

# iTPM

## 19.1.1 Update

### June 2019 Release Notes

Sneak Preview of Enhancements

July 1, 2019

(Subject to change)



Built for  
**ORACLE**  
**NETSUITE**



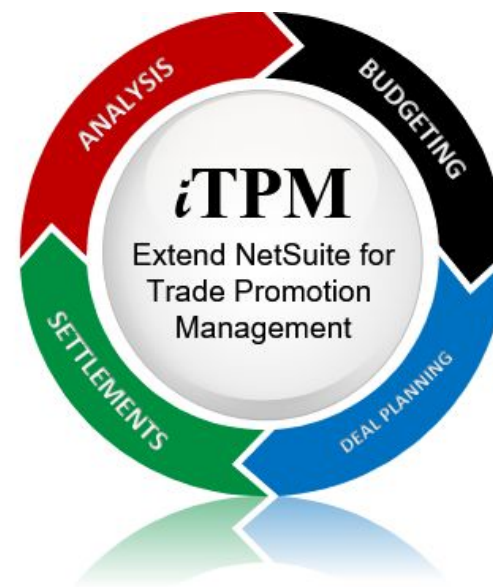
Native SuiteApp

BFN Certified

Revised July 1, 2019

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**ORACLE®**  
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## *Safe Harbor Statement:*

Statements contained on this web page and with words "**product road map**" are **forward-looking statements**. Words such as "believe," "estimate," "intend," "will," "expect," "project," and similar expressions, as they relate to our future plans, are intended to identify such forward-looking statements. **All forward-looking statements are subject to various risks** and uncertainties that could cause actual results to differ materially from expectations. We reserve the right to adjust future plans as appropriate, based on client needs and market forces.

# Top 10 New Features in iTPM 19.1.1

1. **S-01897** Support NetSuite **item groups with 100 or more items.**
2. **S-02092** Option to **remove iTPM off-invoice** discounts from a sales order.
3. **S-02089** Option to apply **iTPM off-invoice discounts to INVOICES.**
4. **S-02095** **Performance dates** added to promotion list & comparison reports.
5. **S-02133** **Reinvoice using Statement charge** (not journal entry)
6. **S-02126** Support **partial expensing** of open deductions. (Also CSV Expense S-02129)
7. **S-02125** Option to **SPLIT and EXPENSE at the same time** (Also CSV Split)
8. **S-02127** **Reason Code** added to **SPLIT** and CSV Split template.
9. **S-02122** New helpful sublists on credit memos and invoices
10. **S-02118** New KPI data fields to better support NetSuite workbooks

# 1. Support NetSuite item groups with 100 or more items.

## Benefits:

- This makes it easier to create allowances for a large number of items.
- The previous limitation was 25 items in a group. You can now plan allowances using one NetSuite item group instead of needing several item groups.

Planning Allowances Estimated Quantity Retail Info KPI's

LS AMOUNT 0.00 LS ACCOUNT

- iTPM Promotion Planner • 52 Week Items • 52 Wk Items (Parent)

VIEW - iTPM PROMOTION PLANNING  
Default View

New - iTPM Promotion Planning Attach Customize View

EDIT	ID #	ITEM	ITEM DISPLAY NAME	UNIT
Edit	iTPM_PP0143	- 100+ item group		Each

An arrow points from the text 'Example with 100+ items.' to the item name '- 100+ item group' in the table.

Example with 100+ items.

Planning Allowances Estimated Quantity Retail Info KPI's Settlements Reports Files Communication Workflow System Information Accrual

