

iTPM

2018.2.1 Update

November 2018 Release Notes

PLUS 'Minor' update 2018.2.1b January 25, 2019



BFN Certified

Notes Revised Jan 25, 2019

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Safe Harbor Statement:

Statements contained on this web page and with words "**product road map**" are **forward-looking statements**. Words such as "believe," "estimate," "intend," "will," "expect," "project," and similar expressions, as they relate to our future plans, are intended to identify such forward-looking statements. **All forward-looking statements are subject to various risks** and uncertainties that could cause actual results to differ materially from expectations. We reserve the right to adjust future plans as appropriate, based on client needs and market forces.

Top 5 New Features 2018.2.1

iTPM 2018.2.1 **a** includes over **300** individual enhancements and changes. Here are the top 5:

1. S-01792 Calculate **Event-based accruals**.
2. S-01936 **Manually adjust spending KPIs** (S-01816 Apply a vendor bill/payment to a promotion).
3. S-01923 Populate **Line-level Product classifications on settlements**.
4. S-01870, S-01937 **Settlements should not hit the A/P. Eliminate Journal Entries for settlements**.
5. S-01926 **Eliminate Journal Entries for VOIDED settlements**.

iTPM 2018.2.1 **b** 'Minor' Update January 2019

6. S-01934, S-02034 First draft of the **iTPM Month-End Reconciliation User Guide**
7. S-01977 EXPENSE button to **default the GL-account based on the deduction reason code**.
8. S-2010 Add **three more selectable attributes for deductions**

1. Accruals are visible on Accrual subtab on promotions.

Benefits:

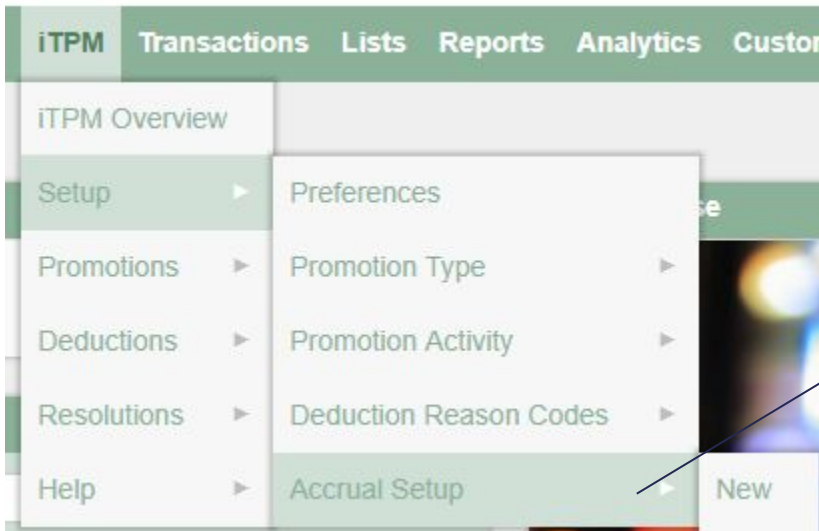
- Know what your accruals should be at any time, by customer, and by promotion.
- Summary by day, and access to detail

DATE ACCRUED ▾	EVENT	COUNT OF ACCRUING TRANSACTION	SUM OF ACCRUAL AMOUNT
11/13/2018	New Promotion	1	2,000.00
11/13/2018	Transaction	2	59.50
11/12/2018	Transaction	2	-855.00
Total		5	1,204.50

1. Set-up Event-based accrual report by PROMOTION TYPE.

Benefits:

- Know what your accruals should be at any time, by customer, by promotion type.
- Choose which promotion types to include in your accruals.



A screenshot of the 'iTPM Accrual Setup List' interface. The title is '- iTPM Accrual Setup List' with links for 'List', 'Search', and 'Audit Trail'. Below the title are controls for 'VIEW' (Default), 'Customize View', and a 'New - iTPM Accrual Setup' button. A 'FILTERS' section shows 'STYLE' set to 'Normal'. Below the filters is a toolbar with icons for document, export, print, and a 'SHOW INACTIVES' checkbox. To the right are 'EDIT' and 'QUICK SORT' options, and a 'TOTAL: 9' indicator. The main table has columns: EDIT | VIEW, ID ▲, ITPM PROMOTION TYPE, ITPM PROMOTION, ACCRUAL ACCOUNT, DEPARTMENT, CLASS, and LOCATION. Three rows are visible:

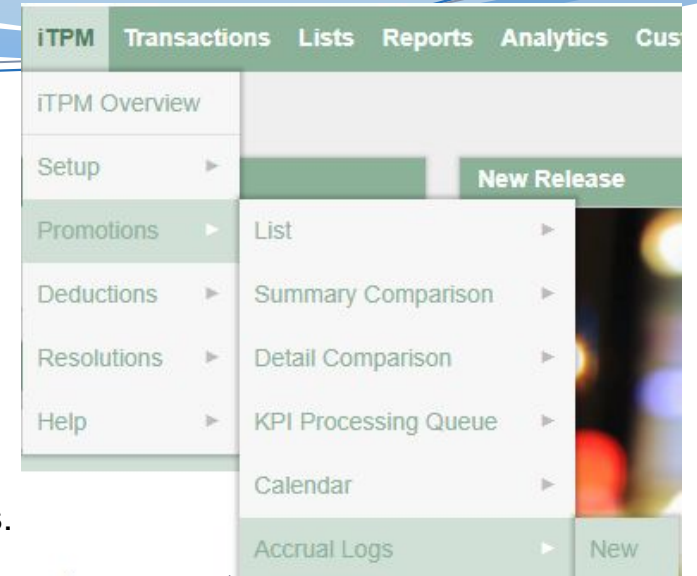
EDIT VIEW	ID ▲	ITPM PROMOTION TYPE	ITPM PROMOTION	ACCRUAL ACCOUNT	DEPARTMENT	CLASS	LOCATION
Edit View	1	EDLP	Annual EDLP	ITPM_ACC_0001 ITPM Accrual Default			
Edit View	2	TPR / MCB direct		ITPM_ACC_0001 ITPM Accrual Default	Sales	Consumer Goods	02: Boston
Edit View	3	Scan with Ad		ITPM_ACC_0001 ITPM Accrual Default	Sales	Consumer Goods	

1. Accrual Log shows changes to accruals.

Benefits:

- Know what activities affected your accruals. Export to Excel to summarize by customers, time period, items, etc.

