	12/27/2019	12/29/2019	3,907.00	2,416.13	2,311.25	1,254.73

8. Eliminate the delayed update to KPIs when using the "Resolve Deductions" button

Resolve Deductions

Submit Cancel

Use this tool to request settlements for more than one deduction. Please note-
 * The deductions selected below will be QUEUED for resolution. For IMMEDIATE resolution of deductions, do not use this tool. Resolve them individually.
 * The entire deduction open balance will be resolved by the settlement.
 * The entire settlement amount will be entered against the MOP selected below, for ALL settlements created in this process.
 * If the deduction open balance changes between now and the time of settlement creation, the settlement will not be created.

PROMOTION
Example promotion

PROMOTION CUSTOMER
Aldi

ESTIMATED SPEND : LUMP SUM
100.00

ESTIMATED SPEND : BILL-BACK
3,807.00

ESTIMATED SPEND : OFF-INVOICE
0.00

NET LIABILITY : LUMP SUM
0.00

DEDUCTION CUSTOMER
Aldi

OTHER REFERENCE CODE
Ref # on the the promo

NET LIABILITY: BILL-BACK
2,311.25

NET LIABILITY : OFF-INVOICE
0.00

ACTUAL SPEND: LUMP SUM
313.00

MOP *

ACTUAL SPEND: BILL-BACK
1,495.75

ACTUAL SPEND: OFF-INVOICE
0.00

PENDING SPEND: PROMOTION
607.38

RESOLVE	DEDUCTION NUMBER	DATE CREATED	CUSTOMER	ORIGINAL AMOUNT	PARENT DEDUCTION	ORIGINAL DEDUCTION
<input type="checkbox"/>	220	01/05/2021	Aldi	6,000.00		- iTPM Deduction #220
<input type="checkbox"/>	478	11/30/2021	Aldi	399.99	- iTPM Deduction #458	- iTPM Deduction #458
<input type="checkbox"/>	4128	04/15/2023	Aldi	41.87	- iTPM Deduction #4091	- iTPM Deduction #4091
<input type="checkbox"/>	4135	04/15/2023	Aldi	52.50	- iTPM Deduction #4091	- iTPM Deduction #4091
<input type="checkbox"/>	4136	04/15/2023	Aldi	53.34	- iTPM Deduction #4091	- iTPM Deduction #4091
<input type="checkbox"/>	4137	04/15/2023	Aldi	54.18	- iTPM Deduction #4091	- iTPM Deduction #4091

- iTPM Promotion

Example promotion

Resolve Deductions Adjust Spend Refresh KPIs

Promotion Information

SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	PROMOTION TYPE Scan / indirect (east sub, NO auto-app) Sett Hit Acc. No over-pay	CUSTOMER Aldi	STATUS Approved	CONDITION Completed
CURRENCY USA	TITLE / REFERENCE CODE Example promotion	PRICE LEVEL List Price	MERCHANDISING TYPES	
OWNER Alex Ring	PROMOTION # 1	DESCRIPTION	PROMOTION ACTIVITY	
OTHER REFERENCE CODE Ref # on the the promo		PLAN#		

Promotion Dates

SHIP DATE - START 12/27/2019	SHIP DATE - END 12/29/2019	PERFORMANCE - START 12/27/2019	PERFORMANCE - END 12/29/2019
LENGTH IN WEEKS - SHIP 0.43		LENGTH IN WEEKS - PERFORMANCE 0.43	

Planning Allowances Estimated Quantity Retail Info **KPI's** Settlements Reports Files Communication Workflow Tasks System Information Accrual

KPI Summary	KPI Summary : Lump Sum	KPI Summary : Bill Back
ESTIMATED SPEND : PROMOTION 3,907.00	ESTIMATED SPEND : LUMP SUM 100.00	ESTIMATED SPEND : BILL BACK 3,807.00
LE SPEND : PROMOTION 4,120.00	LE SPEND : LUMP SUM 313.00	LE SPEND : BILL BACK 3,807.00
MAXIMUM LIABILITY : PROMOTION 3,907.00	MAXIMUM LIABILITY : LUMP SUM 100.00	MAXIMUM LIABILITY : BILL-BACK 3,807.00
EXPECTED LIABILITY : PROMOTION 3,907.00	EXPECTED LIABILITY : LUMP SUM 100.00	EXPECTED LIABILITY : BILL-BACK 3,807.00
ACTUAL SPEND : PROMOTION 1,808.75	ACTUAL SPEND : LUMP SUM 313.00	ACTUAL SPEND : BILL-BACK 1,495.75
NET LIABILITY : PROMOTION 2,311.25	NET LIABILITY : LUMP SUM 0.00	NET LIABILITY : BILL-BACK 2,311.25
OVERPAY : PROMOTION 820.38	OVERPAY : LUMP SUM 820.38	OVERPAY : BILL-BACK 0.00
REQUESTED SPEND: PROMOTION 0.00	REQUESTED SPEND: LS 0.00	REQUESTED SPEND : BB
PENDING SPEND : PROMOTION 607.38	PENDING SPEND : LS 607.38	PENDING SPEND : BB 0.00