VIEW - iTPM ALLOWANCES  
Default View

New - iTPM Allowances Attach Customize View 1 to 25 of 134

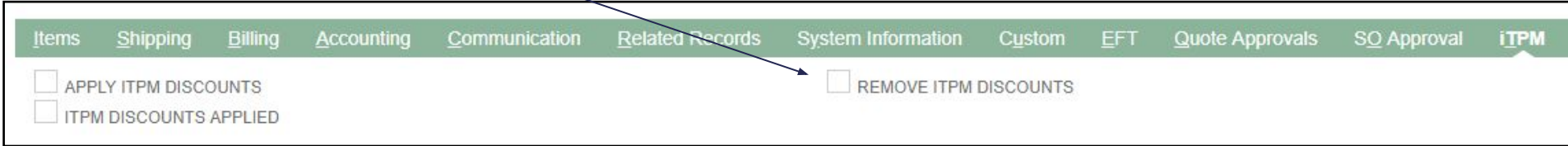
EDIT	ID	ITEM	ITEM DESCRIPTION	PRICE LEVEL	IMPACT PRICE	METHOD OF PAYMENT	ALLOWANCE TYPE	UNIT	UNIT PRICE	RATE PER UNIT	% PER UNIT	ALLOW AD
Edit	36682	VECO0001	Vectronics CW Keyer Kit	List Price	25.99	Bill-Back	% Discount	Each	25.99	2.60	10.0%	Yes
Edit	36683	VECO0001	Vectronics CW Keyer Kit	List Price	25.99	Bill-Back	% Discount	Each	25.99	1.04	4.0%	Yes

## 2. Option to remove all off-invoice discounts from sales orders.

### Benefits:

- This makes it easier to correct off-invoice allowances when something goes wrong.
- Off-invoice allowances can't be duplicated by re-applying allowances to a sales order or invoice because “*Apply iTPM Discounts*” now automatically removes iTPM allowances before re-applying.

iTPM subtab on the sales order (and invoice) has a new checkbox:



The screenshot shows a navigation bar with the following tabs: Items, Shipping, Billing, Accounting, Communication, Related Records, System Information, Custom, EFT, Quote Approvals, SO Approval, and iTPM. The iTPM tab is active and highlighted in green. Below the tabs, there are three checkboxes:  APPLY ITPM DISCOUNTS,  ITPM DISCOUNTS APPLIED, and  REMOVE ITPM DISCOUNTS. A blue arrow points to the 'REMOVE ITPM DISCOUNTS' checkbox.

### 3. Option to apply off-invoice discounts to INVOICES.

#### Benefits:

- Use this when your off-invoice allowances are only applied to your invoices and not to the NetSuite sales order, and to correct off-invoice allowances on the invoice.

Note: The same functionality of applying off-invoice to sales orders is now also available for invoices.

Invoice **INV10000221** Walmart **OPEN**

**Primary Information**

CUSTOMER Walmart	DUE DATE 7/9/2019	<b>Summary</b>	
DATE 6/9/2019	DEPARTMENT Marketing		SUBTOTAL <b>908.03</b>
INVOICE # INV10000221	PO #		TRANSACTION DISCOUNT
POSTING PERIOD Jun 2019			TAX <b>0.00</b>
TERMS 1% 10 Net 30			SHIPPING COST
		HANDLING COST	
		TOTAL <b>908.03</b>	
		AMOUNT DUE <b>908.03</b>	

**Sales Information**

OPPORTUNITY	SALES REP Clark Koozer
CREATED FROM Sales Order #SLS00000780	
JOB	CONTACT(S) Brian Chapel
SUBSIDIARY Honeycomb US-East	DEDUCTION
EMAIL info@everett.com	ITPM APPLIED TO

**Items** Billing Shipping Gross Profit Activities History Audit Trail/Workflow Quote Approvals SQ Approval EFT Configuration Details **ITPM**

APPLY ITPM DISCOUNTS  REMOVE ITPM DISCOUNTS

ITPM DISCOUNTS APPLIED

# 4. Add Performance dates to promotion list & comparison reports

## Benefits:

- This is helpful for scan down and other promotions that are not directly related to what you shipment.

Example Promotion Comparison Report with performance dates:

The screenshot displays the 'iTPM Promotion Comparison Summary: Results' interface. It features a search bar with 'Return To Criteria' and 'Edit this Search' buttons. Below is a 'FILTERS' section with various dropdown menus and input fields for criteria like PROMOTION TYPE, CONDITION, SHIP DATE - START, SHIP DATE - END, PERF DATE - START, PERF DATE - END, STATUS, and ITEM. A table below the filters shows the results of the search, with columns for CUSTOMER, ID, NAME, PROMOTION TYPE, STATUS, CONDITION, SHIP DATE - START, SHIP DATE - END, PERF DATE - START, PERF DATE - END, NET LIABILITY, OVERPAY, and ESTIMATED SPEND. The table contains two rows of data. A 'TOTAL: 102' label is visible in the top right corner of the table area. Three blue arrows point from the 'PERF DATE - END' filter dropdown to the 'PERF DATE - END' column in the table, and from the 'PERF DATE - END' filter input field to the 'PERF DATE - END' column.