Note: iTPM does NOT create the actual financial accrual that hits your financial reports. Use this data to create and/or validate your actual financial accruals.



- iTPM Accrual Log List List Search Audit Trail

VIEW: Default Customize View New - iTPM Accrual Log

FILTERS: STYLE: Normal

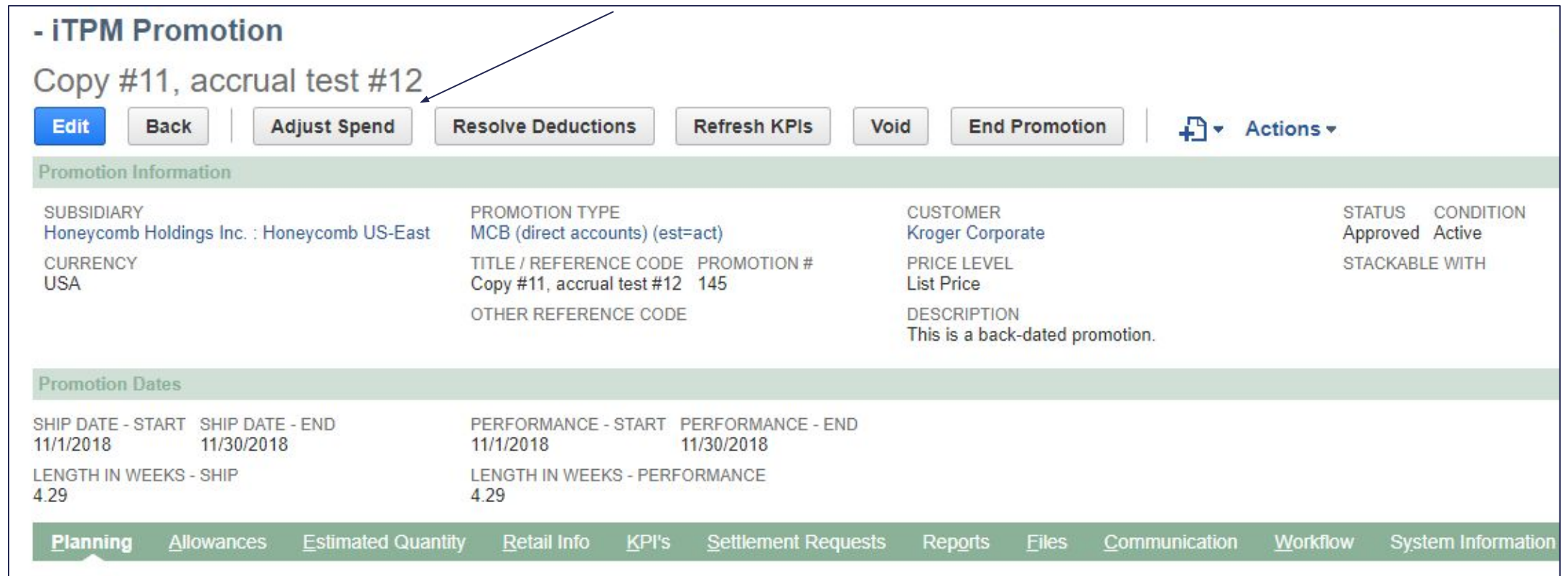
SHOW INACTIVES QUICK SORT: (none)(1) TOTAL: 982

EDIT VIEW	ID	DATE CREATED	LAST MODIFIED	EVENT	REVERSAL?	ACCRUING TRANSACTION	DATE ACCRUED	ITPM PROMOTION	ITPM ALLOWANCE	ITPM ALLOWANCE UNIT	ITPM ALLOWANCE RATE	ITEM	QUANTITY	UNIT	ACCRUAL AMOUNT
Edit View	iTPM_ACC0001	9/6/2018 2:43 pm	9/6/2018 2:43 pm	Transaction	No	Item Shipment #121	9/6/2018	Promotion EML - (Approved - Active) - with Sales/Invoices	8403	Each	6.20	BIC00001	10	Each	10.00
Edit View	iTPM_ACC0002	9/6/2018 2:52 pm	9/6/2018 2:52 pm	Transaction	No	Item Shipment #121	9/6/2018	Promotion EML - (Approved - Active) - with Sales/Invoices	8404	Each	5.80	BIC00002	11	Each	11.00
Edit View	iTPM_ACC0174	10/17/2018 8:08 am	10/17/2018 8:08 am	New Promotion	No		10/17/2018	Test Promotion #3 - Event Accrual Testing (Customer Hierarchy2)					0		234.00

2. ADJUST SPEND button to manually adjust promotion KPIs.

Benefits:

- Adjust the promotion KPIs without G/L impact to correct KPI amounts.
- Example: Adjust a promotion KPI to include a payment to a vendor that's already been made.



The screenshot displays the iTPM Promotion interface for a specific promotion. At the top, the title is "- iTPM Promotion" followed by "Copy #11, accrual test #12". Below this, there is a row of action buttons: "Edit", "Back", "Adjust Spend", "Resolve Deductions", "Refresh KPIs", "Void", and "End Promotion". An arrow points to the "Adjust Spend" button. To the right of these buttons is a plus icon and a dropdown menu labeled "Actions".

Below the buttons is a section titled "Promotion Information" with the following details:

SUBSIDIARY Honeycomb Holdings Inc. : Honeycomb US-East	PROMOTION TYPE MCB (direct accounts) (est=act)	CUSTOMER Kroger Corporate	STATUS Approved	CONDITION Active
CURRENCY USA	TITLE / REFERENCE CODE Copy #11, accrual test #12	PROMOTION # 145	PRICE LEVEL List Price	STACKABLE WITH
	OTHER REFERENCE CODE	DESCRIPTION This is a back-dated promotion.		