Benefits: Know what settlements are pending so you have real-time settlement information when matching open deductions to the promotion.

9. This year / last year / post promotion GLs for settlements by promotion type.

Benefits: Option to automatically use a different GL based on comparing the promotion end date to today's date.

Option to use the Debit GLs stored for Event Accruals.

Look at promotion's end ship date:

- If end date is the current year, use GL in the promotion type
- If end date is last year, use last year GL
- If older than last year, use Post-audit GL

- iTPM Promotion Type
 MCB (direct accounts)

Primary Promo Information

PROMOTION TYPE DESCRIPTION
 MCB (direct accounts)

OTHER REFERENCE CODE

METHODS OF PAYMENT
 Bill-Back
 Net-Bill
 Off-Invoice
 Fixed Price

VALID MERCHANDISING TYPES
 Ad
 Display

FINANCIAL IMPACT
 Expense

VALID ACCOUNTS
 4009 Sales : Trade Promotion (contra revenue)

DEFAULT ACCOUNT
 4009 Sales : Trade Promotion (contra revenue)

NUMBER OF DAYS BEFORE AUTOCLOSURE

USE EVENT ACCRUAL DEBIT GLS IF PROMOTION IS NOT IN THE CURRENT YEAR?

Lines	Communication	Custom	iTPM	DEBIT	CREDIT	MEMO	NAME
ACCOUNT*							
				0.00		Settlement Created From Deduction #4538	Aldi
4009 Sales : Trade Promotion (contra revenue)							
1999 iTPM Open Deductions							
					0.00	Settlement Created From Deduction #4538	Aldi

Lines	Communication	Custom	iTPM	DEBIT	CREDIT	MEMO	NAME
ACCOUNT*							
				0.00		Settlement Created From Deduction #4538	Aldi
1362 Accruals : Accrual Last Year							
1999 iTPM Open Deductions							
					0.00	Settlement Created From Deduction #4538	Aldi

Lines	Communication	Custom	iTPM	DEBIT	CREDIT	MEMO	NAME
ACCOUNT*							
				0.00		Settlement Created From Deduction #4538	Aldi
1364 Accruals : Accruals Post Audit							
1999 iTPM Open Deductions							
					0.00	Settlement Created From Deduction #4538	Aldi

10. Populate Department in the iTPM financial accruals



Benefits:

Automated financial accruals post to the correct department in NetSuite financial reports.

Department is populated in both Event-based and Period-based accruals.

(Period Accruals are also known as live-accruals.)



- iTPM Period Accrual Setup ← → List

ID 12	<input type="checkbox"/> CONTRACTED?	INCLUDE CUSTOMER ATTRIBUTE	EXCLUDE CUSTOMER ATTRIBUTE ABC Broker Jasper Supply
<input type="checkbox"/> INACTIVE	SHIP START DATE 05/15/2023	INCLUDE CUSTOMER	EXCLUDE CUSTOMERS
SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	SHIP END DATE 12/31/2023	<input checked="" type="checkbox"/> INCLUDE ALL CUSTOMERS	
ACCRUAL NAME Use Case #12:Exclude two Attributes	DEBIT GL 6014 Trade Promotion Fees		DEPARTMENT Sales
PERCENT 10.0%	CREDIT GL 1361 Accruals : Accruals Current Year		
MEMO Aldi parent selected	CUSTOMER ATTRIBUTE customer attribute		

- iTPM Accrual ← → List

1784

[Edit](#) [Back](#)   [Actions](#)

Primary Information

ENTRY NO. 1784	EVENT TRIGGER Period-Based	DATE 09/21/2023	ACCRUING TRANSACTION Invoice #INV1000036967z7
FINANCIAL CUSTOMER Aldi	ITPM AMOUNT 617.50	POSTING PERIOD Sep 2023	RELATED INVOICE
SUBSIDIARY Honeycomb US-East	ACCRUING TRANSACTION TOTAL AMOUNT 6,175.00	<input type="checkbox"/> REVERSAL?	RELATED SALES ORDER
MEMO	CURRENCY USA	REVERSAL DATE	DEPARTMENT Sales
	EXCHANGE RATE 1.00	<input type="checkbox"/> VOID ACCRUAL?	
		<input type="checkbox"/> ACCRUAL VOIDED?	
		VOIDING REVERSAL ID	

11. iTPM menus, one for event-accruals, and one for period-accruals.