CUSTOMER	ID	NAME	PROMOTION TYPE	STATUS	CONDITION	SHIP DATE - START	SHIP DATE - END	PERF DATE - START	PERF DATE - END	NET LIABILITY	OVERPAY	ESTIMATED SPEND
Albertsons / Safeway	24	Test inactive item and KPI refresh	MCB (direct accounts)	Approved	Completed	4/13/2019	5/12/2019	4/13/2019	5/12/2019	0.00	555.14	898.80
Albertsons / Safeway	32	Test	MCB (direct accounts)	Draft	Completed	4/13/2019	5/12/2019	4/13/2019	5/12/2019	0.00	0.00	0.00

# 5. Reinvoice using Statement charge (not a journal entry)

## Benefits:

- Better description of charge-back on the customer's statements
- Easily see only REINVOICE resolutions at *iTPM-> Resolutions -> Statement Charges*

		Amount Due	Amount Encl.	Currency	Subsidiary
		\$1,550,386.25		USA	Honeycomb US-East
Date	Description	Charge	Payment	Balance	
5/16/2019	Balance Forward			1,520,652.46	
5/16/2019	Invoice #INV10000212	4,032.87		1,524,685.33	
5/19/2019	Invoice #INV10000214	1,580.87		1,526,266.20	
5/21/2019	Credit Memo #MEM00000221		1,234.56	1,525,031.64	
6/4/2019	Invoice #INV10000220	1,008.93		1,526,040.57	
6/6/2019	Credit Memo #MEM00000223		3,629.57	1,522,411.00	
6/7/2019	Payment #PAY00000410		490.07	1,521,920.93	
6/9/2019	Invoice #INV10000221	908.03		1,522,828.96	
6/14/2019	Statement Charge for - iTPM Deduction #224	200.00		1,523,028.96	
6/14/2019	Statement Charge for - iTPM Deduction #227	11.00		1,523,039.96	
6/15/2019	Invoice #INV10000227	2,623.35		1,525,663.31	
6/15/2019	Invoice #INV10000228	1,899.64		1,527,562.95	
6/15/2019	Invoice #INV10000236	2,370.53		1,529,933.48	
6/15/2019	Invoice #INV10000231	908.03		1,530,841.51	
6/15/2019	Invoice #INV10000230	1,250.02		1,532,091.53	
6/15/2019	Invoice #INV10000224	1,200.53		1,533,292.06	
6/15/2019	Invoice #INV10000226	1,523.57		1,534,815.63	
6/15/2019	Invoice #INV10000229	2,295.74		1,537,111.37	
6/15/2019	Invoice #INV10000235	1,200.53		1,538,311.90	
6/15/2019	Invoice #INV10000225	1,471.28		1,539,783.18	
6/15/2019	Invoice #INV10000233	4,223.54		1,544,006.72	
6/15/2019	Invoice #INV10000232	3,622.38		1,547,629.10	
6/15/2019	Invoice #INV10000234	2,522.59		1,550,151.69	
6/16/2019	Statement Charge for - iTPM Deduction #232	234.56		1,550,386.25	

**Statement Charge** List Search More

**STM00000014** Walmart OPEN

[Edit](#) [Back](#) [Actions](#)

TRANSACTION NUMBER STM00000014	REF NO. STM00000014	TOTAL 234.56
CUSTOMER Walmart	DUE DATE 7/16/2019	DEPARTMENT Marketing
CURRENCY USA	ITEM NON-INVENTORY (To open deductions)	SUBSIDIARY Honeycomb US-East
EXCHANGE RATE 1.00	QUANTITY 1	LOCATION 01: San Francisco
DATE 6/16/2019	DESCRIPTION Statement Charge for - iTPM Deduction #232	CLASS Consumer Goods
POSTING PERIOD Jun 2019	RATE 234.56	ITPM APPLIED TO -iTPM Deduction #232