Below this is a section titled "Promotion Dates" with the following details:

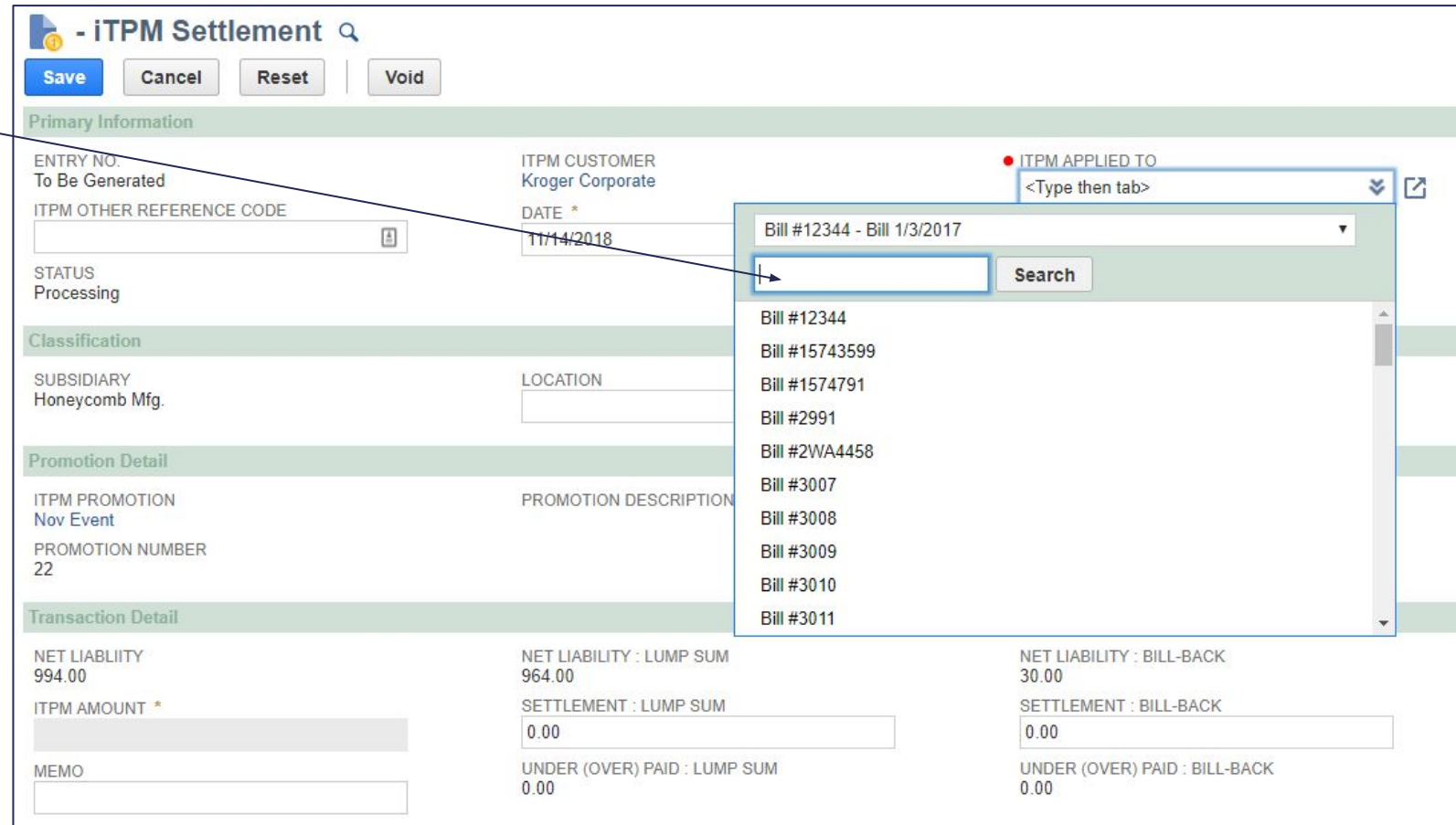
SHIP DATE - START 11/1/2018	SHIP DATE - END 11/30/2018	PERFORMANCE - START 11/1/2018	PERFORMANCE - END 11/30/2018
LENGTH IN WEEKS - SHIP 4.29	LENGTH IN WEEKS - PERFORMANCE 4.29		

At the bottom of the interface is a navigation bar with the following tabs: "Planning", "Allowances", "Estimated Quantity", "Retail Info", "KPI's", "Settlement Requests", "Reports", "Files", "Communication", "Workflow", and "System Information".

2. ADJUST SPEND button to manually adjust promotion KPIs.

Benefits:

- Select a Vendor bill-Payment, etc.
- This is a searchable field.
- NOTE: No link is made from the transaction back to this settlement adjustment, and no G/L impact is created. Only the KPIs are adjusted.



The screenshot displays the 'i-TPM Settlement' form. At the top, there are buttons for 'Save', 'Cancel', 'Reset', and 'Void'. The form is divided into several sections:

- Primary Information:** Includes fields for 'ENTRY NO. To Be Generated', 'ITPM OTHER REFERENCE CODE', 'STATUS Processing', 'ITPM CUSTOMER Kroger Corporate', 'DATE * 11/14/2018', and 'ITPM APPLIED TO' (a dropdown menu currently open showing a list of bills).
- Classification:** Includes 'SUBSIDIARY Honeycomb Mfg.' and 'LOCATION'.
- Promotion Detail:** Includes 'ITPM PROMOTION Nov Event', 'PROMOTION DESCRIPTION', and 'PROMOTION NUMBER 22'.
- Transaction Detail:** Includes 'NET LIABILITY 994.00', 'ITPM AMOUNT *', 'MEMO', 'NET LIABILITY : LUMP SUM 964.00', 'SETTLEMENT : LUMP SUM 0.00', 'UNDER (OVER) PAID : LUMP SUM 0.00', 'NET LIABILITY : BILL-BACK 30.00', 'SETTLEMENT : BILL-BACK 0.00', and 'UNDER (OVER) PAID : BILL-BACK 0.00'.

The 'ITPM APPLIED TO' dropdown menu is open, showing a search bar and a list of bills: 'Bill #12344 - Bill 1/3/2017', 'Bill #12344', 'Bill #15743599', 'Bill #1574791', 'Bill #2991', 'Bill #2WA4458', 'Bill #3007', 'Bill #3008', 'Bill #3009', 'Bill #3010', and 'Bill #3011'.

3. Populate Line-level Product classifications on settlements.

Benefits:

- Standard NetSuite reports, saved searches, etc. that use product classifications will now report iTPM settlements by product class.
- Item was always available by line, now product class is also available.