Benefits: Faster way to analyze your automated iTPM accrual

iTPM Customers Vendors Financial

- iTPM Overview
- Setup >
- Annual Plan >
- Promotions >
- Deductions >
- Resolutions >
- Reconciliation >
- Accruals >**
 - Event Log >
 - Event Accruals >**
 - Period Accruals >**
- Help >

- iTPM EVENT Accruals w/filters: Results

[Edit this Search](#)

FILTERS

TYPE: DATE CREATED: FROM: TO: PERIOD: STYLE:

EDIT | VIEW

EDIT VIEW	INTERNAL ID	DOCUMENT NUMBER	TRANS DATE	PERIOD	ACCRUING TRANSACTION	CUSTOMER	PROMOTION NAME	PROM #	PROM SHIP START	PROM SHIP END
Edit View	93088	2088	11/18/2023	Nov 2023	- iTPM Settlement #523	Aldi	2 for \$5.00 scan	30763	09/01/2022	09/15/2023
Edit View	93087	2087	11/18/2023	Nov 2023	- iTPM Settlement #522	Aldi	2 for \$5.00 scan	30763	09/01/2022	09/15/2023
Edit View	93086	2086	11/18/2023	Nov 2023	- iTPM Settlement #521	Aldi	2 for \$5.00 scan	30763	09/01/2022	09/15/2023

- iTPM Period Accruals w/ filters: Results

[Return To Criteria](#)

FILTERS

TYPE: DATE CREATED: FROM: TO: PERIOD: STYLE:

EDIT

INTERNAL ID	DATE	PRINT	TYPE	ACCRUING TRANSACTION	CUSTOMER	PERIOD BASED ACCRUALS ID	EVENT TRIGGER	AMOUNT (FOREIGN CURRENCY)	ACCOUNT (G
87705	09/21/2023	Print	- iTPM Accrual	Invoice #INV1000036967z7	Aldi	10	Period-Based	\$463.13	6014 - Trade
87705	09/21/2023	Print	- iTPM Accrual	Invoice #INV1000036967z7	Aldi	10	Period-Based	(\$92.63)	6014 - Trade
87705	09/21/2023	Print	- iTPM Accrual	Invoice #INV1000036967z7	Aldi	10	Period-Based	\$370.50	1360 - Accru Current Year

12. Add *iTPM* -> *Help* -> *Accruals* to the *iTPM* menus

Benefits: Faster access to *iTPM* accrual documentation.

- iTPM Overview
- Setup >
- Annual Plan >
- Promotions >
- Deductions >
- Resolutions >
- Off-invoice >
- Reconciliation >
- Admin Tools >
- Accruals >
- Help >**
 - Administrator User Guides
 - Promotion Planning User Guides
 - Deduction Management User Guides
 - Apply Off-Invoice User Guides
 - Analysis User Guides
 - Annual Planning User Guides
 - Accrual User Guide**
 - Key Word Search

iTPM [User Guide: Accruals](#)
Version 23.2.1

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13. New "Quick Edit" button on the promotion

Benefits: Allows users to make minor changes to the promotion without triggering a KPI refresh
Users can use Quick Edit when workflow does not allow user to EDIT the promotion.