ACCOUNT	AMOUNT (DEBIT)	AMOUNT (CREDIT)	POSTING	MEMO	NAME	SUBSIDIARY	DEPARTMENT	CLASS	LOCATION
1100 Accounts Receivable	\$234.56		Yes	Statement Charge for - iTPM Deduction #232	Walmart	Honeycomb Holdings Inc. : Honeycomb US-East	Marketing	Consumer Goods	01: San Francisco
1325 Open Deductions		\$234.56	Yes		Walmart	Honeycomb Holdings Inc. : Honeycomb US-East	Marketing	Consumer Goods	01: San Francisco



## 6. Support partial expensing of deductions.

### Benefits:

- Save time and mouse clicks.
- If you need to expense only part of an open deduction balance, you can now do it without splitting your deduction.
- Unlike Quick Expense, you'll need to wait up to 1 hour before some or all of your open deduction balance is resolved.

The screenshot displays the 'iTPM Expense Queue' interface. At the top, there are 'Save', 'Cancel', and 'Reset' buttons. The 'Queue Information' section includes a dropdown for 'ITPM DEDUCTION' (selected as '- ITPM Deduction #202'), an 'OPEN BALANCE' of 2,944.11, a 'REQUESTED EXPENSE AMOUNT' of 944.11, a 'MEMO' field containing 'Test partial settlement of DDN #202', a 'REASON CODE' dropdown (selected as 'Promotional (contra revenue)'), and an 'ACCOUNT' field with the value '4009 Sales : Trade Promotion (contra revenue)'. The 'Record Information' section shows 'ID' as 'To Be Generated' and a 'Remove all' button. Below this is an 'ATTACH FILE' section with a dropdown menu and a table with columns for 'FOLDER', 'SIZE (KB)', and 'LAST MODIFIED'. At the bottom of the interface are 'Add', 'Cancel', 'Insert', and 'Remove' buttons.

**\*\*\* NOTE: The old EXPENSE button is now called QUICK EXPENSE. \*\*\***

## 7. EXPENSE AND Split deductions in one step. (CSV Split does this too)

### Benefits:

- Save mouse clicks and time when you SPLIT and EXPENSE at the same time.

**- iTPM Deduction Split** List Search More

CUSTOM FORM \*  
- iTPM Deduction Split Form

INACTIVE

ITPM DEDUCTION  
- iTPM Deduction #189

ITPM AMOUNT  
1,234.56

ITPM OPEN BALANCE  
1,234.56

ITPM SPLIT PROCESS COMPELETED?  
 ITPM IMPORT COMPLETED?

TOTAL LINE AMOUNT  
1,234.56

SPLIT REFERENCE CODE	SPLIT MEMO	SPLIT AMOUNT*	SPLIT DISPUTED?	SPLIT DEDUCTION	SPLIT REFERENCE DATE	SPLIT REASON CODE	EXPENSE?
123	Ad Fee January	500.00			1/15/2019	Promotional (contra revenue)	
456	Damages (approved)	234.56			12/4/2018	Damages	Yes
789	Ad Fee December (duplicate)	500.00	<input checked="" type="checkbox"/>		1/15/2019	Promotional (contra revenue)	

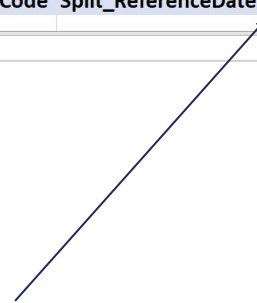
+ Add Row

# 8. Add Reason Code to the CSV Split template.

## Benefits:

- Save mouse clicks if you know reason code when you split a deduction.