Now you have the option to have iTPM automatically populate the items CLASS in each line

Item was always in the settlement lines

Lines	Communication	System Information	Custom	iTPM						
ACCOUNT		DEBIT	CREDIT	MEMO	NAME	DEPARTMENT	CLASS	LS BB OI	ITPM ITEM	
4001 Trade Promotion (contra revenue)		4.25		5.0% per 1 BB Settlement for Item : BIC00001 on Promotion Copy promo #58, change to \$ revenue allocation	ACM Group		Consumer Goods	Bill-Back	BIC00001	
4001 Trade Promotion (contra revenue)		0.90		5.0% per 1 BB Settlement for Item : BIC00002 on Promotion Copy promo #58, change to \$ revenue allocation	ACM Group		Consumer Goods	Bill-Back	BIC00002	
4001 Trade Promotion (contra revenue)		4.00		5.0% per 1 BB Settlement for Item : BIC00003 on Promotion Copy promo #58, change to \$ revenue allocation	ACM Group		Consumer Goods	Bill-Back	BIC00003	

4. Settlements should not hit the A/P account.

Benefits:

- No corresponding journal entry is created for settlements.
- The lines in the settlements now show the complete financial impact.

iTPM Settlement 226 **APPLIED**

Edit **Back** **Void** **Print** **Actions**

Primary Information

ENTRY NO. 226 DATE 11/5/2018
 ITPM OTHER REFERENCE CODE POSTING PERIOD Nov 2018

Classification

SUBSIDIARY Honeycomb US-East LOCATION

Promotion Detail

ITPM PROMOTION Accrual test #14 SHIP START DATE 11/1/2018
 PROMOTION NUMBER 147 SHIP END DATE 11/30/2018
 PROMOTION DESCRIPTION Copy #13, change allowance from % to rate

Transaction Detail

ITPM AMOUNT 116.03 NET LIABILITY : LUMP SUM
 MEMO SETTLEMENT REQUEST : LUMP SUM 116.03
 UNDER (OVER) PAID : LUMP SUM

Lines	Communication	System Information	Custom	iTPM
ACCOUNT		DEBIT	CREDIT	MEMO
4001 Trade Promotion (contra revenue)		7.42		LS Settlement for Item : ACC00002 test #14
4001 Trade Promotion (contra revenue)		24.13		LS Settlement for Item : ACC00004 test #14
4001 Trade Promotion (contra revenue)		28.21		LS Settlement for Item : ACC00005 test #14
4001 Trade Promotion (contra revenue)		21.23		LS Settlement for Item : ACC00007 test #14
4001 Trade Promotion (contra revenue)		7.12		LS Settlement for Item : ACC00008 test #14
4001 Trade Promotion (contra revenue)		27.92		Adjusted LS Settlement for Item : ACC00000 test #14
6021 Trade Promotion : Open Deductions			116.03	Settlement Created From Deduction

5. Void Settlements with a settlement.

Benefits: No corresponding journal entry is created voiding a settlement. (...unless the settlement was created before iTPM 2018.1.2).

- iTPM Settlement 227 **APPLIED**

[Edit](#) [Back](#) [Print](#) [Actions](#)

Primary Information		
ENTRY NO. 227	DATE 11/7/2018	ITPM CUSTOMER Kroger Corporate
ITPM OTHER REFERENCE CODE	POSTING PERIOD Nov 2018	ITPM APPLIED TO - ITPM Settlement #226

Classification	
SUBSIDIARY Honeycomb US-East	LOCATION

Promotion Detail		
ITPM PROMOTION Accrual test #14	SHIP START DATE 11/1/2018	NET PROMOTIONAL LIAB 500.00
PROMOTION NUMBER 147	SHIP END DATE 11/30/2018	MAXIMUM PROMOTION L 1,312.60
PROMOTION DESCRIPTION Copy #13, change allowance from % to rate		

Transaction Detail		
ITPM AMOUNT 116.03	NET LIABILITY : LUMP SUM	NET LIABILITY : BILL-BAC
MEMO Voiding Settlement # 226	SETTLEMENT REQUEST : LUMP SUM 116.03	SETTLEMENT REQUEST 0.00
	UNDER (OVER) PAID : LUMP SUM	UNDER (OVER) PAID : BI

Lines	Communication	System Information	Custm	iTPM	ACCOUNT	DEBIT	CREDIT	MEMO	NAME	DEPART
					4001 Trade Promotion (contra revenue)		7.42	LS Settlement for Item : ACC00002 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)		24.13	LS Settlement for Item : ACC00004 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)		28.21	LS Settlement for Item : ACC00005 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)		21.23	LS Settlement for Item : ACC00007 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)		7.12	LS Settlement for Item : ACC00008 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)		27.92	Adjusted LS Settlement for Item : ACC00009 on Promotion Accrual test #14	Kroger Corporate	
					6021 Trade Promotion : Open Deductions	116.03		Settlement Created From Deduction #581	Kroger Corporate	

- iTPM Settlement 226 **VOIDED**

[Edit](#) [Back](#) [Print](#) [Actions](#)

Primary Information		
ENTRY NO. 226	DATE 11/5/2018	ITPM CUSTOMER Kroger Corporate
ITPM OTHER REFERENCE CODE	POSTING PERIOD Nov 2018	ITPM APPLIED TO - ITPM Deduction #581

Classification	
SUBSIDIARY Honeycomb US-East	LOCATION

Promotion Detail		
ITPM PROMOTION Accrual test #14	SHIP START DATE 11/1/2018	NET PROMOTIONAL LIAB 500.00
PROMOTION NUMBER 147	SHIP END DATE 11/30/2018	MAXIMUM PROMOTION 1,312.60
PROMOTION DESCRIPTION Copy #13, change allowance from % to rate		

Transaction Detail		
ITPM AMOUNT 116.03	NET LIABILITY : LUMP SUM	NET LIABILITY : BILL-BAC
MEMO	SETTLEMENT REQUEST : LUMP SUM 116.03	SETTLEMENT REQUEST 0.00
	UNDER (OVER) PAID : LUMP SUM	UNDER (OVER) PAID : BI

Lines	Communication	System Information	Custm	iTPM	ACCOUNT	DEBIT	CREDIT	MEMO	NAME	DEPART
					4001 Trade Promotion (contra revenue)	7.42		LS Settlement for Item : ACC00002 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)	24.13		LS Settlement for Item : ACC00004 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)	28.21		LS Settlement for Item : ACC00005 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)	21.23		LS Settlement for Item : ACC00007 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)	7.12		LS Settlement for Item : ACC00008 on Promotion Accrual test #14	Kroger Corporate	
					4001 Trade Promotion (contra revenue)	27.92		Adjusted LS Settlement for Item : ACC00009 on Promotion Accrual test #14	Kroger Corporate	
					6021 Trade Promotion : Open Deductions		116.03	Settlement Created From Deduction #581	Kroger Corporate	