- iTPM Promotion

Show how Quick Edit works

Refresh KPIs Copy Promotion **Quick Edit** [Print] [Share] Actions

Promotion Information

SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	PROMOTION TYPE Scan / indirect (east sub, WITH auto-approve)	CUSTOMER Aldi	STATUS Approved	CONDITION Completed
CURRENCY USA	TITLE / REFERENCE CODE Show how Quick Edit works	PROMOTION # 42683	PRICE LEVEL Mass Merch	MERCHANDISING TYPES
OWNER iTPM Demo	OTHER REFERENCE CODE PLAN#	DESCRIPTION Create new promotion, active today 12 April	PROMOTION ACTIVITY	

Promotion Dates

SHIP DATE - START 04/12/2023	SHIP DATE - END 04/14/2023	PERFORMANCE - START 04/12/2023	PERFORMANCE - END 04/15/2023
---------------------------------	-------------------------------	-----------------------------------	---------------------------------

- Title
- Other reference code
- Description
- Merch type
- Activity
- Performance dates

Quick Edit

Submit Cancel


CUSTOMER Aldi	TITLE/REFERENCE CODE Show how Quick Edit works	MERCHTYPE [Dropdown]
PROMOTION# 42683	OTHER REFERENCE CODE [Input]	ACTIVITY [Dropdown]
SHIP START 04/12/2023	DESCRIPTION Create new promotion, active today 12 April	PERFORMANCE START 04/12/2023
SHIP END 04/14/2023		PERFORMANCE END 04/15/2023
ORDER START		
ORDER END		

14. Move the promotion owner to the header

Benefits: Fewer mouse clicks to know the promotion owner.

- iTPM Promotion ^u

January promotion

[Refresh KPIs](#) [Copy Promotion](#) [Quick Edit](#) |   [Actions](#) ▾

Promotion Information

SUBSIDIARY CG Squared, Inc. : Honeycomb US-East	PROMOTION TYPE EDLP all MOP + all dates	CUSTOMER Aldi	STATUS Approved	CONDITION Completed
CURRENCY USA	TITLE / REFERENCE CODE January promotion	PROMOTION # 41459	PRICE LEVEL List Price	MERCHANDISING TYPES
OWNER iTPM Demo	OTHER REFERENCE CODE PLAN#	DESCRIPTION Put a long description of your promotion here...	PROMOTION ACTIVITY	

Promotion Dates

SHIP DATE - START 01/02/2023	SHIP DATE - END 01/31/2023	ORDER DATE - START 01/18/2023	ORDER DATE - END 01/18/2023	PERFORMANCE - START 01/18/2023	PERFORMANCE - END 01/18/2023
LENGTH IN WEEKS - SHIP 4.29		LENGTH IN WEEKS - ORDER 0.14		LENGTH IN WEEKS - PERFORMANCE 0.14	

[Planning](#) [Allowances](#) [Estimated Quantity](#) [Retail Info](#) [KPI's](#) [Settlements](#) [Reports](#) [Files](#) [Communication](#) [Workflow](#) [Tasks](#) [System Information](#) [Accrual](#) [Overla](#)

15. Reminder shows what promotions have their KPIs being refreshed

Benefits: Fewer mouse clicks to see what promotions are in the KPI Refresh queues.

Home

Reminders

- 34 - iTPM Promotion KPI Refresh for Draft
- 11 - iTPM Promotion KPI Refresh for Approved

- iTPM Promotion KPI Refresh for Approved: Results [Learn about NetSuite Analytics W](#)

[Return To Criteria](#)

FILTERS

KPI REFRESH QUEUE CREATED: All FROM: TO: QUEUE REQUEST TYPE: - All -

Icons: Print, Export, Refresh, Print, Email

#	QUEUE INTERNAL ID	KPI REFRESH CREATED	PROMOTION CUSTOMER	PROMOTION	PROMOTION #	CONDITION	QUEUE TYPE
1	2796	09/24/2023 6:06 pm	Aldi	587452	39704	Completed	Scheduled
2	2797	09/24/2023 6:06 pm	Aldi	copy promotion	892	Completed	Scheduled

16. New role permission for the CLOSE PROMOTION button.



Benefits: More control over what role(s) can close promotions.

- Added to a planning role allows the user to close their own approved promotions.
- Added to a promotional admin role allows user to close any approved and completed promotions.

Permissions		Restrictions	Forms	Searches	Users	Preferences	Dashboard
Transactions • Reports • Lists • Setup • Custom Record •							
RECORD							LEVEL
- iTPM Accrual Log							View
- iTPM Allowances							Edit
- iTPM Calendar							Edit
- iTPM Calendar Summary							Edit
- iTPM Close Promotion Permission							Edit

- iTPM Promotion [🔒]

January promotion

[Refresh KPIs](#) [Copy Promotion](#) [Quick Edit](#) [Update Estimate](#) [Close Promotion](#) |   [Actions](#) ▾

Promotion Information

SUBSIDIARY	PROMOTION TYPE	CUSTOMER	STATUS	CONDITION
CG Squared, Inc. : Honeycomb US-East	EDLP all MOP + all dates	Aldi	Approved	Completed

Note: If you don't see the *Close Promotion* button and should, click the *Refresh KPIs* button to update the promotion workflow.