	A	B	C	D	E	F	G
1	<p><b>Instructions :</b></p> <ol style="list-style-type: none"> <li>1. Delete the top three instructional rows (filled in gray) of this sheet before attempting a CSV Import in NetSuite.</li> <li>2. Do NOT delete the Header row (row 4, filled in yellow) of this sheet.</li> <li>3. Do not enclose the values in double or single quotes.</li> <li>4. Do not place leading or trailing whitespaces.</li> <li>5. Do not include any currency symbols in the Amount column.</li> <li>6. After entering the split values, save this in CSV format before attempting to import into NetSuite.</li> </ol>						
2	Use the iTPM Deduction Number in this column to identify the Deduction being split. For example - iTPM Deduction #33	Enter the amount that should be split off from the Deduction. This MUST be GREATER THAN zero and LESS THAN the Deduction's Open Balance. For	If this split amount is Disputed, enter <b>YES</b> , else enter <b>NO</b> . This value is required for each import row.	Enter a descriptive Memo for this split. This will be populated in the Memo field of the split deduction. For example <b>This is a split for shipping damanges</b>	Enter a reference code for this split. This will be populated in the Other Reference Code of the split deduction. For example <b>SHIP_DMG_DDN_33</b>	Enter a Reference Date for this split . This will be populate in the Reference Date of the Split Deduction.	Enter a Reason Code for this split . This will be populate in the Reason Code of the Split Deduction. This is a Dropdown List, we can enter any of Promotional,
3	<b>REQUIRED</b>	<b>REQUIRED</b>	<b>REQUIRED</b>	<b>OPTIONAL</b>	<b>OPTIONAL</b>	<b>OPTIONAL</b>	<b>OPTIONAL</b>
4	<b>Deduction_ID</b>	<b>Split_Amount</b>	<b>Split_Disputed?</b>	<b>Split_Memo</b>	<b>Split_ReferenceCode</b>	<b>Split_ReferenceDate</b>	<b>Split_ReasonCode</b>
5							



# 9. New helpful sublists on credit memos and invoices.

## Benefits:

- Fewer mouse clicks to see what deductions are associated with the credit memo(s) that were applied to the invoice you are viewing. All the related deductions are under the iTPM subtab.
- Fewer mouse clicks to see the related deduction reference codes and descriptions.

Items Billing Shipping Gross Profit Activities Audit Trail/Workflow Quote Approvals SO Approval EFT Configuration Details **iTPM**

APPLY ITPM DISCOUNTS  REMOVE ITPM DISCOUNTS  
 ITPM DISCOUNTS APPLIED

**Related Deductions**

EDIT	DATE ▲	STATUS	DOCUMENT NUMBER	REFERENCE CODE	MEMO	ORIGINAL DEDUCTION	OPEN BALANCE	DUE DATE
Edit	3/27/2019	Open	122	See if product class flows into DDN	Deduction applied on CreditMemo MEM00000193 Merlin 4412D: The most powerful features avail in a 12 button display phone	- ITPM Deduction #122	1,086.93	4/10/2019
Edit	3/27/2019	Pending	123	See if product class flows into DDN	Deduction split from Deduction #122	- ITPM Deduction #122	86.93	4/10/2019

# 10. New KPI fields to better support NetSuite Workbooks.

## Benefits:

- You don't have to export data to Excel to perform pivot-table analysis of your iTPM data.
- We will continue enhancements through 2019 to better support iTPM analysis using NetSuite Workbooks.

The screenshot displays the NetSuite Analytics interface for a Pivot 1 analysis. The main title is "Example Promotion KPI analysis". The interface includes a navigation bar at the top with options like Activities, iTPM, Box Files, Payments, Transactions, Lists, Reports, Analytics, Customization, Documents, Setup, Support, and SuiteSocial. Below the navigation bar, there are tabs for Criteria, Data, and Pivot 1. The Pivot 1 tab is active, showing a pivot table with the following data:

Status	Estimated Spend	Actual Spend	Net Liability
Approved	582,896.43	22,312.88	13,021.00
Closed	3,600.00	3,780.93	0.00
Draft	640,507.16	0.00	0.00
Voided	4,456.23	0.00	0.00
<b>Grand Total</b>	<b>1,231,459.82</b>	<b>26,093.81</b>	<b>13,021.00</b>

The interface also shows a "Fields" panel on the left with fields like Name, Status, Stored Actual Spend, Stored Estimated Spend, and Stored Net Liability. The "Layout" panel on the right shows the pivot table structure with Rows, Columns, and Measures sections. The Measures section includes Estimated Spend (Sum), Actual Spend (Sum), and Net Liability (Sum). A "Give Feedback" button is visible in the top right corner.

# Other Features 19.1.1

11. S-02115 Add reference code as a filter field in the default deduction list view.
12. S-02094 Filter the deduction reason code menu based on the subsidiary of the deduction.

As part of this change, make the subsidiary field on the reason code form a required field.

Make sure your deduction reason codes have a subsidiary selected.