Mirror Image Settlement Voids Settlement

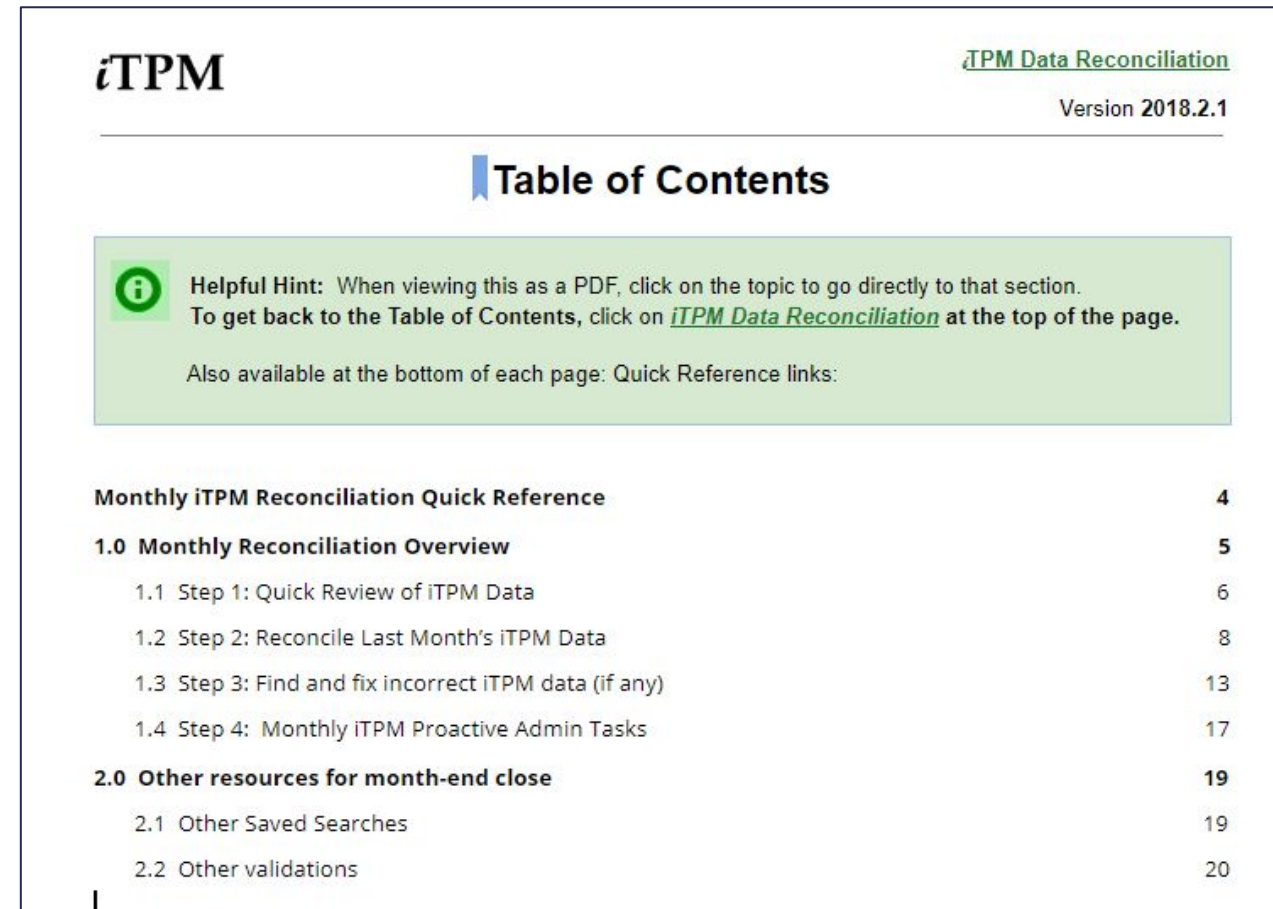
6. iTPM Month-End Reconciliation User Guide.

Benefits: Use these steps and saved-search templates to review iTPM data during your month-end close.

User guide is available at www.i-TPM.com/admin-training-resources

This user guide will help you:

- Review last month's iTPM data
- Find and fix iTPM data issues
- Proactively perform tasks that will prevent future issues



The screenshot shows the 'iTPM Data Reconciliation' user guide page. At the top left is the 'iTPM' logo, and at the top right is the title 'iTPM Data Reconciliation' with the version '2018.2.1'. The main heading is 'Table of Contents'. A green callout box contains a 'Helpful Hint' icon and text: 'When viewing this as a PDF, click on the topic to go directly to that section. To get back to the Table of Contents, click on iTPM Data Reconciliation at the top of the page.' Below this, it says 'Also available at the bottom of each page: Quick Reference links:'. The table of contents lists sections and their page numbers:

Monthly iTPM Reconciliation Quick Reference	4
1.0 Monthly Reconciliation Overview	5
1.1 Step 1: Quick Review of iTPM Data	6
1.2 Step 2: Reconcile Last Month's iTPM Data	8
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2.1 Other Saved Searches	19
2.2 Other validations	20

7. Default the GL-account based on the deduction reason code.

Benefits: This feature reduces mouse clicks, and helps prevent data-entry errors.

GL-account defaults to the account associated with your reason code.

If no reason code, or if there is no GL-account is associated with your reason code, the GL-account will default to the one set in iTPM Preferences.

You can still override the GL-account. This default is only designed to save mouse clicks.

Note: iTPM now also populates the journal entry lines with information from your deduction to save you more data-entry time.

The screenshot shows the 'Journal' entry form. The 'Primary Information' section includes fields for ENTRY NO. (JOU00000305), EXCHANGE RATE (1.00), DATE (1/24/2019), CURRENCY (USA), and SUBSIDIARY (Honeycomb Mfg.). The 'Lines' section shows a table with two rows. The first row is highlighted in yellow and has a red box around the '5040' account selected in the 'ACCOUNT' column.

ACCOUNT	DEBIT	CREDIT	MEMO	NAME	DEPARTMENT	CLASS	LOCATION
6013 Open Deductions		21.30	Expense for Deduction 718. Reference Date(Deduction): 12/11/2018. Other Ref. Code(Deduction): ref #. Reason Code(Deduction): Damages.	Mackenzie Corporation	Marketing	Consumer Goods	01: San Francisco
5040	21.30		Expense for Deduction 718. Reference Date(Deduction): 12/11/2018. Other Ref. Code(Deduction): ref #. Reason Code(Deduction): Damages.	Mackenzie Corporation	Marketing	Consumer Goods	01: San Francisco

8. Three more selectable attributes for deductions

Benefits: Use attributes to save time finding deductions, and less time building reports and list-views with these attributes.