17. If the Plan % lift or % discount or % redemption is less than .1, then auto-correct

Plan Dates				
YEAR 2,023	PERIOD START CloudExtend-Oct-23-demo	SHIP DATE START 01/01/2023	ORDER DATE START 01/01/2023	PERFORMANCE START
	WEEKS PERFORMANCE 52	SHIP DATE END 12/31/2023	ORDER DATE END 12/31/2023	PERFORMANCE END
Discounts and Lump sum (Enter either % discount -OR- rate per unit)				
ITEM -Brand A (9 items) Brand A (9 items)	ITEM DISPLAY NAME Brand A (9 items)	ITEM PRICE 175.00	% DISCOUNT 10.0%	% REDEMPTION 100.0%
UNIT OF MEASURE Each(1)	LUMP SUM 123.00	METHOD OF PAYMENT Off-Invoice	RATE 0.00	<input type="checkbox"/> MORE DISCOUNTS? <input type="checkbox"/> ALL ITEMS GET DISCOUNT?

1	Period	Weeks performance	Ship Date start	Ship date end	Item	Item Display Name	Item_ID	Unit	MOP	% Discount
2	Jan-Dec	52	1/1/2023	12/31/2023	-Brand A	Brand A items	1009	Each(1)	Off-invoice	10.00
3	Feb	4	2/1/2023	2/28/2023	-Brand C	Brand C items	1010	Case(12)	Bill-back	

1	Period	Weeks performance	Ship Date start	Ship date end	Item	Item Display Name	Item_ID	Unit	MOP	% Discount
2	Jan-Dec	52	1/1/2023	12/31/2023	-Brand A	Brand A items	1009	Each(1)	Off-invoice	10.00%
3	Feb	4	2/1/2023	2/28/2023	-Brand C	Brand C items	1010	Case(12)	Bill-back	

Benefits: Prevents creating 'bad' data when you upload data from and Excel planner template.

Example: The iTPM "Validate" feature will convert an Excel upload value of .1 and a number value of 10 to an iTPM promotional discount of 10%.

18. Add SOURCE to the Base Forecast List view in the promotion

Benefits: Fewer mouse clicks to see know the source of the monthly forecast.

Planning Allowances Estimated Quantity Retail Info KPI's Settlements Reports Files Communication Workflow Tasks System Information Accrual Overlapping Promotions

LS AMOUNT 3,000.00 LS ACCOUNT 1361 Accruals : Accruals Current Year
 PLANNED SPEND TOTAL PLANNED SPEND ACCOUNT 1361 Accruals : Accruals Current Year
 ANY ITEM SOLD TO CUSTOMER GETS THIS DISCOUNT
 LAST 52 WEEKS ITEM SOLD All items sold in the last 52Weeks
 LAST 52 WEEKS ITEM SOLD(PARENT) All items sold in the last 52Weeks (P)

- iTPM Promotion Plannings • **Monthly forecast •**

#	CUSTOMER ▲	YEAR	ITEM	SOURCE	UNIT OF MEASURE	01: UNITS	02: UNITS	03: UNITS	04: UNITS	05: UNITS	06: UNITS	07: UNITS	08: UNITS	09: UNITS	10: UNITS	11: UNITS	12: UNITS
1	Albertsons / Safeway	2,022	ACC&BIC Group (20 Items)	Forecast	Case(12b/48e)	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
2	Albertsons / Safeway	2,022	ACC00002	Forecast	Each	210	210	210	210	210	210	210	210	210	210	210	210
3	Albertsons / Safeway	2,022	ACC00004	Forecast	Case(12b/48e)	100	100	100	101	100	100	100	100	100	100	100	100
4	Albertsons / Safeway	2,023	ACC00008	Forecast	Each	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
5	Albertsons / Safeway	2,022	ACC00009	Forecast Revised	Each	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000

19. Add NetSuite Tasks subtab in the promotion

Benefits: Fewer mouse clicks to assign NetSuite tasks to a promotion.
Instead of using email, communicate the task inside NetSuite.