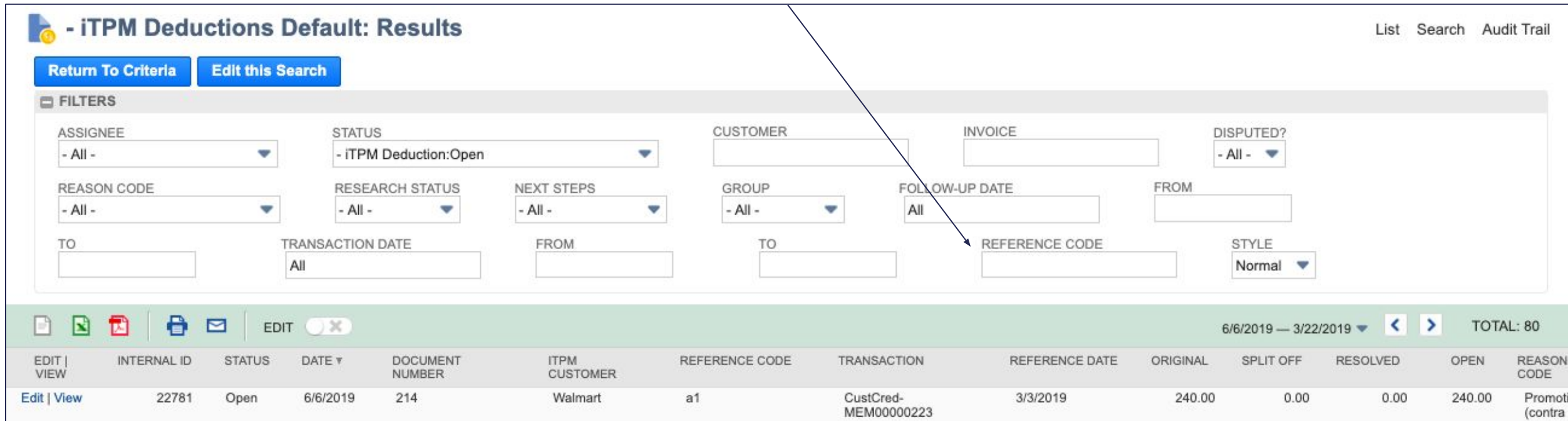
If subsidiary is blank, the reason code will not be visible in the drop-down menu on the deduction.

13. S-02121 Add *Other Reference code* and *Memo* as columns to the iTPM sublist on the invoice form
14. S-02131 Use a customer record flag to determine if ship or order dates are used to apply off-invoice allowances to sales orders or invoices.
15. S-02081 Allow the KPI Refresh to 'skip' items that are marked as inactive. This allows the KPI refresh to update the KPIs for all the other active items in a promotions.

# 11. Add reference code as a filter field in the default deduction list view.

## Benefits:

- Save time finding deductions by reference code



The screenshot displays the 'i-TPM Deductions Default: Results' interface. At the top right, there are links for 'List', 'Search', and 'Audit Trail'. Below the title, there are two buttons: 'Return To Criteria' and 'Edit this Search'. A 'FILTERS' section is expanded, showing various filter fields. An arrow points from the 'REFERENCE CODE' field in the filters to the 'REFERENCE CODE' column in the table below. The table has columns for 'EDIT | VIEW', 'INTERNAL ID', 'STATUS', 'DATE', 'DOCUMENT NUMBER', 'ITPM CUSTOMER', 'REFERENCE CODE', 'TRANSACTION', 'REFERENCE DATE', 'ORIGINAL', 'SPLIT OFF', 'RESOLVED', 'OPEN', and 'REASON CODE'. The first row of data shows a deduction with an internal ID of 22781, status 'Open', date '6/6/2019', document number '214', customer 'Walmart', reference code 'a1', transaction 'CustCred-MEM00000223', reference date '3/3/2019', original amount '240.00', split off '0.00', resolved '0.00', open amount '240.00', and reason code 'Promoti (contra'. A green bar at the bottom of the table contains icons for document actions and a date range filter set to '6/6/2019 — 3/22/2019' with a 'TOTAL: 80' count.

## 12. Filter deduction reason code menu based on the subsidiary of the deduction.

### Benefits:

- You can't select an invalid reason code on the deduction form.