Research Status:
i.e. Does this need approval?

Next Steps:
i.e. Next task for this deduction?

Group:
i.e. Retail? FoodService?

You iTPM Administrator manages these menus. Add the attributes you need.

You can filter your deduction list using these new deduction attributes.



The screenshot displays the 'iTPM Deduction' form for entry 707. The form is divided into several sections:

- Primary Information:** Includes fields for ENTRY NO. (707), ITPM OTHER REFERENCE CODE (1095277), STATUS (Open), ITPM CUSTOMER (Walmart), DATE (1/13/2019), REFERENCE DATE (10/1/2018), TRANSACTION (Invoice #INV10000021), ORIGINAL DEDUCTION (-ITPM Deduction #669), PARENT DEDUCTION (-ITPM Deduction #669), and ITPM APPLIED TO (-ITPM Deduction #669). There are also checkboxes for DISPUTED? and CUSTOMER APPROVES REPAY?.
- Research Status:** A dropdown menu set to 'In Progress' is highlighted with a red box.
- Next Steps:** A dropdown menu set to 'Contact Customer' is highlighted with a red box.
- Group:** A dropdown menu set to 'Retail' is highlighted with a red box.
- Classification:** Includes SUBSIDIARY (Honeycomb Mfg.), DEPARTMENT, CLASS, and LOCATION (01: San Francisco).
- Assignment Detail:** Includes ASSIGNED TO (Susan Ring), DAYS AGED (11), DUE DATE / FOLLOW UP (1/27/2019), ASSIGNED ON (1/13/2019), DAYS SINCE ASSIGNED (11), and DAYS TO NEXT ACTION (3).
- Transaction Detail:** Includes ITPM AMOUNT (301.43), SPLIT OFF (0.00), REASON CODE (Unknown), CREDIT, OPEN BALANCE (301.43), TOTAL SETTLEMENTS, MEMO (20), and DEBIT.



Other Features 2018.2.1

6. S-01878 **Default promotion price level to customer's price level** if the customer has a price level.
7. S-01887 Show **banner on deductions that are queued up for processing.**
8. S-01882 Show a **banner if the accounting period is closed.**
9. S-01866 **Show *requested settlement* amounts as a KPI** on the promotion
10. S-01756 Ability for clients to **customize the settlement form** (change from Suitelet)
11. S-01898 Ability for clients to **customize the deduction form** (change from Suitelet)
12. S-01948 **Prevent bad data when partial payment is associated with more than 25 invoices.**
13. S-01988 Remove *Match-to-Deduction*, and *Match-to-Credit-Memo*. (Feature not used by clients.)
14. S-01874 Sublist under the planning subtab to show sales for all items sold over the last 52 weeks.

6. Set the default price level based on the customer's price.

Customer  

Kroger Corporate

[Edit](#) [Back](#) [Accept Payment](#)   [Actions](#)

Primary Information

CUSTOMER ID Kroger Corporate	SALES REP Mary Redding
TYPE Company	PARTNER Jasper Supply
COMPANY NAME Kroger Corporate	WEB ADDRESS http://www.SmithSupplies.com
STATUS CUSTOMER-Closed Won	CATEGORY Office Equipment

Email | Phone | Address

EMAIL customer@smith.com	ALT. PHONE
PHONE (800) 670-2233	FAX (312) 225-5432

Classification

PRIMARY SUBSIDIARY
Honeycomb US-East

HOT LEAD

PRIORITY
50

[Relationships](#) [Communication](#) [Address](#) [Sales](#) [Marketing](#) [Support](#) [Financial](#) [Preferences](#) [System Informa](#)

Account Information

ACCOUNT	REMINDER DAYS
DEFAULT RECEIVABLES ACCOUNT Use System Preference	<input type="checkbox"/> ENABLE ONLINE BILL PAY
START DATE 7/5/2016	<input checked="" type="checkbox"/> PRICE LEVEL 10% Discount Level
END DATE	PRIMARY CURRENCY USA

- iTPM Promotion List Search Customize More

[Save](#) [Cancel](#) [Reset](#)

Promotion Information

SUBSIDIARY * Honeycomb Holding...Honeycomb US-East	PROMOTION TYPE * MCB (direct accounts)	CUSTOMER * Kroger Corporate	STATUS Draft
CURRENCY USA	TITLE / REFERENCE CODE * <input type="text"/>	PRICE LEVEL * 10% Discount Level	CONDITION Future
	OTHER REFERENCE CODE <input type="text"/>	DESCRIPTION <input type="text"/>	STACKABLE WITH

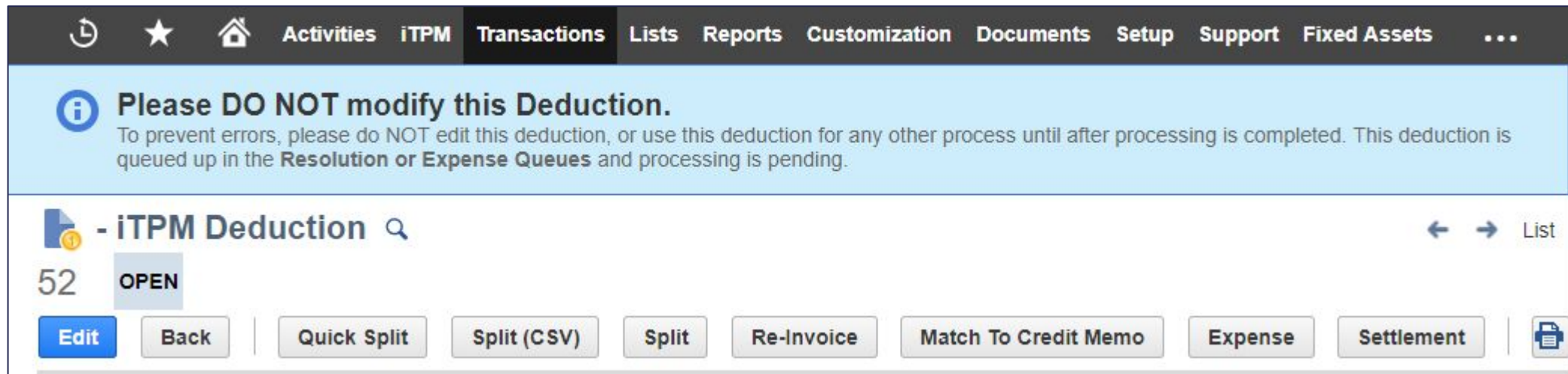
Benefits:

- Fewer mouse clicks to get the appropriate price for your customer's promotion.

