iTPM 4-year Product Feature Roadmap* *Subject to Change

Our iTPM clients help CG2 prioritize software enhancements, including the following enhancement candidates:

Green italics = completed as of December 31, 2018

- *Basic promotion Planning*
- *Basic Settlements*
- *Basic Deduction Resolution*
- *Basic post-deal analysis*
- *Online User Guides & videos*
- *Built for NetSuite Certification*

- *KPIs by Event*
- *Support all chart of accounts (FASB)*
- *Hierarchical customer planning*
- *Off-invoice and net-bill method of payments applied to sales orders*
- *Deductions from invoices or credit memos*

- *Allocate settlements to items in the promotion*
- *Hierarchical item planning*
- *Graphical Deal Calendar*
- *Deduction Aging and Settlement reports*
- *CSV Mass Expense, CSV Mass Settlement and other time-saving features*
- *Auto-close promotions*

- *Manage allowances by item group with simple one-form data entry*
- *Dashboard portlets by role*
- *Enhanced deduction workflow & reporting*
- *Match Vendor bill to settlement request*
- *Event-based Accruals*

- Period-based accruals
- Enhanced Indirect support
- Simplified line promotion planning
- Integrate IRI, ACN, POS, Spins data

- Promotional KPIs by NS period
- Base + incremental Forecasting
- Pro-forma & historical promotion event P&Ls
- More report templates

- Demand planning integration
- Integration to Industry Deal Portals
- Automated Deduction Letters
- Slotting ROI calculator

- Predictive Analytics with baselines
- Post Promotion Prescriptive Analytics
- TPO Integration (Trade Promotion Optimization)

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December 2020

www.i-TPM.com/iTPM-safe-harbor-statement