The screenshot displays a 'Transaction Detail' form with the following fields:

- ITPM AMOUNT \* : 240.00
- SPLIT OFF : 0.00
- OPEN BALANCE \* : 240.00
- TOTAL SETTLEMENTS : (empty)

The 'REASON CODE' dropdown menu is open, showing the following options:

- Promotional (contra revenue) (selected)
- New - Damages
- Promotional (contra revenue)
- Specific to US East
- Unknown

The table below the dropdown shows the following data:

Lines	ITPM	Communication	System Information	Custom	EFT	Box File
ACCOUNT *					DEBIT	
1325 Open Deductions						
1325 Open Deductions					240.00	test no reason code

At the bottom of the form, there are several buttons: Add, Cancel, Copy Previous, Insert, and Remove.



### 13. Add *Other Reference code* and *Memo* to the *iTPM* sublist on the invoice form.

**Benefits:**

- Additional information in the list can save mouse clicks when viewing an invoice.

The screenshot displays the iTPM software interface. At the top is a dark navigation bar with tabs: Items, Address, Shipping, Messages, History, Workflow, Custom, Quote Approvals, SO Approval, EFT, Configuration Details, iTPM, and Suites. Below the navigation bar are two checkboxes:  APPLY ITPM DISCOUNTS and  REMOVE ITPM DISCOUNTS, and another checkbox  ITPM DISCOUNTS APPLIED. Below this is a yellow header bar with tabs: Deductions (selected), Settlements, Applied Transactions, and Related Deductions. The main content is a table with the following columns: EDIT, DATE, STATUS, DOCUMENT NUMBER, REFERENCE CODE, MEMO, ORIGINAL DEDUCTION, OPEN BALANCE, and DUE DATE. The table contains five rows of data. Two blue arrows originate from the 'REFERENCE CODE' and 'MEMO' columns of the first row and point to the 'History' and 'Workflow' tabs in the navigation bar.

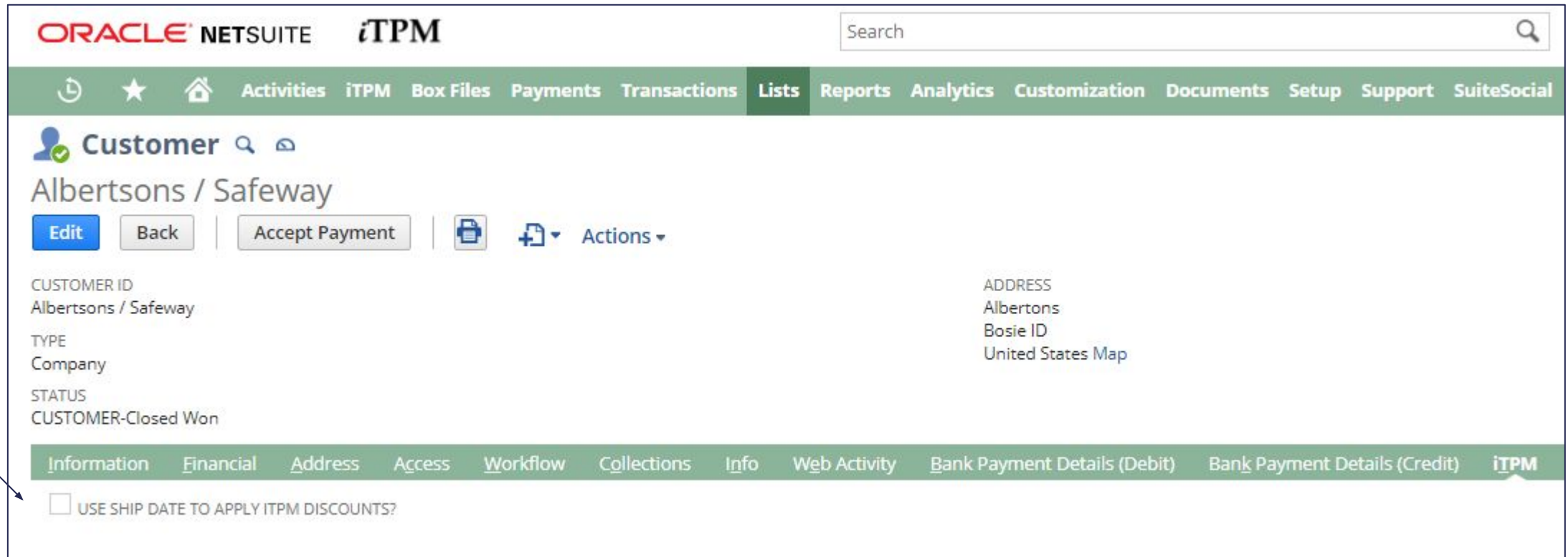
EDIT	DATE	STATUS	DOCUMENT NUMBER	REFERENCE CODE	MEMO	ORIGINAL DEDUCTION	OPEN BALANCE	DUE DATE
Edit	5/17/2019	Open	213	Three	Remaining balance to be researched	- iTPM Deduction #29	2,900.00	5/31/2019
Edit	5/17/2019	Open	212	One	Ad fees	- iTPM Deduction #29	5,000.00	5/31/2019
Edit	5/17/2010	Open	33	819026	Deduction split from Deduction #29	- iTPM Deduction #29	775.00	5/31/2010
Edit	5/17/2019	Resolved	29	819026	Deduction applied on Invoice #INV03091803	- iTPM Deduction #29	0.00	5/31/2019
Edit	5/17/2019	Processing	34	819026	Deduction split from Deduction #29	- iTPM Deduction #29	100.00	5/31/2019