Navigation tabs: Planning, Allowances, Estimated Quantity, Retail Info, KPI's, Settlements, Reports, Files, Communication, Workflow, **Tasks**, System Information, Accrual, Overlapping Promotions

VIEW: Task Default | STATUS: - All - | TASK: []

Buttons: New Task, Attach, Customize View

EDIT	TASK TITLE	PRIORITY	STATUS	DUE DATE	ASSIGNED TO	COMPANY	MARK	REMOVE
Edit	Please add the contract #	Medium	Not Started	11/18/2023	Susan Ring		Completed	Remove

Bottom bar: Refresh KPIs, Copy Promotion, Quick Edit, Re-Open, Actions

20. New option to select "Customer Specific Price" as the promotion's price level.

Benefits: If you use don't use the NetSuite price levels, you have the option to show and calculate the percent discounts based on the customer's specific prices.

When selected, the price for this customer will be used for the promotion's KPI calculations.

If an item in the promotion doesn't have a customer specific price, iTPM will use the item's base or list price.

- iTPM Promotion
Example using customer specific prices

Save | Cancel | Change ID |

Promotion Information

SUBSIDIARY *	PROMOTION TYPE *	CUSTOMER
CG Squared, Inc. : Honeycomb US-East	Scan / Indirect (Sett hit accrual)	Albertsons / Safeway
CURRENCY	TITLE / REFERENCE CODE *	PRICE LEVEL *
USA	Example using customer specific prices	Customer Specific Price
OWNER *	PROMOTION #	10% Discount Level
iTPM Demo	48189	100% Sample Pricing
	OTHER REFERENCE CODE	15% Discount Level
	PLAN#	Customer Specific Price
		List Price
		Mass Merch

Planning Allowances Estimated Quantity Retail Info KPI's Settlements Reports Files Communication Workflow Tasks System Information Accrual Overlap

VIEW - iTPM ALLOWANCES
Allowances /show inactive items

New - iTPM Allowances Attach Customize View

EDIT	ID	ITEM	ITEM DESCRIPTION	INACTIVE	PRICE LEVEL	IMPACT PRICE	METHOD OF PAYMENT	ALLOWANCE TYPE	UNIT	UNIT PRICE	RATE PER UNIT	% PER UNIT
Edit	300625	ACC00002	Digital Single Line Telephone (4400) for support calls	No	Customer Specific Price	100.00	Bill-Back	Rate Per UOM	Each	100.00	3.00	3.0%

21. Support overlapping Fixed-Prices discounts for the same item in a sale order

Benefits: The sales order will not get 'stuck' applying off-invoice, and one of your fixed-price discounts will be applied to the sales order rather than being skipped.

Fixed Price Discounts

TRANSACTION: Sales Order #SLS00106371
DATE: 10/29/2023
CUSTOMER: Ahold
SHIP DATE: 10/31/2023

USE SHIP DATE TO APPLY ITPM DISCOUNTS?
 DO NOT APPLY ITPM DISCOUNTS TO SALES ORDERS?

Fixed Price •

ROWS: 1 to 9 of 9

ITEM	PROMOTION #	TITLE	SHIP START DATE	SHIP END DATE	ORDER START DATE	ORDER END DATE	DATE CREATED	DATE LAST MODIFIED	INACTIVE	ALL ITEMS?	DO NOT APPLY, JUST TRACK	ALLOWANCE COMMENTS	ALLOWANCE TYPE	ALLOWANCE MOP	RATE PER UNIT
ACC00004	45744	Duplicate overlapping fixed-price promotion	01/01/2023	12/31/2023	01/01/2023	12/31/2023	09/29/2023	09/29/2023	No		No		Rate Per UOM	Fixed Price	21.00
ACC00004	45745	Copy of fixed-price promotion	01/01/2023	12/31/2023	01/01/2023	12/31/2023	09/29/2023	09/29/2023	No		No		Rate Per UOM	Fixed Price	21.00
ACC00004	46155	S-02759 another fixed-price promotion \$20.00	01/01/2023	12/31/2023	01/01/2023	12/31/2023	10/29/2023	10/31/2023	No		No		Rate Per UOM	Fixed Price	20.00

In the example above, one of these fixed-price discounts will be applied.

Update Schedule

The next update is tentatively scheduled for Winter **2024**.

iTPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 24.1.x	As needed. Release date and enhancements may change based on client needs and requests.
'Major' Release 24.2.1	Summer 2024. Release date and enhancements may change based on client needs and requests.

* Subject to change

Summary

- Email questions and issues to support@cgsquared.com
- Updated User Guides for all roles are available online at www.i-TPM.com/training-resources