7. Show banner on deductions that are queued up for processing

Benefits:

- Reduces rework by preventing a user from making changes to deductions that are already queued up for resolution.

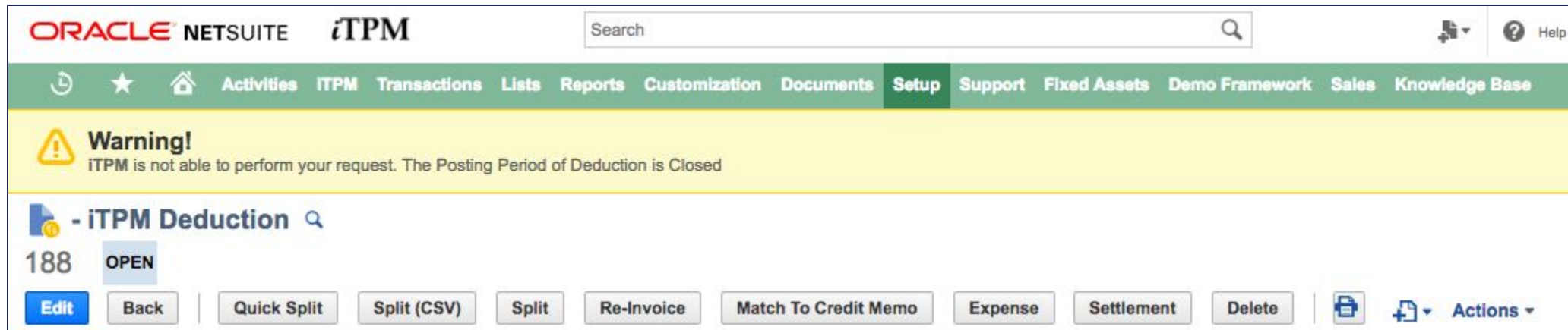


The screenshot displays the i-TPM software interface. At the top, a navigation bar includes icons for a clock, star, and home, followed by menu items: Activities, iTPM, Transactions (highlighted), Lists, Reports, Customization, Documents, Setup, Support, and Fixed Assets. Below the navigation bar is a light blue banner with an information icon and the text: "Please DO NOT modify this Deduction. To prevent errors, please do NOT edit this deduction, or use this deduction for any other process until after processing is completed. This deduction is queued up in the Resolution or Expense Queues and processing is pending." Below the banner, the main content area shows a document icon, a yellow coin icon, and the text "- iTPM Deduction" with a search icon. To the right are navigation arrows and a "List" link. Below this is the number "52" and a grey "OPEN" button. At the bottom, there is a row of action buttons: "Edit" (blue), "Back", "Quick Split", "Split (CSV)", "Split", "Re-Invoice", "Match To Credit Memo", "Expense", "Settlement", and a print icon.

8. Show a banner if the accounting period is closed or locked.

Benefits:

- Banner prevents wasted time researching why iTPM is not able to perform the task.
- iTPM tells user why deduction, credit memo and/or settlement transaction is blocked
- NetSuite Admins know they need to check the accounting period option, “Allow non-G/L changes”.



The screenshot displays the Oracle NetSuite iTPM interface. At the top, the Oracle NetSuite logo and iTPM branding are visible, along with a search bar and a Help icon. Below the navigation bar, a yellow warning banner is prominently displayed. The banner contains a warning icon and the text: "Warning! iTPM is not able to perform your request. The Posting Period of Deduction is Closed". Below the banner, the main content area shows a list of iTPM Deduction items. The first item is highlighted, showing a count of 188 and an "OPEN" status. Below the item, there are several action buttons: Edit, Back, Quick Split, Split (CSV), Split, Re-Invoice, Match To Credit Memo, Expense, Settlement, Delete, and an Actions dropdown menu.

9. Show *requested settlement* amounts as a KPI on the promotion.

Benefits:

- Always know what is queued up for processing so you don't try to clear claims twice.

Planning	Allowances	Estimated Quantity	Retail Info	KPI's	Settlement Requests	Reports	Files	Communication	Workflow	System Informa
KPI Summary			KPI Summary : Lump Sum			KPI Summary : Off Invoice				
ESTIMATED SPEND : PROMOTION 60,781.20			ESTIMATED SPEND : LUMP SUM 200.00			ESTIMATED SPEND : OFF INVOICE 60,581.20				
LE SPEND : PROMOTION 60,781.20			LE SPEND : LUMP SUM 200.00			LE SPEND : OFF INVOICE 60,581.20				
MAXIMUM LIABILITY : PROMOTION 288.00			MAXIMUM LIABILITY : LUMP SUM 200.00			MAXIMUM LIABILITY : OI 88.00				
EXPECTED LIABILITY : PROMOTION 288.00			EXPECTED LIABILITY : LUMP SUM 200.00			EXPECTED LIABILITY : OI 88.00				
ACTUAL SPEND : PROMOTION 201.22			ACTUAL SPEND : LUMP SUM 70.00			ACTUAL SPEND : OI 131.22				
NET LIABILITY : PROMOTION 130.00			NET LIABILITY : LUMP SUM 130.00			NET LIABILITY : OI 0.00				
OVERPAY : PROMOTION 0.00			OVERPAY : LUMP SUM 0.00			OVERPAY : OI 43.22				
REQUESTED SPEND: PROMOTION 125.00			REQUESTED SPEND: LS 125.00			REQUESTED SPEND : OI				
PENDING SPEND : PROMOTION 0.00			PENDING SPEND : LS			PENDING SPEND : OI				

Note: Pending has been moved to the bottom.

10. Ability for clients to customize the DEDUCTION form.

Benefits: NetSuite admin can now customize the iTPM deduction form the same as any other NetSuite form.