## 14. New customer record checkbox: Use order dates to apply off-invoice?

### Benefits:

- Ability to use either ship dates or order dates to apply off-invoice to sales orders or invoices.

If checkbox is checked, then use promotion ship-dates and order's requested delivery date.  
If unchecked, then use promotion order dates and the order posting date.



The screenshot displays the Oracle NetSuite iTPM interface for a customer record. The top navigation bar includes 'ORACLE NETSUITE' and 'iTPM' logos, a search box, and a menu with options like 'Activities', 'iTPM', 'Box Files', 'Payments', 'Transactions', 'Lists', 'Reports', 'Analytics', 'Customization', 'Documents', 'Setup', 'Support', and 'SuiteSocial'. The main content area shows the customer name 'Albertsons / Safeway' with buttons for 'Edit', 'Back', 'Accept Payment', and 'Actions'. Below this, there are fields for 'CUSTOMER ID' (Albertsons / Safeway), 'TYPE' (Company), 'STATUS' (CUSTOMER-Closed Won), 'ADDRESS' (Albertsons, Bosie ID, United States Map), and 'CUSTOMER ID'. A secondary navigation bar at the bottom includes 'Information', 'Financial', 'Address', 'Access', 'Workflow', 'Collections', 'Info', 'Web Activity', 'Bank Payment Details (Debit)', 'Bank Payment Details (Credit)', and 'iTPM'. A checkbox labeled 'USE SHIP DATE TO APPLY ITPM DISCOUNTS?' is located at the bottom left of the main content area, with an arrow pointing to it from the left side of the slide.

# Update Schedule

The next major update is tentatively scheduled for **Spring/Summer 2019**.

<b>iTPM Anticipated Releases</b>	<b>Anticipated Date Generally Available*</b>
‘Minor’ Updates 19.1.x	As needed.  Release date and enhancements may change based on client needs and requests.
‘Major’ Release 19.2.1	Fall / Winter 2019.  Release date and enhancements may change based on client needs and requests.

\* Subject to change

# Enhancement Ideas

The following are enhancement candidates that are being considered for future iTPM updates:

S-02050	Period-based accruals. (Different from the existing Event-based accruals added in 2018.2.1)
S-01872	Support line promotions with thousands of items (All-item promotions)
S-01812	Enhanced support for indirect customer promotions
R-01356	Option for PROCESS PLAN to allocation estimated quantity using actual sales over last 52 weeks.
R-01366	Option to override GL-account on settlement (to use an accrual account)
S-01957	Option to adjust event-based accruals for over-spends

# Summary

- Email questions and issues to [support@cgsquared.com](mailto:support@cgsquared.com)
- Updated User Guides are available at  
[www.i-TPM.com/promotion-planning](http://www.i-TPM.com/promotion-planning)  
[www.i-TPM.com/deduction-management](http://www.i-TPM.com/deduction-management)
- Technical release notes available at [www.i-TPM.com/admin-training-resources](http://www.i-TPM.com/admin-training-resources)