



iTPM Version 22.1.1 Solution Overview

Deduction Management

iTPM is a SuiteApp that helps manufacturers manage deductions for the Consumer Products Goods vertical (CPG). iTPM is Built-For-NetSuite, so iTPM is available inside NetSuite, and has the same look-and-feel as all other NetSuite screens and forms. As a native SuiteApp, iTPM works directly within your NetSuite account, with role-defined access to customers, vendors, invoices, sales orders, and credit memos. iTPM functionality includes the following.

Deductions Management:

- Configure deduction resolution methodology to customize deduction management by subsidiary.
- Management complex deductions:
 - Configure what G/L account will hold your open deductions while your team researches if they are valid and how to resolve them.
 - Create iTPM deductions directly from a credit memo used to process short paid invoice(s).
 - Manage all short-pays separate from A/R for more accurate reporting of your true A/R asset.
 - Use deduction status, research status, next steps, group, reason code, reference date, NetSuite classifications and other attributes to manage your open deduction workflow.
 - Split aggregated deductions to manage each part differently with workflow and resolution.
 - Split features include Quick Split, Split, and SPLIT by CSV file and upload.
 - iTPM workflow helps minimize the open deduction balance and improve deduction aging.
 - Dispute unauthorized deductions. Keep open while you work on recovering it from the customer.
 - One-click to return deduction to customer's accounts-receivable.
 - Expense to a NetSuite G/L-account. iTPM pre-populates a journal entry using information from the deduction, including a G/L-account associated with the reason code.
 - CSV Expense import to save time expensing large quantities of non-promotional deductions.
 - iTPM Open deductions report by customer by month.
 - Leverage NetSuite functionality, including notes, next actions, attachment of electronic documents, tasks and audit trail.
 - Make non G/L changes to deductions using Mass Deduction Update.
 - If needed, change the deduction customer to a bill-to/ship-to/parent within customer hierarchy.
 - Give the sales team limited access to view and approve open deductions assigned to them.
 - iTPM supports NetSuite classifications. Customer specific NetSuite customization for Custom Segments not included. Customer specific NetSuite customization for Custom Segments not included in monthly iTPM subscription. Custom Segment customization can be done by the client, 3rd party and/or iTPM staff.
 - Leverage NetSuite workbooks to analyze your deductions, creating pivot tables for your dashboard
 - Online User Guides: www.i-TPM.com/deduction-management

iTPM Updates:

- iTPM is recertified every 6 months by NetSuite as a Built-for-NetSuite native SuiteApp: www.SuiteApp.com
- New iTPM releases are published at least two times a year.
- iTPM clients help prioritize what features to include in each release.
- See iTPM SLA and iTPM PM support at www.i-TPM.com/itpm-safe-harbor-statement
- Release Notes & Admin User Guide: www.i-TPM.com/admin-training-resources