The screenshot shows the 'Custom Transaction Form' configuration interface in NetSuite. At the top, there are buttons for 'Save', 'Cancel', 'Reset', 'Move Elements Between Subtabs', 'Change ID', and 'Actions'. The form details include:

- NAME:** - iTPM Deduction Form 2018.1.2
- ID:** custform_itpm_deduction_2018_1_2
- TYPE:** - iTPM Deduction
- PRINT TEMPLATE:** Standard - iTPM Ded...n PDF/HTML Template
- EMAIL TEMPLATE:** Standard - iTPM Ded...n PDF/HTML Template
- Options:** INACTIVE, STORE FORM WITH RECORD, FORM IS PREFERRED

Below the form details is a navigation bar with tabs: 'Tabs', 'Field Groups', 'Screen Fields', 'Actions', 'Sublists', 'Custom Code', 'Roles', and 'History'. Under the 'Tabs' tab, there are 'Move To Top' and 'Move To Bottom' buttons. A table lists the form sections with their visibility and labels:

DESCRIPTION	SHOW	LABEL
Lines	<input checked="" type="checkbox"/>	Lines
Communication	<input checked="" type="checkbox"/>	Communication
System Information	<input checked="" type="checkbox"/>	System Information
Custom	<input checked="" type="checkbox"/>	Custom
iTPM	<input checked="" type="checkbox"/>	iTPM
Quality Control	<input checked="" type="checkbox"/>	Quality Control
Configuration Details	<input checked="" type="checkbox"/>	Configuration Details
Estimates	<input checked="" type="checkbox"/>	Estimates

10. Ability for clients to customize the SETTLEMENT form.

Benefits: NetSuite admin can now customize the iTPM settlement form the same as any other NetSuite form.

The screenshot shows the 'Custom Transaction Form' configuration interface in NetSuite. At the top, there are buttons for 'Save', 'Cancel', 'Reset', 'Move Elements Between Subtabs', 'Change ID', and 'Actions'. The form details include:

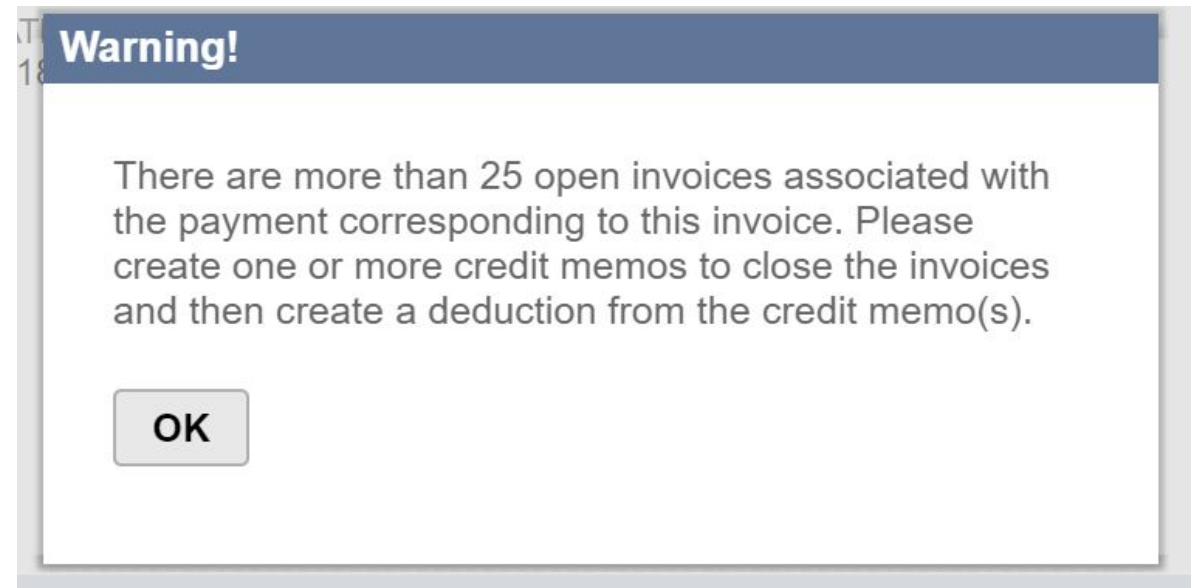
- NAME:** iTPM Settlement Form 2018.1.2
- ID:** custform_itpm_settlement_2018_1_2
- TYPE:** - iTPM Settlement
- PRINT TEMPLATE:** Standard - iTPM Sett...nt PDF/HTML Template
- EMAIL TEMPLATE:** Standard - iTPM Sett...nt PDF/HTML Template
- Options:** INACTIVE, STORE FORM WITH RECORD, FORM IS PREFERRED

Below the form details is a navigation bar with tabs: 'Tabs', 'Field Groups', 'Screen Fields', 'Actions', 'Sublists', 'Custom Code', 'Roles', and 'History'. Under the 'Tabs' tab, there are 'Move To Top' and 'Move To Bottom' buttons. A table lists the form elements with their descriptions, show status, and labels.

DESCRIPTION	SHOW	LABEL
Lines	<input checked="" type="checkbox"/>	Lines
Communication	<input checked="" type="checkbox"/>	Communication
System Information	<input checked="" type="checkbox"/>	System Information
Custom	<input checked="" type="checkbox"/>	Custom
iTPM	<input checked="" type="checkbox"/>	iTPM
Quality Control	<input checked="" type="checkbox"/>	Quality Control
Configuration Details	<input checked="" type="checkbox"/>	Configuration Details
Estimates	<input checked="" type="checkbox"/>	Estimates

11. New message if too many invoices when creating deduction from invoices.

Benefits: Message below prevents the creation of bad data. If more than 25 invoices, apply a credit memo to the invoices, and create the deduction from the credit memo.



Update Schedule

The next major update is tentatively scheduled for **Spring/Summer 2019**.

iTPM Anticipated Releases	Anticipated Date Generally Available*
'Minor' Updates 2018.2.1x	As needed. Release date and enhancements may change based on client needs and requests.
'Major' Release 2019.1.1	Spring / Summer 2019. Release date and enhancements may change based on client needs and requests.

* Subject to change

Enhancement Ideas

The following are enhancement candidates that are being considered for future iTPM updates:

S-02050	Period-based accruals. (Different from the existing Event-based accruals added in 2018.2.1)
S-01872	Support line promotions with thousands of items
S-01897	Support NS item groups with 50 or more items (Current limit is 24 items)
S-01812	Enhanced support for indirect customer promotions
R-01356	Option for PROCESS PLAN to allocation estimated quantity using actual sales over last 52 weeks for allocation
R-01366	Option to override GL-account on settlement (to use an accrual account)
S-01957	Option to adjust event-based accruals for over-spends
S-01938	Change REINVOICE to statement charge (Currently we use a journal entry)

Refer to the *Admin Release Notes* for known issues that are also candidates for the next release.

Summary

- Email questions and issues to support@cgsquared.com
- Updated User Guides are available at
www.i-TPM.com/promotion-planning
www.i-TPM.com/deduction-management
- Technical release notes available at www.i-TPM.com/admin-training-resources